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July 5 1988

THE TIMES



LAST WEEKS AVERAGE DAILY SALE 448,000

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TUESDAY JULY 5 1988

30p

Washington embassies are put on alert for Iranian retaliation

Khomeini calls for 'all-out war'

From Robert Fisk Dubai

Iran launched a verbal onslaught against America yesterday, insisting that the destruction of the Iranian airliner by a US missile destroyer on Sunday was a deliberate act of mass murder and urging Muslims to attack "US interests" throughout the world.

American embassies in the Middle East and elsewhere were ordered by Washington to be prepared for possible Iranian retaliation, while Tehran announced that its Navy had recovered the bodies of 150 of the 290 passengers who had been on the A300 Airbus when it was shot down over the Gulf.

The Iranians said that 66 of the victims were children. Ayatollah Khomeini last night called for an all-out war against America and its allies in revenge for the destruction of the airliner. "We should all rush to the fronts for a fully-fledged war against America and its surrogates," he said, adding that he offered his



Anti-American fury as members of the pro-Iranian Hezbollah demonstrate in Beirut, eastern Lebanon, yesterday.

condolences to the families of the victims.

It was significant that the Ayatollah chose to speak at all, and it was a measure of just how seriously the Iranians take the shooting down of the passenger jet that the Iranian spiritual leader should have been prevailed upon to say anything.

Yet while the rhetoric in Tehran was at times ferocious - President Reagan and his Administration were chastised as "murderers and criminals" by President Khomeini - there was no specific threat made against the United States nor, mercifully, against

American and British hostages in Beirut.

The hostages' freedom has almost certainly been delayed by the tragedy, but their fate is still likely to be decided by negotiations between America and Iran rather than by the outburst of rage generated by the Airbus deaths.

Iran declared a national day of mourning yesterday as its leadership planned mass funerals for the Iranian victims of the Airbus destruction. Iranian naval vessels, assisted by an Italian warship, were last night still moving slowly through the flotsam and human wreckage in the waters east of

Qeshm Island in a search for further bodies. The USS Vincennes, the missile destroyer which shot down the airliner, was said to be still on station in the Strait of Hormuz as darkness fell, its crew at action stations in case of a retaliatory attack.

Iran cancelled all its regional and domestic flights yesterday but its station manager in Dubai said that the airline was trying to arrange for an Iranian passenger aircraft to fly victims' relatives who live in the Emirates to Iran for the funerals. There were, it now transpires, at least six Yugoslavs on the plane and possibly an Italian although Indians and citizens from the United Arab Emirates appeared to account for most of the foreigners who were killed.

The full measure of the tragedy was only too evident in Dubai yesterday when it emerged that the police chief here lost his father and five other members of his family on the aircraft. The Iranians said that among their victims were 11 members of one family and 10 of another.

Many relatives had to wait until the early hours of yesterday morning at Dubai Airport while Iran Air laboriously compiled a handwritten passenger manifesto for the doomed flight. Only when they

saw the names of their relatives on the list did the families at the airport at last know that their loved ones were dead.

There was equally no doubting that the shooting down of flight IR655 will have had a profound effect on the Arab Gulf states and the Arab world as a whole. While

was deliberate was given equal place alongside Mr Reagan's insistence that the deaths were the result of a tragic accident. The newspaper noted that the affair came only days after the Americans had announced a new policy of naval engagement that would allow them to protect neutral as well as US-flagged merchant ships in the Gulf; the dead passengers, the paper acidly observed, were "the first victims of the (new) rules of engagement".

Threat criteria: The captain of the American cruiser, USS Vincennes, tried every means of identifying the approaching Iranian aircraft before issuing the order to switch on the Aegis advanced surface missile system on to "automatic special". It was believed yesterday (Michael Evans writes).

Based on the sophisticated electronic systems on board the cruiser, it was judged that the aircraft met all the required "predetermined threat criteria": It was on the wrong route for a civilian airliner, it was heading straight for the cruiser at a fast speed, about 450 knots, and descending, as if in an attacking mode, and it was refusing to "squawk" its identification code in answer to electronic question-

ing from the American warship. The operators in front of the bluish-tinted radar screens in the control room would have been shouting out the position, heading and speed of the approaching aircraft to the ship's commander, Captain William Rogers.

The Aegis command and control system on the cruiser would have given details of the aircraft's speed and height but since it was head-on to the warship, it would have been difficult to identify the aircraft simply from its radar cross section.

But the Vincennes also has a sophisticated radar warning receiver system on board which is part of its electronic counter measure devices. Had the approaching aircraft been a jet fighter about to launch an attack, the pilot would have turned on his fire control radar to track the target. This was the one crucial ingredient missing from the threat criteria being examined by Captain Rogers.

However, assuming it to be a hostile aircraft, one fear in Captain Rogers' mind may have been that the unidentified aircraft was operating with a mode known as the "electronic gate" which prevents an intercepting radar signal from receiving an answer back.

Defiant Reagan is ready for reprisal

From Michael Binyon, Washington

President Reagan yesterday said he was not going to minimize "the great tragedy" of the shooting down of the Iranian airliner. But he insisted the plane was in a place where it should not have been, and was clearly spotted reducing height.

Answering questions as he returned by helicopter from Camp David, Mr Reagan said that regardless of what officials in Iran said, he would not go by anything they said about the incident.

But he was ready for Iran's threatened retaliation. "Considering who we're dealing with, considering it's Iran, you always have to consider that and be concerned about it."

Mr Reagan firmly rejected any comparison with the shooting down of the South Korean airliner. The difference was that Soviet fighters clearly identified the plane for what it was and then proceeded to shoot it down.

He insisted that American ships would remain in the Gulf. "We want peace in the Gulf, but we also want the right of navigation of international waters."

Mr Reagan's remarks came as his Administration attempted to dispel any sense of

crisis over the incident. There were no press conferences or further statements. Cabinet members remained at their holiday locations, and few officials were on hand to give any more details of the American actions.

The Administration is determined to back its military commanders and support

Washington - Reports from the Pentagon yesterday quoted the captain of the USS Vincennes, Captain Will Rogers, as saying: "I'm not a murderer. I will change the rest of my life. I am alone responsible for any actions taken by the Vincennes."

their action as justified self-defence, while expressing regret for the loss of life. It has been buoyed by support from leading Democrats and allied governments, and by the relatively muted reaction from overseas.

President Reagan, who issued a statement on Sunday calling the incident a "terrible human tragedy" returned to Camp David for the July 4 fireworks in Washington. Mr Schultz stayed at his home, and like other senior advisers, has

conferred with the President only by telephone.

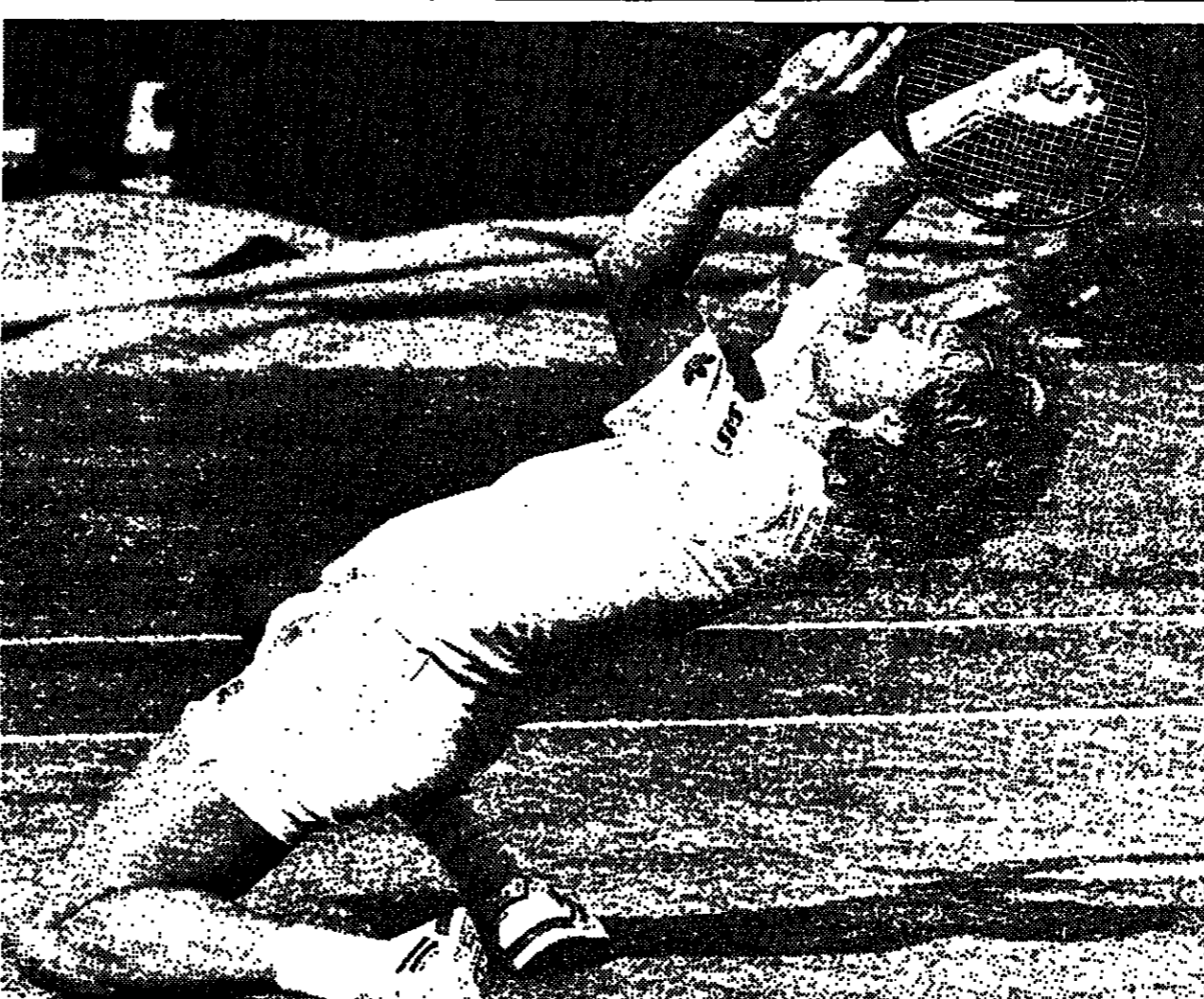
Governor Michael Dukakis, the likely Democratic presidential candidate, issued a brief statement saying all Americans were saddened by the loss of life in the Gulf, but did not attack the policy of having American ships on patrol there. "Plainly, our armed forces have a right to defend themselves when attacked," he said.

The Administration is clearly waiting for a full Pentagon inquiry before apportioning any blame or deciding whether the rules of engagement in the Gulf should be changed. Admiral William Crowe, chairman of the Joint Chiefs of Staff, announced on Sunday that an investigation would be conducted by Rear-Admiral William Fogarty of the Navy's central command.

Admiral Crowe admitted at a press conference on Sunday that the incident was "an accident waiting to happen". He said that the United States knew from the start of the Gulf operation that there were risks, and had never pretended otherwise.

"If a country is going to wage combat operations in a

Game, set and surprise victory for Edberg



Victory cry: A jubilant Stefan Edberg celebrating his victory over Boris Becker yesterday. (Photograph: Tim Bishop)

Becker in angry final showdown

By Howard Foster

Stefan Edberg of Sweden won the Wimbledon men's final yesterday, beating the rain to defeat Boris Becker of West Germany, 4-6, 7-6, 6-4, 6-2. Edberg, aged 22, who lives in London, delighted the Centre Court crowd which had waited until early afternoon for rain showers to stop. The match was delayed after only 22 minutes of play on

Wimbledon - 41, 42

Sunday and 15 minutes of play yesterday morning.

Becker, the sixth seed, but favourite to win, took the first set after the match finally resumed just before 3pm. But he was unable to stop the cool-tempered Swede, who refused to be pressured by Becker's tantrums.

Becker was warned publicly by the umpire at one stage when he threw his racket to the ground. The West German constantly muttered and shouted to himself as Edberg swept to victory.

Edberg, the third seed, won £165,000, taking his earnings this year to about £300,000.

Continued on page 22, col 5

WIN £110,000

Portfolio PLUS NEW Accumulator

The £4,000 daily prize was won yesterday (see page 3). The Portfolio Accumulator fund stands at £110,000. Prices: page 27

TOMORROW

Life on Mars? The Soviet Phobos probe is launched on Thursday - what will it find?

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Table listing various news items and their page numbers: Home News 2,3,5, Overseas 6-8, Business 23-28, Sport 38-42, etc.

RUC 'shoot to kill' plot charge 20 policemen face tribunals

By Paul Vallely

Twenty Royal Ulster Constabulary officers are to face disciplinary tribunals to answer charges related to a conspiracy to pervert the course of justice uncovered by the Stalker-Sampson inquiry.

The charges arise out of the inquiry into "shoot to kill" allegations by police in South Armagh in 1982. The RUC announced yesterday that 20 officers - far more than had been expected, and understood to rank from chief superintendent to constable - will be subjected to disciplinary proceedings.

The decision comes only a week after the Northern Ireland Police Authority decided by a majority of one not to discipline Sir John Hermon, the Chief Constable, and two of his senior aides. It immediately provoked protests from both Unionist and nationalist leaders, who said the men were being made scapegoats.

The Rev Ian Paisley

MPs say broadcasting licence fee should stay

By Martin Fletcher Political Reporter

A new report on the future of British broadcasting was unveiled by an all-party committee of MPs yesterday. The Conservative-controlled Commons home affairs committee document, published after an intensive six-month inquiry, makes the following wide-ranging proposals: BBC and Channel Four should remain bastions of high-quality public service broadcasting, and arrangements for the BBC's funding and regulation should not be altered. A new Commercial Television Authority should be established to regulate all commercial, satellite and cable broadcasting. ITV franchises should be awarded

Dearer mortgages as base rate rises

By Rodney Lord, Economics Editor

Mortgage rates are likely to rise by 1 to 1.5 percentage points from August 1 after bank base rates returned to double figures yesterday. Building societies said yesterday's rise in bank base rates - the fifth in five weeks - made an increase all but inevitable. The societies will announce their decisions in the next few days.

The half point rise in base rates to 10 per cent takes them into double figures for the first time since the stock market crash last October.

Mr Nigel Lawson, the Chancellor, has been anxious to tighten monetary policy to restrain the rapid growth in the economy and keep down inflation.

Mr Gordon Brown, Labour's Treasury spokesman, said: "Today's interest rate rise means that in the last month industry's annual costs have now been forced up by a crippling £625 million.

much food for thought.

The report said British broadcasting was widely acknowledged to be among the best, if not the best, in the world. It would be folly to discard the factors which had made it so.

The BBC, with its guaranteed income from licence fees, should provide a reference point against which all television channels could be judged, the MPs said.

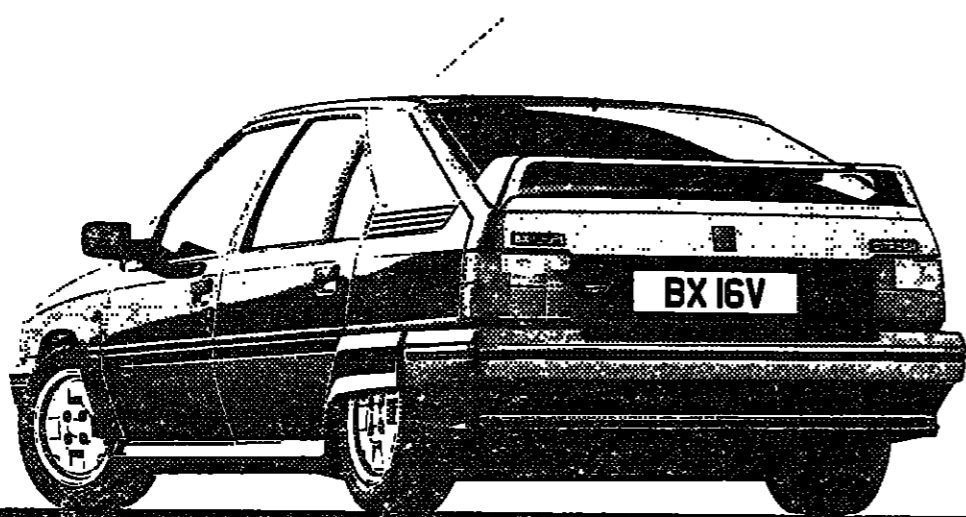
The MPs accepted that the Government could not control satellite television broadcast from outside Britain, but urged it to draw up bilateral agreements with other countries and strive for an agreement on the Council of Europe transponder broadcasting convention.

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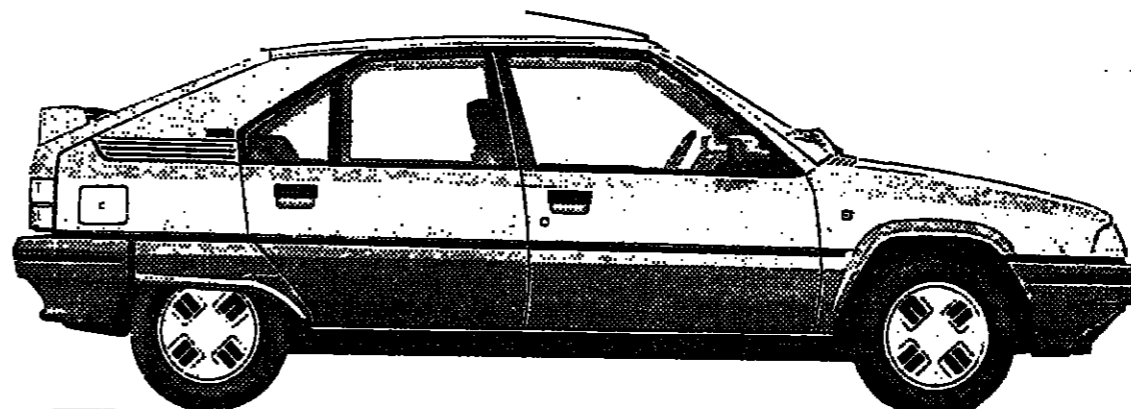


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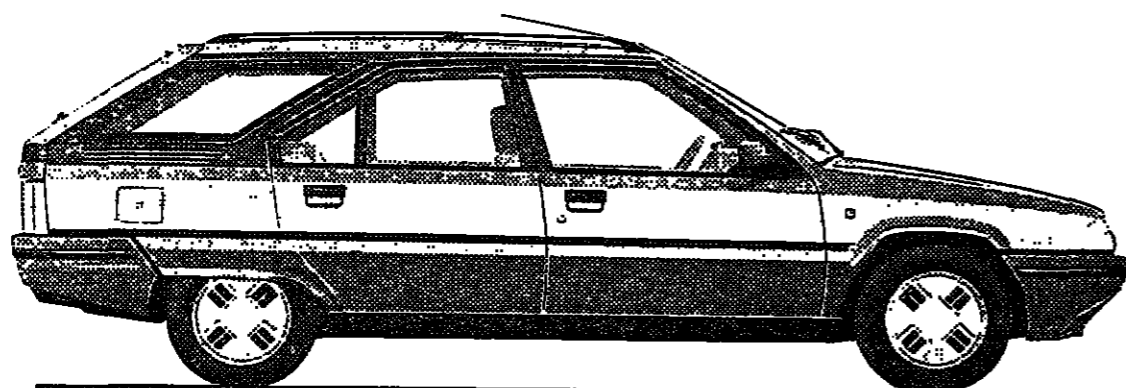
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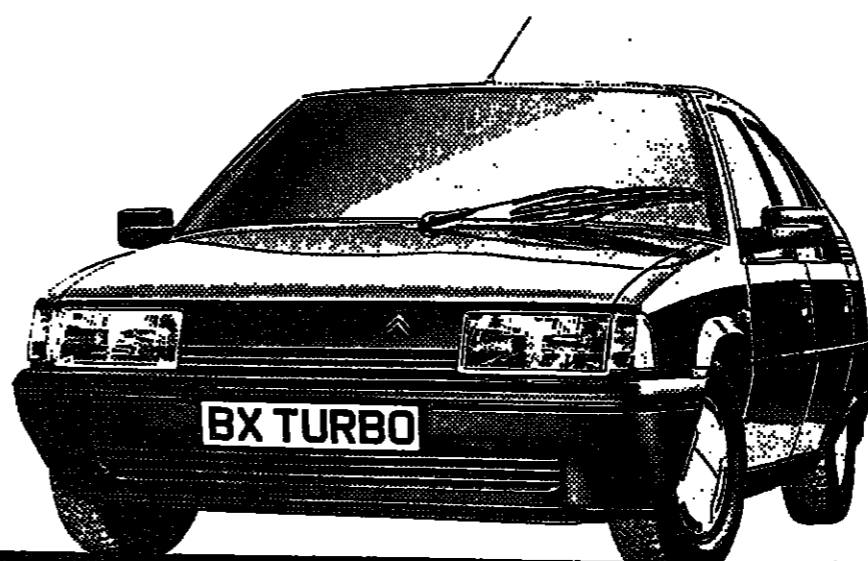
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# GENERAL SYNOD

# Women's ordination wins Runcie endorsement

By Alan Wood

Clear support for the ordination of women to the priesthood was extended by the Archbishop of Canterbury, Dr Robert Runcie, when he presented the second report by the House of Bishops on the issue to the General Synod of the Church of England in London yesterday.

In explaining that he was theologically sympathetic to the ordination of women, he set out his reasons for thinking that the theological balance was now tipped in their favour.

The synod spent the day debating the theological issues. Today it is due to consider two proposed church measures, one dealing with financial compensation for clergy who wish to resign their orders because they cannot accept women priests.

Yesterday there was prolonged applause for at times amusing comments on the subject by the Bishop of Durham, the Rt Rev David Jenkins. He said the Church of England must press on to ordain women as soon as possible so that the boil of their various bluffs be calmed and sufferings might be apportioned and out in the open.

Dr Runcie admitted that areas of deep disagreement remain but in giving his assessment of the arguments he said he found objections to women's ordination on the grounds of priestly and the representation of Christ unconvincing. Nor did he find himself in sympathy with arguments against the ordination of women on grounds of headship and the exercise of authority.

The ministerial priest was representing Christ's total humanity taken at the incarnation and redeemed upon

the cloth - not just the male of the species.

He said: "So I have come to sympathize with those who believe that in at least some societies an all-male priesthood may now increasingly obscure the fact that Christ's humanity is inclusive of women.

"All this does not imply that men can never represent women nor does it make any judgement on the past. In an age when exclusively male leadership has been abandoned in society, we are bound to ask whether the representational nature of the ministerial priesthood may actually be weakened by a solely male priesthood.

"So I have come to the judgement that the ordination of women to the priesthood would actually be an enlargement of the Catholic priesthood, an opening up of

**I hope it is possible for my daughters to minister God's people**

priesthood, rather than its overturning.

The Archbishop did not consider that their relationship with the Roman Catholic Church and Orthodox Churches would be affected. He reminded the synod that Anglicans had close ecumenical bonds with churches which already ordained women.

However, they had a duty to listen to the other churches with the greatest care. He had consistently supported the legislation to enable overseas Anglican women priests to minister under strict limitations within the Church of England.

He considers that once the See of Canterbury ordained women to the priesthood it would become less experimental and more definitive as

an Anglican development, and consequently more difficult to be an Anglican and to be against.

Pointing out that they would not avoid conflict and attention, Dr Runcie indicated that in the debate today he would say something about the advisability of moving towards the actual ordination of women on the basis of the legislation proposed.

Professor John Pickering (Chester), speaking against ordination, said they must be careful lest the insistent pressure for the ordination of women deflected the church from its mission.

The Bishop of Bristol, the Rt Rev Barry Rogerson, said they ought to take seriously what was happening outside the church and what was happening to the role of women in society. He hoped it would be possible for his own daughters to be called upon to participate in the full ministry of God's people.

The Preb Michael Seward (London) said he had gradually become more and more in favour of the ordination of women. There had been a deep-seated fear of women right through the centuries of Christian history but in the past 50 years that tradition had in a strange way been overturned.

Mrs Alison Humphrey (Sheffield), indicating she was against the ordination of women, said they were not talking simply about prejudices or old-fashioned traditionalism. It was not just the clergy who had conscientious objections. She regretted that legislation was being brought in with such unseemly haste.

Canon Roger Greenacre (Chichester) argued for a delay in taking a decision. He said that implicit in the bishops' report was the fact that time was not ripe for a decision. The Church of England was



Dr Runcie presenting the bishops' report to the Synod (Photograph: Graham Wood).

not united and objections to the ordination of women were fundamental. They seemed to be pressing ahead impatiently.

The Bishop of Durham said he got the impression he was not the only member of the Church of England who found the mess and the muddle they had fallen into over the ordination of women to the priesthood to be distressing, depressing and distracting.

Their refusal to face the fact that they were so divided and that they must therefore push the conflict to a decision which threatened at least some division, was not so funny. He honestly, sincerely, soberly and ashamedly believed that their behaviour and the forms of their arguing were putting over a picture of God which could only promote atheism.

The conclusions for action

by the two sides on this issue were diametrically and irreconcilably opposed. Surely it must look as if they were living a fantasy life and pursuing a fantasy faith.

They seemed to be suddenly kidding themselves that life would be easier in this troubled world if they could go back to Mother rather than on to God's future.

He did not believe that this was any kind of final debate in the Church or final issue for the Church. They could not avoid conflict here and, if need be, temporary separation for some and from some.

It had happened before and would doubtless happen again. So the Church must therefore press on to ordain women as soon as possible.

He called on the synod and the church as a whole to stop the manoeuvring which could too often seem like a mixture of blackmailing and obstruction and a commitment to mere structures and mere power positions.

Canon Peter Boulton (Southwell), Prolocutor of the Convocation of Canterbury, said it was clear that the bishops were not all of one mind. Synod should refuse to take further steps in the legislative programme until there was a greater degree of consensus in all the houses of synod on what the bishops' report identified as the crucial issues.

Sir John Stokes (Oxford), Conservative MP for Oldbury and Halesowen, said he was still not convinced they should take the step towards the ordination of women. He found it hard to believe there was full scriptural support for the step proposed. Was not the movement part of that liberalizing tendency which was sweeping all before it?

The Bishop of Birmingham, the Rt Rev Mark Santer, who

is co-chairman of the Anglican-Roman Catholic International Commission, reported that the commission was considering the ordination of women.

He did not think it would produce anything helpful quickly but they were considering the matter within their overall discussion of the nature of Christian communion.

What they could hope for was some kind of agreement as to what kind of obstacles there were to fuller communion by the divergence of practice on this point. For the foreseeable future the ordination of women would be an obstacle to full communion.

Their aim must be unity with all Christians. Nevertheless the dialogue with the Roman Catholics had a special character and they must listen carefully when the Bishop of Rome told them that the actions they proposed to take were a threat to deeper unity and threatened the communion they already enjoyed.

They must also heed the Pope when he talked about unity now. He was not telling them what to do.

The Bishop of Birmingham said there could be a proper waiting, a proper refusal to force things to an issue when to do so would be to produce among themselves nothing less than institutionalized schism within the Church of England. "Schisms are harder to make than to mend", he said.

Winding up the debate the Archbishop of Canterbury said he wanted theological conversations to continue throughout the church. Even if the legislation was accepted he still urged the most widespread discussion of the doctrinal issues for the ordination of women would not go away. Synod then formally took note of the bishops' report.

## European telephone services

### Telecom record is average

By Jonathan Brande, Brussels

British Telecom still has more public telephones out of order at any one time than any other Common Market telephone company except the Greek OTE.

Yet, according to a consumer report, not all of its customer services are bottom of the league.

In some areas, such as international call charges, Telecom is ahead of the field, although mostly it is average.

Its erratic performance, like the Greek admission to having only 60 per cent of public telephones in working order, was revealed by the European Bureau of Consumers Unions in Brussels yesterday.

Eighty per cent of Telecom's public telephones were in working order on July 1, 1987, compared with an EEC average of 95 per cent and the city of Hull's claim of 100 per cent for its private service. By March 1988,

installing lines, Telecom's six weeks are about average, but in France and The Netherlands a line can be installed within two.

The bureau also wants detailed accounts on request - Telecom's system of allowing disputed bills to be taken to legal arbitration is a step in the right direction, but detailed billing would remove some of the need - and the right of domestic consumers' representatives to regular, formal meetings with telephone companies for consultation on pricing and how companies are run.

"The fundamental objective of any telecommunications policy should be to provide consumers with an efficient and cheap telephone service."

"Policy-makers should not become so dazzled by high technology that they forget this", Mr Mitchell said.

### Setback in case over river boats

By Andrew Morgan

A High Court case over navigation rights on the River Derwent took an unexpected turn yesterday when half of Malton Town Council - one of the plaintiffs - distanced themselves from the hearing.

Litigation began in 1985 when the Yorkshire Derwent Trust and Malton council joined forces in an attempt to allow boats upstream from Sutton upon Derwent to Malton. However, five councillors have now distanced themselves from the case, saying an agreement with the trust made them liable to a percentage of legal costs.

Mr Des Reed, one of the rebels, wants to maintain the status quo.

He fears the trust would repair locks and use the Derwent as a business venture.

### Universities face standards check

By Douglas Broom, Education Reporter

An end-of-term report on the effectiveness of quality control in Britain's universities is to be prepared by a body set up by the Committee of Vice-Chancellors and Principals to safeguard standards.

The plan for an annual report by the watchdog audit committee was disclosed yesterday by Professor Sir Mark Richmond, committee chairman. He said the body would monitor the effectiveness of university systems to check academic standards.

As well as laying down ground rules for good quality control, the committee would not shrink from criticizing universities if it believed their methods of checking teaching and examining standards were inadequate.

It would be chaired by a vice-chancellor but draw members from the ranks of

senior academics with experience of examining. It would have no powers to enforce its views on universities, which are independent bodies established by royal charter. However, Sir Mark said: "Universities will ignore its recommendations at their peril".

The present quality control system ranged from being effective to perfunctory, he said. The vice-chancellors had acted to forestall any government attempt to impose a system.

● The South Bank Polytechnic in London has been offered a twinning arrangement with the Schvernik Higher Trade Union School - a union-run Moscow university. The institutions will exchange students and academic staff and hold joint conferences, starting with one in Moscow in November.

### Piazzetta goes over estimate

by Sarah Jane Checkland  
Art Market Correspondent

A drawing by the 18th-century Venetian artist Piazzetta sold for four times its estimate at £342,000 at Sotheby's Old Master drawings sale in London yesterday.

A study for the Guardian Angel in a painting now in the church of St Vitale, Venice, it was bought by an American private collector. The same drawing sold for £20,000 in 1982.

An image rendered barely discernible due to the energetic scribbles of its artist, Jacopo Bassano, sold for twice its estimate at £110,000 to the New York dealer H. Schickman. It was "Christ chasing the Moneychangers from the Temple", a favourite subject with a group of five drawings

fetched top price of £85,800, doubling its estimate. It was bought by the Pelham Gallery of London.

An Hispano-Moresque armorial circular dish with the extra cachet of having been shown at the Treasure Houses exhibition in Washington three years ago, sold anonymously for £66,000 (upper estimate £50,000). It had a rampant lion in its centre, probably denoting the arms of Leon.

Among an eight-strong group of Istoriato wares (Italian dishes painted to tell stories) sold by the Fernor-Hesketh brothers, a good performer was an Urbino saucer dish showing Caesar enthroned as three Gauls beg his mercy. Estimated at up to £8,000, it fetched £19,800.

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THE GULF CRISIS

Thatcher at pains to avoid condemning US action

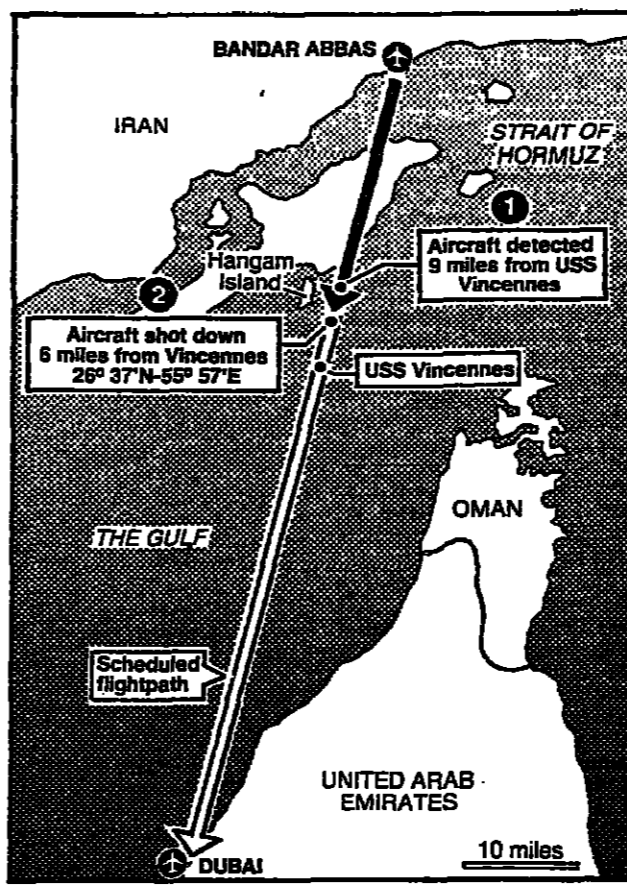
By Andrew McEwen and Philip Webster

The Government attempted yesterday to minimize any damage to its relations with Iran in the aftermath of the shooting down of the passenger aircraft in the Gulf.

Ministers made no further public statements on the tragedy despite sharp criticism of the Prime Minister's reaction by Iran and opposition politicians on Sunday night.

After consulting Sir Geoffrey Howe, the Foreign Secretary, and Mr George Younger, the Secretary of State for Defence, Mrs Thatcher made a statement expressing profound regret at the tragedy but backing America's right to defend its forces.

The Government was determined not to add to Washington's embarrassment. Far from condemning the US Navy, the Downing Street statement implicitly recognized the navy's right to defend itself.



The flight path across the Gulf of the Iranian airliner and an SM 2 missile similar to those fired by the USS Vincennes.

Catalogue of air attacks that have claimed innocent lives

By Michael Evans, Defence Correspondent

In two decades, four other civilian airliners have been shot down, either in error or as a deliberate act. The latest was the worst tragedy in this category of air disaster.

fighter had been responsible for shooting it down. The only admission was that Soviet fighters had fired warning shots "with tracer shells along the route of the plane."

Iata seeks the key to unanswered questions of plane's fatal flight

By Harvey Elliott, Air Correspondent

The International Air Transport Association last night demanded an independent international inquiry into the shooting down of the Iran Air Airbus as aviation experts tried to work out just what had happened from amidst a maze of apparently conflicting reports.

IATA, of which Iran Air is a full member, said that it "deplored" the use of force against any aircraft and urged all the governments involved to set up an inquiry through the United Nations Aviation Body ICAO.

And everyone ensured that pilots had a radio permanently tuned to 121.5 distress frequency.

The normal route into and out of Dubai is to the south of the troubled Gulf area and only Iran Air flies on the north-south route between Dubai and the main Iranian cities.

Mozambicans flee amid crackdown on rebels

Refugees swell Malawi population by a tenth

When President Chissano of Mozambique arrived in Malawi yesterday for a four-day state visit, he was impeccably dressed in a dark-blue pinstriped suit.

most district of Nsanje, bordered on three sides by the Mozambican provinces of Tete and Zambezia, has absorbed more than 40,000 of the new arrivals: the centre at Tengani has 20,000; 35,000 Mozambicans live in and around the camp. These are just the statistics however.

occasionally cross the road, round up a few hundred people and their livestock, and march them back into Mozambique.

WORLD ROUNDUP

Mujahidin take district capital

Islamabad (AFP) - Afghan guerrillas have captured Mohammed Agha, the district capital of Logar province, only 18 miles south-east of Kabul.

Mohammed Agha fell to the Mujahidin on Friday, a spokesman for the Hezb-i Islami group said.

PESHAWAR: Señor Diego Cordovez, the special UN envoy, appealed to Afghans urgently to solve factional conflicts and form a government.

Pacific leader ousted

Sydney - Papua New Guinea has become the latest South Pacific nation to be plunged deep into political crisis after the Mr Pias Wingiu, the Prime Minister, yesterday lost a no confidence vote in Parliament and was forced to resign (Christopher Morris writes).

Mr Wingiu, defeated by just 58 votes to 50, is the third prime minister to be toppled in Parliament in the 13 years since independence.

Cheers greet shuttle

Washington - The US shuttle Discovery was rolled out to its launch pad at Cape Canaveral yesterday, ready for final checks and a crucial 20-second test firing before blasting off in September on the first shuttle flight since the Challenger explosion in January 1986 (Michael Binyon writes).

Beirut camp shelled

Beirut (AFP) - Two Palestinians were killed and another 47 wounded yesterday when Syrian-backed Palestinian fighters shelled the Bourj al-Barajneh refugee camp held by pro-Palestine Liberation Organization forces south of Beirut.

Roh deal on judge

Seoul (Restor) - President Roh Tae Woo yesterday named an independent retired judge as South Korea's Chief Justice after the opposition-controlled Parliament imposed a humiliating veto on his first choice.

Israel closes 800 West Bank schools because of unrest

From Ian Murray Jerusalem As hundreds of Palestinian youngsters clashed with security forces in Bethlehem yesterday, the military authorities announced that all 800 schools in the West Bank would be closed again from today because of continuing disturbances by children.

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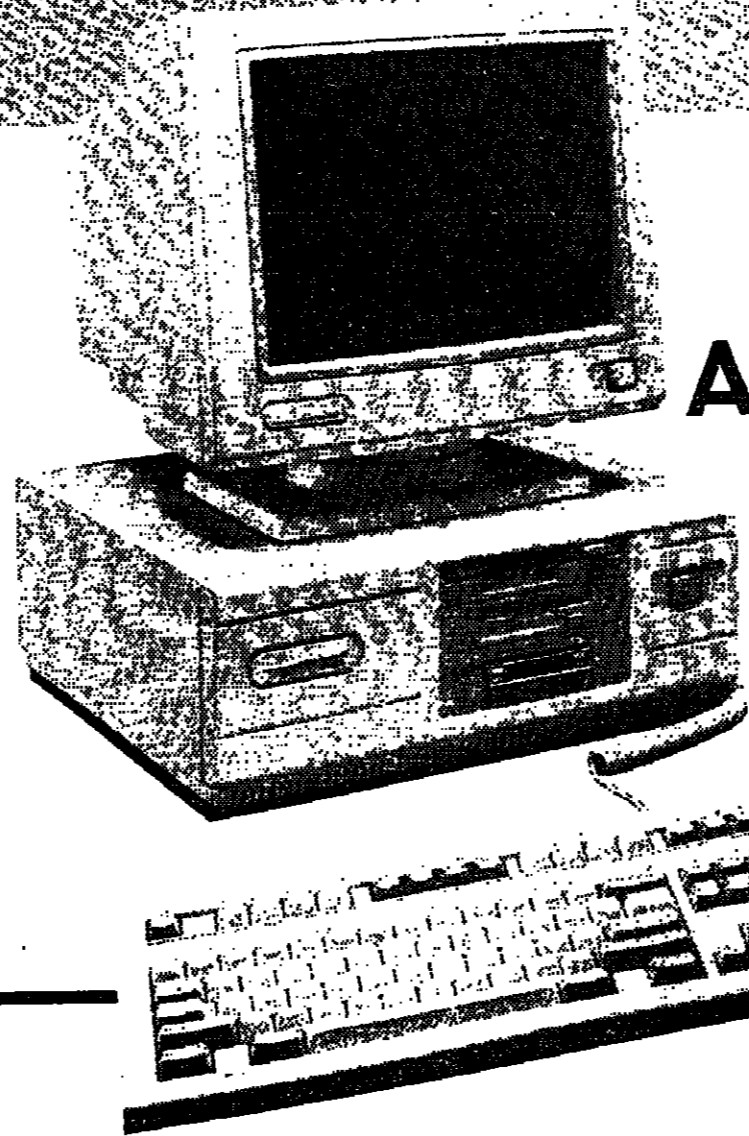






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# S African investment claim is dismissed

Reports suggesting that the South African mining industry wished to make a large investment in a privatized United Kingdom electricity industry were fiction, Mr Cecil Parkinson, Secretary of State for Energy, said during Commons questions.

**ENERGY**

Mr John Prescott, chief Opposition spokesman on energy, said that Inspector Barnes in charge of the Hinckley 'B' inquiry, said that he was prepared to accept evidence which would compare a coal-fired with a nuclear power station.

Would the Government make clear to the chairman of the CEBG that the decision not to co-operate in providing such information was because the Secretary of State was of the view that the 20 per cent non-fossil requirement by the Government meant that it must be a nuclear power station?



Mr Harris, who put forward claim about South Africa

The Government would be announcing to the House measures that would ensure that no one person, or groups of persons acting in concert, could get a major interest in the electricity supply industry.

Sir Trevor Skeet (North Bedfordshire, C) said that a grid with 12 owners rather than one would be better in a crisis or when there was surplus capacity.

Mr Parkinson said that he would not agree with that. Although the grid would be owned by 12 individual bodies, it would be operated by one strong management, which would have day-to-day control. In those circumstances, ownership would be irrelevant.

Mr Matthew Taylor, SLD spokesman on energy, asked whether the present obligation of the CEBG to use the cheapest coal would be maintained when it was privatized.

Mr Parkinson said that security of supply of electricity was all important and security was best based on diversity.

The Government therefore intended to legislate for a non-fossil-fuel obligation, which would include nuclear, wave power and wind, for reasons that he had already explained to the House.

Mr Gareth Wardell (Gower, C) said that a privatized grid would create downward pressure on costs to the consumer.

Mr Parkinson said that that was only the beginning.

There could be an inter-connection with Scotland, which could become an important supplier of electricity to the English market.

There would be many generators in the years ahead and that must be good news for consumers.

Mr Parkinson said that the Government was conscious of the anxieties of areas such as the Isles of Scilly and the Southwest and recognized that there was a problem.

The Government would come forward with proposals with which he hoped MPs would be happy.

Mr Michael Colvin (Romsey and Waterside, C) wanted to know the Government's latest timetable for the privatization of the electricity industry.

Mr Parkinson: I intend to introduce legislation at the earliest opportunity.

Mr Colvin said there was increasing opposition to the CEBG's proposals for Fawley 'B' and the ancillary coal-powered jetty.

The public inquiry would cost the ratepayers of Hampshire up to £1 million to fight, but at the end of the day "Big C" or whoever might own Fawley, might not want that power station.

Would it not be more sensible to postpone any plans for a public inquiry until after the industry was privatized?

Mr Parkinson said that he was in a quasi-judicial position because he would have to take a decision after the public inquiry and the inspector had made his recommendations. Therefore he could not say anything for or against Fawley.

Mr Nicholas Brown (Newcastle upon Tyne East, Lab) said that there was some concern in areas such as this that the privatization programme was having an adverse effect on the procurement programme for coal-fired power stations.

The Secretary of State had announced the first of the CEBG's declared order programme, but could he say more about the timing of the remaining coal-fired orders?

Mr Parkinson said that one of the features of the industry in the future was that the supply industry would not just be dependent on the CEBG for its views about when it would order its coal-fired stations.

There were already private generators planning to burn coal and discussing generating capacity.

He believed that as the new situation was understood they would get more orders for coal-fired stations more quickly rather than fewer more slowly.

Mr Ian Gow (Eastbourne, C) When he is not considering an important matter of the privatization of the electricity industry, will he apply his

formidable mind to the timetable for the privatization of the coal industry?

Mr Parkinson: I have made clear that we have ambitions to privatize the coal industry. We will not be doing it in this Parliament, but there is no reason at all for coal to remain a state-owned monopoly.

Mr Prescott said that in view of Mr Parkinson's failure to answer the question about the commitment of Lord Marshall to a nuclear power station at Hinckley, would he comment on the National Consumer Council's report which had concluded that his plans gave little scope for competition and the consumer was ripe for exploitation?

That was further evidence that, although this was good for Mr Parkinson's promotion, it was a "lousy deal" for the consumer.

Mr Parkinson said that since Mr Prescott had complimented him on his non-promotion, he would like to compliment Mr Prescott on being Mr Arthur Scargill's nomination for the deputy leadership of the Labour Party (laughter).

Regarding Hinckley Point 'C', the inspector was entitled to take whatever evidence he felt necessary to arrive at his conclusion and he would be seeking that evidence.

Later, Mr Alex Eadie, an Opposition spokesman on energy, asked Mr Parkinson "how to answer the question" posed by Mr Prescott arising from the consumer council's report.

The Government was distorting the market by making the privatized electricity industry buy a minimum percentage of electricity from non-fossil-fuel sources, which meant nuclear power. That would make electricity dearer for the consumer.

Mr Parkinson said that the consumer council's criticism was that the Government had not broken up the generating industry sufficiently. The report said that more competition was needed not less.

Mr Frank Cook, Opposition energy whip: Answer the question.

Mr Parkinson: If the whip would just maintain whips' traditions and shut up (Conservative laughter) We believe that diversity of supply is a vital part of security.

Mr Cook: Yes, you do. We don't.

Mr Parkinson said that the proposals had been put to the Commons and approved.

Charities will be given greater relief from the business rate under a concession announced by the Government after warnings from peers on all sides that they oppose the present provisions in the Local Government Finance Bill.

Under the Bill as it stands, charities will have to pay half the business rate, although local authorities will have the discretionary right to exempt them totally.

The Government will meet half the rate lost to local authorities if they grant charities discretionary relief.

At the end of a debate on the third day of the Bill's report stage in the Lords, the Earl of Callaghan, Minister of State for Environment, announced that the Government was now prepared to meet 70 per cent instead of only 50 per cent of the discretionary relief.

When Lord Sandford (C), who had moved an amendment urging 100 per cent exemption, indicated that the concession did not go far enough, the Earl of Callaghan promised to consider further concessions between now and third reading.

Lord Hayter (Ind) said that he had proposed 80 per cent relief for charities at the committee stage. He now believed that it should be 100 per cent because he was more convinced that local authorities were not in a position to give discretionary relief.

Lady Ryder of Warsaw (Ind), founder of the Sun Ryder Foundation, said that the whole work of that charity was jeopardized by the provisions of the Bill.

Whatever the kind words from the Government, if peers did not amend it the increased cost to her charity would be at least £500,000 a year.

Charitable work was trumpeted by this Government. Here was an excellent chance for the Government to show that it meant what it said.

Lord Boyd-Carpenter (C) said that he hoped that the Government would accept either the amendment or at least the principle of it.

It came up soon after the unfortunate and foolish ruling of the European court on VAT, which would do a great deal of damage to charities if some step

was not taken to compensate them.

The Government had been presented with a very convenient opportunity to put the situation right.

The Earl of Callaghan said that the Government was much in favour of charitable endeavours and it was right to give it special help by way of tax relief. But it did not think that charities should be given automatic total exemption from all taxation.

One hundred per cent mandatory relief was too blunt an instrument.

Not all charities needed such help and it would create too sharp a difference between charities and those bodies which did not qualify for charitable status.

Because of the concern among peers, further concession would be given by the Government to encourage local authorities to use their discretion. The Government would now meet 70 per cent of the discretionary relief and not 50 per cent.

New guidance would be issued to local authorities pointing out the discretion they have and how it should be used.



Protesters who handed in the "people's petition against the poll tax" at Downing Street yesterday photographed at the Commons as they showed the number of signatures received: 550,151 (Photograph: Chris Harris).

# Ministers will give charities greater help with poll tax

**HOUSE OF LORDS**

Lord Sandford, a Church Commissioner and former Under Secretary of State for Environment, withdrew his amendment, pointing out that he expected the Government to go further.

Moving it, he said that local authority associations and the CBI supported 100 per cent exemption for charities. Here was an opportunity to encourage the vitality and growth of the £9 billion a year charitable sector.

The Government will meet half the rate lost to local authorities if they grant charities discretionary relief.

Under the new regime, churches and farms would be exempt from the business rate, but registered charities only enjoyed 50 per cent mandatory relief.

The recent European court ruling could increase charities' liability for value-added tax by £30 million to £100 million.

Total exemption from the business rate could make amends for this latest blow to charities.

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# The Royal Bank of Scotland plc

## Base Rate

The Royal Bank of Scotland announces that with effect from close of business on **4 July 1988** its Base Rate for advances will be increased from **9½% to 10% per annum.**

## Monitoring report soon

The purpose of the Government's recent monitoring exercise in the Civil Service has been to ensure that there was equality of opportunity in the service, Mr Richard Luce, Minister for the Civil Service, said during questions.

He said that most government departments had completed surveys of the ethnic origin of their staff by the end of June. The remaining few hoped to have completed data collection within two months.

Mr Greville Janner (Leicester West, Lab) said that the enormous array of replies to questions he had asked about monitoring had shown totally unsatisfactory results.

Knowing Mr Luce's personal commitment that people should be treated fairly and neither better nor worse because of their ethnic origin, he thought that the minister should consult other ministers and then tell the House what action he proposed.

Mr Luce: We are studying all the evidence.

Mr Eric Forth (Mid-Worcestershire, C) Will he assure the House, despite this offensive and patronizing exercise, which is unnecessary, that recruitment will be purely on the basis of merit, as it has always been? (Labour protest)

Mr Luce: I readily give that information very strongly.

Dr John Marek, an Opposition spokesman on the Civil Service: Can he just condemn what Mr Forth is doing?

Mr Luce: Mr Forth is right, that recruitment and promotion must be on the basis of merit.

# Bill 'an important law reform'

The Civil Evidence (Scotland) Bill, which abolishes the requirement for corroboration and allows hearsay evidence in civil proceedings, would be regarded as a further important contribution to the reform of the law in Scotland.

Mr James Douglas-Hamilton, Under Secretary of State for Scotland, told the Commons.

Moving the third reading of the Bill, which passed the Lords, he said that the measure implemented changes included in the Scottish Law Commission report. It had no relevance to criminal proceedings.

"The aim of the Bill is to ensure that a court should, generally speaking, have available to it all the relevant evidence from whatever source. It will be regarded as a welcome simplification of the law."

"Cases that previously would not have been heard in court will now be heard as a result of the admissibility of hearsay evidence and the removal of the often technical barrier of the requirement of corroboration."

Mr Donald Dewar, chief Opposition spokesman on Scotland, said that a few years ago this would have been a contentious piece of legislation. Now they were seeing a rather more pragmatic approach to the problems of law reform.

Mr Mezzies Campbell (North East Fife, SLD) said that the Bill, which enjoyed all-party support, was a necessary and desirable reform of the rules of evidence once seen as the bulwark of their civil law and now seen as obstacles standing in the way of justice.

Mr Alistair Darling (Edinburgh Central, Lab) asked for assurances that the provision for uncorroborated evidence to be admissible in civil cases would not be extended to the criminal law.

Mr Frank Duran (Aberdeen South, Lab) said that welcomed the impact of the Bill on the children's hearing system in Scotland, particularly at the time when the Cleveland inquiry was about to report.

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## Government study of greenhouse effect

The Government is conducting a study into the cost of electricity from fossil fuel to take account of the greenhouse effect, Mr Cecil Parkinson, Secretary of State for Energy, said at questions.

One of the things becoming clear was that there were huge costs arising from the production and burning of coal which Labour consistently ignored when it argued that the cost of coal against that of nuclear power.

Mr Parkinson was replying to a question from Mr Ian Gower (Eastbourne, C) who said that the build up of carbon dioxide in the atmosphere might well be leading to the general heating of the world's atmosphere with consequential changes in weather and coastline.



Mr Heathcoat-Amory: Carbon dioxide danger

## Agreement on Scottish power imminent

Agreement had almost been reached in the talks between the Scottish Electricity Board and British Coal on a coal burn at power stations, Mr Cecil Parkinson, Secretary of State for Energy, told the Commons during questions.

Mr Alex Eadie, an Opposition spokesman on energy, had pointed out that the three-month deadline for agreement between the two bodies was now up and no agreement had been reached.

Would the Government continue its armchair spectator policy? Thousands of jobs in Scotland were at stake and "it was time the House knew what the hell was going on".

Mr Parkinson: He will be pleased, as I am, to hear that

agreement has been reached on tonnages and prices and that in fact there are only one or two secondary issues still to be settled.

Mr Margaret Ewing (Moray, SNP) asked if there was more precise information on the likely date of a full settlement, as it was of vital importance.

Mr Parkinson said that he was in day-to-day touch with the situation and his remarks had not been made lightly. The matters outstanding were secondary. As soon as there was a full settlement he would inform the House.

Later, he said that the agreement so far meant that the SSEB, as customers, were satisfied that they would get a large quantity of coal at a keen price.

## Boards' borrowing limit Electricity supply secure

Concern that security of supply from the two Scottish electricity boards might be jeopardized as a result of privatization was entirely without foundation, Mr Ian Lang, Minister of State for Scotland, said in the Commons.

He was moving approval of the first clause of the Electricity (Financial Provisions) (Scotland) Bill.

He said that its purpose was to increase the borrowing limit of the two Scottish electricity boards - the South of Scotland Electricity Board and the North of Scotland Hydro-Electric Board - from £2,500 million to £3,000 million so that they could continue to do about their normal businesses within the law. It had nothing to do with privatization.

The Bill would enable the boards to continue their capital investment programme and fulfil their obligations to supply electricity.

The boards had a good track record in holding down their

costs. Over the past six years, the average tariffs in Scotland had fallen by 9 per cent in real terms.

It was most unlikely that there would be any need to increase the borrowing limit further between now and the time when the boards were privatized.

The Government was confident that its proposals to privatize would create a more competitive private sector electricity industry to meet the challenge of the 1990s and beyond.

"The shape of the two companies is now being discussed with the boards. There is much detailed ground to be covered and the boards are being closely involved at all stages."

"The discussions are progressing well and we will announce our decision in good time."

## Hinckley 'C' move defended as safe

There was nothing strange in the fact that Central Electricity Generating Board had extended the expected life span of the proposed pressurized-water reactor at Hinckley 'C' by five years, Mr Cecil Parkinson, Secretary of State for Energy, said during Commons questions.

Subject to meeting the necessary safety requirements, he said, the lives of plants were commercial matters for the generators.

Mr Ronald Fearn (Southport, SLD) had said that the extension was strange and asked if the CEBG was moving the goal posts again because of the pressure on the nuclear power situation.

Mr Parkinson said that an initial assumption about economic life had to be made for planning purposes, and there was no reason why this should not be revised in the light of changed commercial considerations so long as the plant met all the safety conditions laid

## Balance 'must be corrected'

Far more Soviet artistic events come to this country than the reverse, Mr Richard Luce, Minister for the Arts, told MPs during Commons questions.

He said that the Soviet Minister for Culture, Mr Zakharov, would be coming here and they would then review ways in which this could be made easier.

He had paid the first official visit by a British Minister for the Arts to the Soviet Union from June 6 to 12 and had had a wide-ranging exchange.

Mr Timothy Kirkhope (Leeds North East, C) said that the recent difficulties encountered by the English National Theatre on their visit to the Soviet Union would put off many other British touring companies.

Mr Luce: "I made plans to Mr Zakharov that until we get an improvement on administration, it is going to be difficult to get more people to go. I was very struck by the minister's desire to put this right."

## US 'admired uncritically'

Britain was once again seen, in the court of international opinion, as an uncritical admirer of every American action, Mr Brian Wilson (Cunningham North, Lab) said. On a point of order, he asked why the Prime Minister, in view of her extraordinary comments last night, had not come to the House and explained the implications of her statement about the shooting down of the Iranian airliner.

The Speaker (Mr Bernard Weatherill) said that it was not up to him when the Prime Minister came.

## Call to help the police

The failure of ordinary people to go to the help of police officers attacked in recent outbreaks of rural hooliganism was condemned in the Lords.

The Earl of Arran, speaking for the Government, said that citizens had a common law duty to help the police, although not to the extent that they should endanger themselves.

## Parliament today

Commons (2.30): Questions: Employment; Prime Minister; Debate on Opposition motion on the health service.  
Lords (2.30): Local Government Finance Bill, report, fourth day.

SPECTRUM

# When a practice makes perfect

On the 40th birthday of the NHS, George Hill finds a group of GPs who are setting the pace in the search for a cure for the ills of the health service

**A**nother birthday for the National Health Service: another pretext for scoldings and lamentation from every quarter of the political compass. Aneurin Bevan's big baby is 40 years old today, an age at which anguished reflections about surplus fat and unfulfilled ambition are the usual form. But every 40th birthday seldom evokes the kind of frantic dimension that has risen to a climax around the NHS this year.

According to political outlook, it is either a noble enterprise starved of funds to the point of being faced with "terminal decline", or alternatively a mechanism inevitably structured to swallow unlimited funds while providing a minimal service. Forty years in which the cry of "crisis" has scarcely ever been silent have proved, at least, that it is a system structured to nourish controversy.

But there is something odd about the controversy, and since a birthday should be a time for extracting whatever cheer there might be from a black situation, it is worth pointing out. The sound and fury about empty beds, filthy wards, waiting lists, delayed operations, soaring expenditure and so on relate almost exclusively to the hospital sector, which accounts for only a 10th of public contacts with the NHS, but two-thirds of its costs.

The hospital service is tottering, or so the headlines constantly proclaim. But the family practitioner service, which is quite as much at the heart of whatever claims the NHS can make to nurse us all from the cradle to the grave, is surrounded by the deep media silence which says "no news is good news."

"Primary care is where the NHS has made its most distinctive contribution to health provision in this country," says Don Grant, senior doctor in the Caversham partnership, which operates from a health centre in a mixed district of inner London. "Bevan managed to buy the goodwill of the hospital doctors, and their service



What the doctors ordered: how the unsung but successful side of the NHS operates at the Caversham community health care centre run by GPs in Kentish Town, north London

has gone on in basically the same way ever since. But there has been a total revolution in general practice. I think it could only have happened in the context of a free service, and without it I do not think the traditional concept of the family doctor would have survived."

But how much of the Dr Finlay tradition of individual contracts and personal trust still exists in a world of high technology and mass provision? The results of Dr Grant's "total revolution" can be seen at their most marked in Kentish Town, where two large group practices, with 17 doctors between them, have come together under one roof with a team of community workers and support staff numbering more than 100 in all, some employed by the practices and some by the Bloomsbury health authority, one of the authorities most deeply in the red in the whole of Britain.

The health centre stands in one of those London territories of Victorian terraces, where one house may be occupied by a rising barrister or MP, and the next be subdivided into a warren of cramped flats. The area has a high proportion of transients, single parents and pensioners living in hostels or hotel accommodation, with sharp contrasts of affluence and deprivation.

The centre operates from a purpose-built 1973 building with steel-framed windows and a flat roof prone to leaks. Strenuous attempts have been made to make it homely with a jumble of potted plants, provided at the doctors' expense, paintings contributed by a local school, and a small fish-tank to help pass the time for fretful children waiting their turn to see the doctor. There are pinboards on all sides, bearing sheafs of good advice: "What to Do about Glue-sniffing", "Aids

helpline", "Break the Habit - National No-Smoking Day", "Don't Take the Ambulance for a Ride".

The two practices, the Caversham and the James Wigg, share four nurses, who see about 400 patients a week, and take much of the pressure of routine cases off the doctors. Between them, doctors and nurses together see about 2,000 patients a week, and serve a population of about 30,000.

Bevan's original legislation did, in fact, provide for centres of this kind, but they are still an exception, even in the inner cities. One family doctor in 10 still works without any partners at all. The "total revolution" Dr Grant speaks of did not happen until the NHS was 20 years old and family doctors, overworked, undervalued and underpaid, seemed on the

verge of declining into irrelevance, as they have in other countries. The Caversham Centre, with its wide and highly-co-ordinated range of services, is a fruit of the injection of support and resources which saved general practice at that time.

The centre of the working lives of Nurse Metcalfe, Cath Cahn, Jessie Wilson and Drs Grant and Bennett has not escaped the stresses of a period of cuts and controversies. But their concern is visibly less extreme than the sense of crisis which is widespread in the hospital service. Shortage of staff and facilities is biting sharply only in the centre's community services, which are separately financed, directly from the health authority. In spite of the large scale of the operation, the practices are still organized so as to give as much substance as possible to the old individual relationship between patients and their doctors.

**JESSIE WILSON, 62, receptionist:** "Sometimes you get patients who are a bit stropic and don't want to wait for their turn. But you have to bear in mind that they're not well... we've tried lots of ways of minimizing the wait, but nothing's ever perfect. We hope they never have to wait more than an hour."

**MARY STAPLETON, 66, patient:** "We have a users' group, which we try to keep going to raise funds and look after patients' interests. The standard here is good, and you hear wonderful stories of the care they give where people have problems over benefits or homelessness as well as their health."

**JUDY BENNETT, doctor, 29:** "As a GP you really have an overall view of the whole person. We see a lot of stress-related illness, and the pace is quite hard. But the size of the practice helps us to give them the time they need."

**'There has been a total revolution in general practice. I think it could only have happened in the context of a free service'**

on an open-ended basis. That is one reason why the Caversham Centre's experience of service cuts remains relatively indirect.

"When I started my training," Liz Metcalfe says, "people stayed in hospital after surgery until their stitches were out. But today they are discharged earlier, and they come to us for that. Spending cuts do mean that supplies are slower to come through. We're not terribly extravagant, and if we haven't got something, we find ways of improvising."

**E**very working day, more than three-quarters of a million patients take a vast catalogue of aches, pains and anxieties to GPs like Dr Bennett and Dr Grant. Their role is central not only because it has the main share in giving the service its human face, but also because it is a low-cost filter between patient and hospital. The fact that Britain's spending on health per head is less than two-thirds as much as that of the US, France, Germany or Holland is pointed to by opposite sides as proof of the system's strength and of its weakness. But both sides agree that spending could not be kept so low without a family doctor service of a more developed kind than exists almost anywhere else.

The arrangement is such a paradoxical hybrid of state provision and individual choice that some radical proponents of free market principles have proposed to make it the basis for a system similar to the health maintenance organizations which have been successful in controlling the soaring costs of medicine in the USA. For those loyal to the aims of a universal service free at the point of use, general practice remains the key to a humane system of state provision.

The workers at the Caversham Centre - many of them born and nursed within the NHS for the whole of their lives - will not be lighting any candles today to mark the service's 40th birthday. They will be far too busy coping with the queue. But at a time of dismay and despondency, it is some comfort to report that one sector of the NHS, at least, is operating relatively smoothly and with its morale surprisingly high.

SCIENCE

## Sound of success

Insights about the way people hear and understand language are emerging from work being done in California to develop a new kind of hearing aid. The device, surgically implanted into the inner ear, offers hope to those who have become deaf through illness or accident, but who have been able to hear at some stage.

This difference is crucial because previous knowledge and use of language is essential to the new device being perfected by Michael Merzenich and his colleagues at the University of California at San Francisco.

In essence, sound picked up by a microphone is used to stimulate the inner ear directly with a battery of electrodes. The San Francisco group says it has been encouraged by the earlier successes of medical researchers around the world in stimulating hearing with a single electrode.

Sound follows a devious path before it is translated into nerve impulses in the brain. Ear drum vibrations are amplified by three tiny bones before reaching the inner ear, a fluid-filled cavity deep inside the head. That contains arrays of tiny hair cells, each hair (tuned to a particular pitch, much like the arrangement of strings in a harp although incomparably more delicate.

Merzenich's implant consists of four tiny electrodes sewn into the inner ear, which are themselves stimulated by a sound relayed by radio from a waist-worn microphone.

The electrodes are electronically tuned to stimulate the inner ear with the appropriate frequencies. Thus the electrode in the part of the inner ear most responsive to low bass notes can be adjusted to stimulate that part only with low bass frequencies. The same applies to other parts of the sound spectrum.

Although this direct stimulation can restore hearing to people who may have heard nothing at all for 15 or 20 years, the sounds are distorted and fragmentary, centred on four parts of the sound spectrum and not equally over the full range - or so it seems at first.

But, the researchers report, with practice, patients compare the sounds they hear with the help of the implant favourably with memories of sounds heard in the past, and stored in the mind's ear. What that means is that the user is able to fill in and correct the perceived sound in the mind.

This faculty of making sense of such distorted information "is amazing," says Merzenich, and goes against theories supposing that what we hear is what we get, raw and unmodified by the mind. But people deaf from birth do not have such sonic memories, and so cannot make sense of the sounds transmitted through the implant.

Interpreting the missing frequencies from the memory of past speech has a parallel in a modern sound recording technique called digital sampling. More versatile than recording tape, a computer-controlled microphone samples a sound several thousands of times a second, converting the signal into numbers and storing them in memory.

The crucial difference is, of course, that the performance of patients with the implants improves with practice, while the computer cannot learn to identify sounds any faster than its software allows.

Even so, Merzenich is still surprised that his subjects are able to comprehend words and phrases which are completely new to them, suggesting links with how the human mind understands language.

Henry Gee  
Author: The Times News Service 1988

The time has come to recognize that vulgar pejoration (or change) has happened to the funny little word, *ilk*. Purists and busybodies have been grumbling for years that it really doesn't mean what most people suppose when they use it. And the world has not paid a blind bit of attention.

The authorities are unanimous in proclaiming that *ilk* is a Scots word meaning "same". It does not mean family or kind or set or name or sort or kidney. But that is the way it is being used, and so that is what it is coming to mean. Sir Bruce Fraser declared that the schoolmaster who wrote to *The Times* about the damage done to the BBC by "Mrs Whitehouse and her ilk" should write out 50 times, "I must not use words I do not understand."

*Ilk* is the Old English word *ilca* meaning "the same", related distantly to the Latin *is, ea, id* ("that" and *idem* "the same"). Since the 16th century it has survived only in Scottish, in two principal uses. The first is as a territorial label. "Hamish Haggis of that ilk" means "Hamish Haggis of the family estate from which he takes his name, and distinguishes him from the Haggises of Milngavie, and his more distant cousins, the Haggises of Hampstead. The second principal surviving use is as an adjective *ilka* (two words *ilk* and a joined-together) meaning "each" or "every", as in "ilka lassie has her laddie", a consumption devoutly to be wished but seldom achieved.

Here is Walter Scott (who else?) with the first use correctly: "Then they were Knockwinnocks of that ilk." And here is the old tartan romantic again with the adjective used correctly: "That will be just five-and-threepence to ilka one o' us."

The *OED* condemns as erroneous such uses as: "This publication was undertaken by John Murray, the first of that ilk". Haggis-baiter Fowler suggests that the common maltreatment of the little word is partly unconscious and due to ignorance of the meaning of *ilk*, and partly facetious: "Indulgence in such

### NEW WORDS FOR OLD

## Errors of that ilk

GED MELLING

Are you doing a transplant of that ilk?



worn-out humour is much less forgivable than for an Englishman not to know what a Scotch word means."

In its strict sense there is very little use for the word inside the United Kingdom, and none outside. My use of it has declined to zilch (2-ilk?) since the greatly lamented death of Iain Moncreiffe of that ilk, valued and unpredictable reviewer for *The Times*. Journalists seem to need the word in its erroneous senses, perhaps because it is an odd little word, and fancier than "kind" or "sort" or "of that kidney". (Does anybody write "of that kidney" any more?)

Nothing wrong with facetiousness in journalism, if done with tact. If you use *ilk* in its new sense, you are going to annoy purists and Scots. Nothing wrong with that. But you are also proclaiming that you either don't know or don't care about the word's original meaning. Nothing wrong with that, so long as you know what you are doing, and don't mind. It is going too far to use it otiosely or tautologically as in, "Politicians of all stripes and ilks". Moncreiffe of that ilk would have snorted at that.

Philip Howard

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# TIMES DIARY

BARBARA AMIEL

I've always enjoyed an evening's conversation with a member of the Thatcher intelligentsia. Still, I was a little apprehensive about meeting them en masse, which I was about to do at the send-off party last week given by John O'Sullivan at 10 Downing Street (by kind permission of the PM). All the same, while the frisson has probably worn off for Charles Powell and Brian Griffiths, I found getting into a taxi and telling the driver "Number Ten" in a matter-of-fact way to be quite pleasing.

Throwing what every woman knows about garden parties to the wind, I sailed forth into the garden at No 10 and immediately sank one inch into the lawn next to David Pryce-Jones. He must have wondered why I questioned him quite so long and fixedly about the controversy over his forthcoming book on the Arabs. Mrs Thatcher seemed to have no such problem. She moved happily around the grounds for an hour and a half, her high heels remaining ever on top of the damp grass.

What is her secret? One of her little touches that I intend to use is her ability to make even the shortest person feel rather tall. It has to do with the way she throws back her neck while speaking so that her eyes and head never tilt down.

The party was a tremendous success as about one hundred like-minded people swapped scenarios on Gorbachov's ultimate failure, all the time paying respect to his sincerity — which, to a man, they pointed out, "doesn't matter, he's bound to fail". The success was due to the enormous affection felt for John O'Sullivan, who is leaving Downing Street to edit a magazine in New York. I shall miss him enormously, not only for his companionship, which is an art practised by very few these days, but also for our shared habit of doing much of our work between six in the evening and one or so in the morning. Alas, there are no secretaries around to appreciate our diligence and report admiringly to those above us. Now, when my telephone rings at 1.30am, it will not be O'Sullivan reciting Rudyard Kipling but a wrong number.

BARRY FANTONI



'Couldn't they have put a warning on the packet — Smoking these can damage our profits?'

Fell walking clears the mind wonderfully, and after enormous effort this past weekend I managed to scale a very small hill near Lake Windemere. I sat in the sun, covered with ticks, one of which, I take it, will have that new and awful disease reported in last week's papers which renders its victim weak and ill for months on end to the doctors' utter bewilderment.

Trying to disregard their company, I concentrated on the human predicament. In my case the immediate predicament was rather minor. I was staying at a small hotel run by its owner-chef who happens to be a man of strong opinions. He had taken an opinion of me very early on when, forgetfully, I turned up with my own rented car after having asked him to reserve one.

From that moment on I had tried despairingly to get back into his good graces but nothing was right. I lost room keys, forgot to order box lunches the night before and only made meat meal time. I became quite sick with worry until, sitting on the hill, leaning on a sun-warmed slice of granite and listening only to the wind in the grass, it occurred to me that being terrorized by an inn-keeper was rather foolish, particularly at over £100 a day. I wondered briefly if other people get into a condition of such abject misery when faced with bossy people.

Last Thursday evening I finally met Mr Johnny Carson, at a dinner party. In Canada 26 years ago I saw the first season of the late-night American talk show which he hosted and I have watched it intermittently ever since. It's true that great issues are reduced to their lowest common denominator but the programme never promises to be more than a slick blur of background noise for those who, late at night, are lonely, bored or without the spiritual resources simply to lie quietly in a room and think. That seems to me a perfectly appropriate use of air time on a mass medium and one less problematic than, say, Channel 4's occasional late-night agitprop or the similar din on Night Network. Nevertheless, Carson managed to have some revealing moments on his programme, for example the memorable exchange between William F. Buckley and Gore Vidal that ended up in the courts.

In person, Carson seemed almost defensive about his programme, which is rather a shame. To remain constantly inoffensive or likeable to millions of viewers for over two decades is a considerable achievement. After a season or two a talk show stretches a performer's personality like parchment over a halogen lamp and very few can survive the glare.

On the London-Pennrhyn train I saw Melvyn Bragg poring over his notes, the first sentence of which said: "Surprise that it's so boring. That made absolutely no sense to me until I saw a copy of Arianna Stassinopoulos's book next to him. I have no idea whether the sentence referred to the new Picasso biography or not but I whiled away the rest of the journey making up lists of things to which such a thought could apply. Such lists are idiosyncratic, of course, but my own would include the film *Jean de Florette*. Labour's new defence policy, lawn tennis blitzkrieg and the unauthorized biography of Jeffrey Archer.

Hopes that the tanker war in the Gulf was winding down have been dashed after the accidental destruction of an Iranian passenger jet by a US warship on Sunday. The situation is now more perilous than ever. Doubtless a renewed chorus of influential voices will call for the establishment of a United Nations peace-keeping force.

There are, of course, many theoretical reasons why the UN should undertake the task of establishing peace in these turbulent international waters. Maintaining international law is a part of the UN charter. Some argue that the mere presence of a task force could, by virtue of the respect afforded to the UN, result in peace. However, if the UN were to make the attempt, and fail, its credibility would be severely damaged. The practical and political obstacles to success are so great that calls for UN involvement should be firmly resisted.

To understand why it would be likely to fail we must examine the anatomy of the conflict at sea. The Iranian war economy depends wholly on its oil exports. Originating in the northern Gulf they must be moved through the Kharg island complex under a continuous threat of Iraqi air attack, to the relatively safer waters off Larak Island in the Strait of Hormuz where the

## James McCoy sees no prospect of a UN peace-keeping force

# Naval mirage in the Gulf

oil is trans-shipped for worldwide delivery. This tanker shuttle, operated by Iranian-flagged tankers, must move some 300,000 tonnes of oil daily. Three to five large tankers must make the round trip every day.

To protect them Iran has declared a restricted area extending from the Strait of Hormuz to the head of the Gulf. In this zone Iranian tankers move close to their coast where the water is deep. However, it is too large an area for Iranian armed forces to police, and the ships they are supposed to protect stand out as targets for the Iraqi air force.

All other vessels not routed to Iranian ports, particularly those bound for Saudi Arabia and Kuwait, are compelled by these restrictions to make a wide detour to the south and west after entering the Gulf before turning to the north-west for their destinations.

To compound their problem, the western shores of the Gulf are shallow, shelving and liberally endowed with coral out-

crofts and sand banks. Kuwait's traffic is thus restricted to a predictable route between the Iranian restricted zone and the shallow water.

The traffic affected by the conflict, and thus in most need of "peace", moves along two quite separate streams. Their two paths converge closely in the Strait of Hormuz, but once west of Dubai and into the main body of the Gulf, the two lanes run some 50 nautical miles apart.

The great majority of Iraqi attacks on the Iranian tanker shuttle take place in the northern 120 miles of their route once the ships are clear of the defences around the Kharg island complex. The attacks are invariably air launched, using Exocet and a variety of other air-to-surface weapons.

The Iranians respond by stopping and searching vessels suspected of carrying war material for the enemy in the Strait of Hormuz; attacking ships thought to be pro-Iraqi in direct retaliation for Iraqi attacks on the

shuttle, and laying mines in areas calculated to take advantage of the restricted routing available to Kuwait-bound traffic. (These minefields, although operationally successful, have attracted severe retribution.) These areas of mayhem are separated by tens — in some cases hundreds — of miles of relatively peaceful sea.

Politically, the first problem which would face the United Nations in imposing a peace-keeping regime on this dislocated war is to determine a method of keeping the peace in an even-handed way. To declare the whole Gulf a "Zone of Peace" would achieve little, since it is much too large an area to be covered by peace-keeping patrols. To establish a regime which offered protection only to neutral shipping would be interpreted by Iran as supportive of Iraq. Defence of the Kharg-Larak shuttle, on the other hand, would be seen by Iraq as affording unfair protection to Iran's economic juggler.

It is generally agreed that for any UN peace-keeping operation to succeed it must have the wholehearted support of those nations in whose territory it is to work. The prospect of achieving such a consensus in an area containing so many different attitudes to the Iran/Iraq war appear slim.

The practical problems facing the organizers of a UN task force for the Gulf are perhaps even more daunting. There are not many navies capable of operating confidently under threat of Silk-worm and Exocet missiles. Even fewer are sufficiently well trained to differentiate on radar the Iranian speedboats from a myriad of dhows and fishing craft or — more difficult still — to discriminate between the potential attack aircraft and the innocent civil airliner.

Governments invited to make forces available will also recall that, once established, UN peace-keeping forces tend to become open-ended commitments. And finally, the force

assemblers will need to ensure that all participants are acceptable to both Iran and Iraq as well as to the non-belligerent Gulf states whose support will be vital.

There is a final point of principle. It is the historic task of a nation's warships to protect its merchant fleet and, by and large, those navies currently supporting commercial shipping in the Gulf are doing well. But since the Second World War the United States navy has concentrated mostly on its superpower role as a "presence" in opposition to the Soviets.

At the same time, as a result of oppressive tax regimes, difficult trade regulatory codes, ship owners have deserted the national flags of the developed nations for Third World flags of convenience.

Governments should carefully examine steps they can take to attract ships back into the national flag fleet, and the owners and insurers of flagged-out shipping should ponder the wider implications of their choice. To use the globe and olive leaves of the United Nations as another flag of convenience is not the answer to peace-keeping in the Gulf.

The author, a former naval commander, is an analyst at the Institute of Strategic Studies.

## Conor Cruise O'Brien

# To the aid of Gorbachov

Gorbachov addressing last week's Soviet Communist Party conference reminded me of the goddess Athena addressing the Furies, at the end of the *Orestia*. She did so, as you will remember, with the utmost respect, assuring them that they would always have a temple in the city. But what she was in fact doing was setting limits to their power.

Similarly, Gorbachov exalted the party, in the opening part of his report, hoping that it "will be able to fulfil the role of political vanguard in the new stage of development that Soviet society has embarked upon." But in the rest of his address, he made clear that when the "new stage of development" is completed — if it ever is — the power of the party will be greatly reduced. Instead of having a monopoly of power, as at present, its chief function will be as the guardian of communist ideology. It will have a temple in the city.

Unfortunately, Gorbachov's authority over the party is less than that which Aeschylus attributes to Athena over the Furies. All the same, his authority as party General Secretary is immense, and he is not reluctant to bring it to bear. At several points in his speech, Gorbachov deprecated what he called "the command style" in the party but he has a highly effective "command style" of his own when he chooses to use it.

In relation to the outcome of the conference, one passage stands out. I did not see it in any of the summaries, but it comes on page 114 of the report as issued by the Novosti Press Agency. Although "many communists" are doing their duty and getting on with *perestroika*, Gorbachov said, "many others are waiting for something to happen. A deep-rooted habit of waiting for instructions is still there. But the instructions have been issued, comrades, and it does not befit a communist to be shepherd around."

The 3,000 delegates voted unanimously in favour of the propositions put to them by Gorbachov on behalf of the central committee not because

that was the way they unanimously felt. It was clear from the debates that they were not unanimous about anything. They voted as they did because they are conditioned to doing what they are told by the General Secretary on behalf of the central committee. "The instructions have been issued, comrades..." Gorbachov's victory was based on the persistence of the very attitudes he is trying to change.

This is not merely a painful paradox, but a dangerous one, for Gorbachov. He is attempting something enormous — nothing less than the democratization of the Soviet Union. The Russian Empire, under whatever name, has known no reform programme on that scale since Peter the Great dragged the Russians into the 18th century. But Peter's reforms did not include the diminution of his own authority. On the contrary, his reforms were achieved by the exaltation of the authority of the Tsar to heights previously unknown. Gorbachov, on the other

hand, has to use his authority as General Secretary of the party's central committee to push through a reform programme aimed at the reduction of the power of the General Secretary, the central committee and the party itself. Obviously there is a danger that even the mere prospect of a diminution in the authority of the General Secretary will weaken Gorbachov to such an extent that he may not be able to push through the programme that will weaken the party and institute democracy.

**G**lasnost, which has achieved far more visible progress than *perestroika*, has an inherent tendency to diminish the awe which, for 60 years, has surrounded the office of General Secretary, the office through which Stalin turned himself into an emperor. For many delegates, the most mind-boggling spectacle must have been when the actor Uliyanov publicly argued with Gorbachov, in a friendly way, as if talking to

an equal. Had they been able to see that on television, most Soviet citizens would have found it heart-warming in comparison with the past. But a fair number of delegates, listening to that exchange, must have found their respect for Gorbachov dwindling and their resentment increasing.

In the Soviet Communist Party there are still many "little Stalins" who must, of their nature, resent what that exchange symbolizes. "If the General Secretary does not make himself respected, how can I make myself respected as First Secretary in Minsk?", must be the reaction of such people.

Gorbachov must hope that his own popularity with the people, making itself felt through increasingly democratic processes, will compensate for any weakening of his authority as General Secretary, before he becomes president. The rest of us must hope so too, but the transition will be exceedingly difficult. Essentially, it is a transition from a power based on

fear — the power of the present heir to Stalin's office — to power based on popularity, democratic power.

There are, of course, those who still doubt whether any real transition is intended, and whether Gorbachov is serious about democratization. After all, they say, there will still be only one party. I think that is a rather superficial view. What Gorbachov has in mind is that actual government — as distinct from the elucubration of ideology — will be in the hands of persons elected by the people, and that non-communists will be available for election. In a critically important part of his report, he says that first secretaries of regional party committees should be available for election to the chairmanship of their local Soviet. Available, but not necessarily elected. For he goes on (pages 69 to 70 of the *Novosti* text):

"On the other hand, comrades, the nomination of party leaders to chair Soviets will make them more effectively

answerable to the working people because the elections at the sessions will be conducted by secret ballot. This means that the mandate received by a party leader from communists will be verified and confirmed by representatives of the people each time, at all levels of the system of Soviets. Naturally, the nomination of a party secretary may not always be supported by the deputies. If that is the case, the party committee and the communists will obviously have to draw the necessary conclusions."

That, I believe, is democracy in substance even though, formally, there is still only one party. The one party, after all, will no longer be in control of the state; only of the ideology. And if those who frame the ideology are no longer masters of the state, people will not be so impressed by the ideology.

Most of us will wish more power to Gorbachov's elbow. But there are some, especially in America, who argue that we should not try to help Gorbachov in any way because he is bent on making the Soviet Union more efficient, and therefore more capable of achieving world domination. That is pernicious nonsense, and demonstrably so. If the peoples of the Soviet Union are allowed to elect their governors, they will elect politicians pledged to improve living conditions, not those who offer world revolution. The peoples of the Soviet Union have had more than their fill of revolution, and of war.

The West should help Gorbachov, by loans and other forms of aid which will enable him to weather that tremendously difficult transition. He needs more consumer goods in the shops if *perestroika* is to have positive meaning for the masses. The EEC should be the first to come to the aid of Soviet democratization through a Marshall Plan-type initiative toward the Soviet Union and Eastern Europe. Mrs Thatcher, as an early Gorbachov fan, might take the lead.

Commentary • TONY BLAIR

# A stake in the rules

The letters which almost every MP has received from Barlow Clowes investors are heart-rending. One couple wrote to me: "We just don't know which way to turn... we are both over 75 and the sum invested is our total life-savings. We were depending on it to give us a decent funeral when our time comes."

A widow supporting two teenage children wrote: "My husband died two years ago of cancer at the age of 49. The lump sum (from his pension) was just over £12,000 and I invested it all with Barlow Clowes. Now I shall be dependent on what my children can scrape together to help my old age."

In Scotland, a whole community which included some recently redundant miners put most of their savings, totalling over £1.5 million, through Barlow Clowes on the advice of a local intermediary.

It is not just the sheer scale of the collapse, though that is significant enough, with 18,000 people investing more than £180 million, £130 million of which went into the notorious Gibraltar account. What is remarkable is the type of people these investors were.

They were not City speculators who got their fingers burned. On the whole, they fit into two categories: elderly retired people and those in receipt of some lump-sum windfall payment such as redundancy money, personal injury compensation or even a small inheritance. Many invested all they had.

They were attracted especially

by two things. The investment was supposed to be gilt-edged, i.e. government stocks, and was thus, so they thought, secure. Although some of the small print should have put people on notice that the Gibraltar fund actually granted very wide discretion in the use of their money, their virtually universal understanding was that this was a totally safe investment.

This impression was reinforced both by the way the fund was advertised and the often strong recommendation of the financial advisers. Many elderly investors were lured into Barlow Clowes by fairly hard-sell advertising in magazines such as *Choice*, *Saga* and *Age Concern*. Those, probably the majority, who invested on the advice of financial intermediaries, seem to have done so without being given any qualification or warning about the risk factor. For most, any such warning would have been sufficient to deter them altogether. They were also sometimes advised, mistakenly, to put all their savings into the one investment.

This is all the more extraordinary since Barlow Clowes built its empire originally on "bond-washing" — a means of transforming the income received from gilts into capital gains and, thus, paying no, or a lower rate of, tax. By this method, Barlow Clowes were able to offer a higher rate of return on government stock than the government.

In the 1985 Budget, bond-washing was outlawed. Yet for three years afterwards, the same promise about high rates of

return continued to be made. What's more, promises were made about the income from the Gibraltar fund being tax-free, a claim disputed by the Inland Revenue, yet continually made for a long time. The Revenue have refused to say when they first learned of such a claim or contested it, on the specious basis that they never discuss the affairs of individual taxpayers.

Imagine then the profound sense of betrayal of these investors when they discover that, unknown to them, there had in fact been a torrent of subterranean activity centred round the Government and various City institutions all of which raised the deepest doubts about the Barlow Clowes operation. Suddenly, the air is thick with revelations of another batch of warnings delivered to practically everyone but the poor investors.

The case for the new regulatory regime of the Financial Services Act has been made in abundance; and to be fair, the new regulatory authorities moved in very fast on Barlow Clowes. For the future, it is necessary to ensure that the basic service is not only honestly delivered but in a way that protects the investor and limits any loss to what he can afford.

For increasing numbers unit trusts and other financial instruments have opened up an entirely new way to save. This is fine provided awareness moves at the same pace as opportunity and that the ordinary consumer can help to shape the rules.

A Fabian Society analysis of the Self-Regulating Organiza-

tions, the new watchdog over City services under the Financial Services Act, reveals a dire imbalance in favour of the suppliers of services over effective consumer representation.

The Securities and Investment Board (SIB), the chief body that oversees the rest, contains 17 members: nine are practitioners, four are chairmen of public companies and only one is a consumer representative: Rachel Waterhouse, who chairs the Consumer Association.

Fifteen (financial intermediaries) has only six lay members out of 25 of the 16 board members of Lauro (life assurance and unit trusts), only five are not connected with the industry and only one is specifically a consumer representative.

The Securities Association, which because of privatization will guard the interests of millions of small investors, has 27 members of whom only six are lay. Even those who are clearly there for their consumer knowledge will rarely have the backup necessary to challenge the control of the vested interests.

Since 1986 the financial services sector has expanded enormously in the scope and range of services it offers and there is clearly an accompanying need for tough regulations.

But, as the Barlow Clowes affair so tragically exemplifies, investors must also be educated about the way the market works and involved in forming the rules. That is the best way to secure their interests.

The author is Labour MP for Sedgefield.

JULY 5 ON THIS DAY 1883



Caught by a strong current, the steamer *Daphne* capsized as she was being launched on July 3, with the loss of 124 lives.

## THE DISASTER ON THE CLYDE

GLASGOW, Wednesday Night The extent of the calamity which occurred yesterday at the shipbuilding yard of Messrs Alexander Stephen and Sons, Linthouse, is even much greater than was anticipated.

This morning at half-past 5 o'clock, the tide being then favourable, the work of searching for the bodies of the unfortunate men was resumed. Two boats having on board men with grappling and other apparatus were employed for the purpose, but up to 10 o'clock, when the state of the tide necessitated the suspension of the search, only three more bodies had been recovered by this means. Five divers were also at work, however, and they in the same time brought up eight bodies from the sunken vessel, making 11 recovered during the forenoon and 59 in all.

When operations were suspended in the forenoon, owing to the state of the tide, attention was directed to the raising of the vessel, in which there were known to be stowed a great many bodies. Arrangements were accordingly at once made for raising the *Daphne* with the full tide an hour or two later. Ropes and chains were attached to various parts of the starboard side of the ship, and engines were placed at three different points on the river bank and in the yard, while hawsers were attached by means of anchors securely earthed in the field ad-

joining... The idea was to raise the vessel on its keel, for the double purpose of clearing the river and facilitating the search for the bodies.

Just before flood tide a number of ships passed up and down the river. The first was the passenger steamer *Balmoral*. The decks were crowded, and the people had an opportunity of observing the scene of the unfortunate accident. The Allan liner *Phoenix* then passed down in charge of two tugs, and when she bore in sight considerable anxiety was manifested as to whether she would be able to pass freely. Although the passage was very narrow, the vessel, guided merely by signals from the boats moored in the river, got through in safety. Immediately afterwards the Anchor liner *Victoria* passed up to the harbour, and within a quarter of an hour the *Circassia*, belonging to the same line, went down the river.

Just after the flood tide the large Allan liner *Scandinavian* went up the river and attempted to pass through the narrow channel between the sunken vessel and the north bank. When halfway through she took the ground and was brought to a standstill. As the tide had just turned, considerable alarm was caused by the occurrence, as it was feared that the large steamer might remain fast and that the traffic would be entirely stopped.

Mr John Stephen proceeded on board the steamer and held a consultation with the captain and pilot. As the result, the engines were reversed, and after 15 or 20 minutes steaming, the large vessel began to move backwards. She was afterwards worked into a position in the middle of the stream a few yards to the west of the wreck, the tug *Hobspur* and *Flying Dutchman* aiding materially in the management of the vessel.







THE ARTS

John Russell Taylor discovers that fashion houses are still capturing a spirit of the Thirties at the V&A

Surrealism is alive and well

GALLERIES

Fashion and Surrealism/Textiles of the Arts and Crafts Movement/Artists in National Parks Victoria and Albert Museum

Prints and Drawings of the Weimar Republic/Wolf Suschitzky Camden Arts Centre

The biggest surprise about the new Victoria and Albert show Fashion and Surrealism (until August 7) is that so much of it is so recent.

But anyone who expects this show, which began life at the Fashion Institute of Technology in New York, to be full of dusty fur teapots and the occasional classic of appropriated Surrealism like Schiaparelli's shoe hat will be in for a shock.



The fan dancer, by Wolf Suschitzky

which the organizers of the exhibition often seem to overlook, in their determination to give depth and seriousness to their subject.

Surely it is not being too light-minded to see, for example, Adelle Lutz's Ivy Jacket with Wood Slacks as a delightful jeu d'esprit, the sort of thing a rich customer could wear once to create the desired frisson and then donate to a museum...

However, you do not have to read the catalogue in order to enjoy the show. This version is apparently a lot smaller than the New York original...

Clothing is, in fact, a peculiarly apt means of expressing the essential Surrealist sense of dislocation: it can be as simple as the two-piece in which the skirt is designed to look like a jacket...

It is also pleasing to see that British designers are especially well represented, with a lot of Andrew Logan's exotically inventive jewellery and even the spectral presence of the late Bill Gibb...

Even more striking, in its own way, is another major new show at the V&A, Textiles of the Arts and Crafts Movement (until September 4).



Street wise: light-hearted urban camouflage clothing, by Adelle Lutz, on show at the V&A exhibition, Fashion and Surrealism

ever saw reproduced in a book and hoped one day to see in the original is there. In this department at least the V&A, from whose collection most of the exhibits come, seems to be triumphantly holding its own.

On the score of invention and originality also the Arts-and-Crafts designers can more than match the Surrealists: the famous figures, like Morris and Voysey, renew wonderment at their manifold talents...

The V&A's third important new exhibition goes off in quite a different direction. Artists in National Parks (also until September 4) commemorates a joint venture by Government and industry to raise consciousness about the National Parks by means of art.

Eleven artists were commissioned to produce work based on their experience of a specific National Park, and 20 more were invited to do so.

The result is a remarkably wide-ranging collection of landscape-based art. Not necessarily landscape painting, though there is a lot of that, from the meticulously realistic and topographical to the almost totally abstract...

Two very interesting, vaguely related shows are on at the Camden Arts Centre until Sunday. The larger is devoted to Prints and Drawings of the Weimar Republic and shows a wide variety of the more searing and socially critical graphics of such as Grosz...

great artist of the group, and Hubbuck shown here, Beckmann emerges as the confirms again that he had as mordant an eye as any.

The other show is a retrospective of the veteran emigre photographer Wolf Suschitzky. He was and has remained most famous as one of the great group of photo-journalists connected with the documentary movement in the British cinema and the growth of magazines like Picture Post and Illustrated.

CONCERTS

Second coming

ISO/Mackerras Barbican Hall

Sir Charles Mackerras stepped outside his more familiar musical territory to explore the Second Symphony of Sibelius in his concert with the London Symphony Orchestra...

The conductor's way on this occasion was to assert the work's strength of symphonic character in his perception of its structure, and to go beyond the romantic tradition by conveying the full force of its musical logic.

It was a performance of considerable drama, but less in the narrative sense than in matters of texture as layers of orchestral colour were boldly displayed, and the inner instrumental detail shone through with exemplary clarity in the orchestra's response...

The work itself needs more air around the notes than is possible in this hall, but the vitality of the music was never in doubt and the performance generated a fresh interest in certain aspects, such as the underlying threat of something more sinister that Sir Charles imparted to the usually resplendent confidence of the finale.

He devoted the first part of the programme to Dvorak, following a rousing account of Carnival Overture, tinged with a wistful sadness in its quieter section, with a warmly-felt performance of the Cello Concerto. Here the orchestra lacked some refinement of phrase to match that of Raphael Wallfisch as a soloist who combined inward feeling with unassuming virtuosity...

Noël Goodwin

Borodin Quartet Elizabeth Hall

Ill-health prevented the Borodin Quartet from visiting London for their series last month; but a replacement slot was quickly found at short notice and, at 2.30pm on Sunday, the four Russians sat down in front of a near-capacity audience in the Queen Elizabeth Hall.

The Borodin, more than any quartet I know, have a way of compelling attention rather like a public speaker who imperceptibly softens his voice to a point near silence. While seeming to retreat as personalities, these mastercraftsmen have perfected the art of communication to the extent that their reading of the Beethoven Op 132 A minor Quartet is one of the most gripping and most deeply satisfying I have heard.

The refined concentration with which each voice generates form out of void, as it were, in the first movement, is distilled to a new austerity in the third.

Few players are able to achieve such intensification of listening at the start without some sense, later on, of dissipation or dislocation. Beethoven wanted a "feeling of new strength"; and that is what the Borodin provide. Velocity, pressure, balance are all precisely measured, be it consciously or not; and the result is a sense of levitation, a thrilling cleansing of the air.

Such a rarified approach, revelatory in the late quarters, worked less well in the Op 18 No 4 with which the Borodin began their programme. This was fine-tuned playing of exquisite poise and control but of all the four in the Op 18, this piece is driven by urgent rhythmic charges and the trim accents, the sforzandi tightly pinned to the fingerboard, and the even presto of the last accelerating movement distanced as a little from its heart.

Hilary Finch

Lost horizons

TELEVISION

John Bejeman bequeathed to posterity a short story in which a whimsical dining club spends months trying to elicit a response from the most obscure peer of the realm. Despairing at his silence, they resort to sending a stuffed hippopotamus by recorded delivery to his Irish castle; the parcel disappears into a bog and they visit the castle in person, only to find their quarry long dead.

The attempts of physicist Richard Feynman to gain access to the geographical black hole of Tannu Tuva obeyed a similarly quixotic law. In this case, however, the death that supervened was his own, scant days before an official Soviet invitation ended years of Intourist stonewalling.

Horizon (BBC) offered an airily amusing home video of him and his amanuensis rehearsing the long catalogue of shifts and impostures which had led them to the brink of success. Between bouts of bongo-drumming, he gushed boyishly over an encyclopaedic ragbag of enthusiasms from the Dresden Codex to Mongolian throat-sing-

ing. Though unqualified to assess his Nobel-winning contribution to quantum electro-dynamics, one gathered that he must at least have been a great teacher.

Earlier on the same channel, Rough Guide to Europe went looking for the lost Shangri-la of Dutch hedonism and white bicycles. Defending his brave new attitude to Amsterdam's squatocracy, the Mayor explained: "Police in a democracy have a monopoly of using violence. That's how democracy works."

Fronted by an unremarkable pair of New Soho undertakers, this first report alternated storms of information with calms of local colour. There is no reason why the bitty and rather patronizing video format of Network Seven should not be employed in a travel piece, but the thing cried out for intelligent editing.

It also featured more indirect advertising than Michael Checkland would perhaps care to explain to his Governors. The fact that The Unbearable Lightness of Being happened to top the Dutch box-office returns when this programme was made hardly justified including a lengthy clip.

Martin Cropper

Dreams and nightmares

ALMEIDA FESTIVAL

The Undivine Comedy Almeida

This is the kind of opera where everyone in the interval is talking about how wonderful the set is. So indeed it is: Kate Blacker has devised for Michael Finnissy's nightmare a harsh enclosure of gleaming metal, which not only suits the mood of the piece but also unifies and focuses, like a lens, the energies of a complex story.

But one hesitates before the music. On what might be called the positive side, this is a score that is powerfully offensive: it is surly and disagreeable when it is not ferocious and loud. The vocal writing offers little respite from the manic, cold determination of the baritone Count, who is the central figure, and the hysterical coloratura of the other four characters. Similarly, darkness and wild aggression are dominant in the instrumental music.

The inevitable reminiscences of Maxwell Davies, though, contribute to the feelings of unease that the opera provokes by its nature as well as in its effect. After Taverner one takes some persuading that the artist's predicament is a necessary subject for dramatic treatment; and the spectacle here of a poet torn between wife and muse, then between muse and social action, could perhaps only justify itself by the blinding exercise of will one finds in the singers' performances, in the taut and vivid production by Pierre Audi, and in the set, but not in the music.

This is a dream play where everyone seems to be in his or her own dream, producing an impression of mutual indifference.

Finnissy conducts an exceptionally resourceful and generous team of players and singers, the latter including Richard Jackson as the Count, who sings with the bleak, self-knowing grace of the damned, Pauline Vaillancourt as the wild, high soprano Countess, Mary King as the implacable, Joan-of-Arc-like Muse, Richard Morris as the blind Son (an appalling albino creature) and Nigel Robson as the hectoring, frequently falsetto Leader of the Revolution. There are three more performances this week.

Other events in the Almeida Festival have been intelligently centred around the opera, providing opportunities to gain or regain acquaintance with some at least of the ISO works with which Finnissy is credited. A concert decisively conducted by Oliver Knussen covered a wide span, and suggested that Finnissy's taste for a furious passion among similar instruments was formed by the time he wrote As when upon a tranced summer night as a student of 20. It was also good to hear, as well as the classic Xenakis-brutal Alongside, a more pleasing if still arcane Finnissy in Tsuru-Kame. Another strong piece, Ngano on African incantations, was included in the concert by the BBC Singers and Endymion under Simon Joly, but here the main work was Pascal Dusapin's monodrama Niobe, in which Marie Angel had all the qualities of fiendish radiance demanded by the subject and by the music. Dusapin's other contributions to this festival, still more impressive than Niobe, demand consideration in another review.

Paul Griffiths



Powerfully offensive: Richard Morris as the appalling blind albino

L'Oiseau bleu Théâtre de la Commune

Maurice Maeterlinck's metaphysical theatre of silence and symbolism held Europe spell-bound at the turn of the century, indeed it won him a Nobel Prize in 1911. However, a rare revival in Paris of his allegorical fairytale L'Oiseau bleu - premiered in 1908 by Stanislavsky in Moscow - reveals that nearly a century on, the Belgian dramatist's mystic powers have lost their potency.

Glitteringly directed by Alfredo Arias at his suburban theatre complex at Aubervilliers, this new, slightly shortened version of the work, is visually stunning. However, even Arias' cleverly applied theatrical stardust, an outstanding cast and an extravaganza of masks, make-up and costumes, cannot hide the fact that today, the play comes over as rather simple-

FRENCH THEATRE

minded and parsimonious. L'Oiseau bleu is a distorted mirror image of Through The Looking Glass. But whereas Carroll's Alice has a singularly educated precocity, Maeterlinck's Tyltyl and Mytyl are the wishy-washy children of a poor wood-cutter, given to hankering after the cream cake lifestyle of their wealthier neighbour; until, one frosty Christmas eve, the witch Berylune asks them to go in search of a legendary blue bird, aided by a magic diamond.

When T and M give the diamond a twist, Berylune turns into a good fairy, the bread, sugar, fire, water and light come to life, and the family cat and dog acquire the power of speech. In the company of this animated band of everyday symbolic folk, the children visit the land of mem-

ories, the palace of night, the forest of hostility, the garden of good times, and the kingdom of the unborn. At every turn the blue bird escapes them.

Exhausted, they fall asleep, to awake with their eyes opened to the wooders around them, and to the knowledge that the blue bird of happiness has been their within reach all the time. The 16-strong cast portray 116 characters, transforming themselves into anything from a terror of the night into a head cold, with lightning speed. Vincent de Bonard and Amélie Gonin's unconscious spontaneity goes a long way to concealing the inherent naiffness of the characters of Tyltyl and Mytyl. Larry Hager is a highly lovable bull-terrier, while Zobeida brings a well-observed purring pertinaciousness to the cat.

L'Oiseau bleu returns to Aubervilliers in November as a Christmas show. Diane Hill

Advertisement for 'Simplicity' production by Donmar Warehouse Theatre. It includes the text 'CO-PRODUCERS IN ASSOCIATION WITH THE NORTHCOTT THEATRE', 'The World Premiere of Simplicity', 'A delightful comedy by Lady Mary Wortley Montagu', 'IMMENSELY STYLISH PRODUCTION... FINE PERFORMANCES', 'LIMITED SEASON Until 23 July 1988', and 'DONMAR WAREHOUSE THEATRE'.



# FASHION by Liz Smith

## In her own image

The busy, stylish Arabella Pollen is her own best advertisement. And her new collection for Windsmoor's W range includes the sort of clothes she would wear herself - at an affordable price

If one outfit has to be picked as the star of the summer season, it must surely be one short, snappy suit by Arabella Pollen. Double-breasted lines, bold black buttons punctuating its curvy cut, the suit stood out at Ascot recently in sharp yellow, blue or pink. The Countess of Woolton was snapped wearing it. Two women dressed in the same suit collided happily for photographers on opening day. Each must have enjoyed the success of the pretty, shapely new classic in her wardrobe.

What invigorates any successful style is the affinity between designer and customer. A Pollen suit starts off with an advantage. It exists as part of a wardrobe of the busy, stylish woman photographed here, Arabella Pollen herself.

At 27, Pollen is today's modern, fast-paced woman, juggling the running of a growing fashion business with marriage to art dealer Giacomo Algranti and looking after their two-year-old son, Jesse. The clothes she demands are comfortable, efficient and stylish, with few excess frills. She designs these for herself and has been creating them since 1982 for society customers, led by the Princess of Wales.

The Pollen style is now available to a wider band of working women with the launch later this month of W, the Pollen-design range for Windsmoor.

"These are the clothes I enjoy wearing," Pollen explained, buttoning on the neat, short paisley jacket photographed here. It goes equally well with a flared mid-calf riding skirt, tapering trousers, or a knee-length skirt. The collection of window-pane check coats and separates designed for Windsmoor has a complementary range of more dressed-up separates and dresses in velvet and ottoman for evening. All carry the stamp of her style. Many design details, such as the curvy

shape of her tailoring, are the same as those in her own-label up-market line for autumn.

Pollen, who also designed the first women's collection for the Woodhouse fashion chain, is happy to exercise her design talents without adding her own name to the label stitched inside. "It is so important to keep the customer in mind," she says. "Having my name on it would defeat the purpose of this collection."

Windsmoor, a household name since the Forties, had suffered from its over-gentle image in the last few years. But recently it impressed the fashion industry by stepping with new style and a sharpened image ahead to the 1990s. Last month the company, which comprises Planet (a youthful line of separates), Rifle (Italian jeans range), Percis (for 5ft 3in and under, soon to be launched), was acquired by William Baird for £29 million.

James Green, marketing manager at Windsmoor, says that there has been an enthusiastic response from Windsmoor customers to the new image.

With no formal training, Pollen found herself in the fashion business when she transformed bolts of tweed collected in the Hebrides and cloth left over from an advertising film into a first collection of 10 jackets and 10 skirts which friends were invited to buy. Initial backing in 1981 came from the publisher Naim Amallah. After six months Pollen bought back the company, which she has since run with her younger brother Marcus. Her sharply-focused own-label collections today sell in department stores across the country.

W by Windsmoor, priced slightly above Windsmoor's other ranges, will be available from the end of July.



Above: Arabella Pollen in alpaca coat, £350. Top right: Green satin grosgrain jacket, £225; black sequin skirt, £95. Right: Taupe wool jacket, £205, worn over paisley long sleeved wool jacket, £205; black wool jodhpurs, £115. All by Arabella Pollen for W by Windsmoor from end of July at Selfridges, Oxford Street, W1; Dickins & Jones, Regent Street, W1; Harrods, Knightsbridge, SW5; and Windsmoor Bath, St Albans, Cheltenham

Make-up: Maureen Barrymore for Kanebo. Hair: Alan Whyte for Neville Daniel. Photographs: TONY McGEE



### PEOPLE

## Scotland - for the brave

Scotland is celebrating fashion's passion for all things Scottish with a mammoth three-day event, Fashion 88, the highlight of which comes tonight with a grand banquet at Floors Castle, Kelso, home of the Duke and Duchess of Roxburgh. Designers from around the globe have gathered to meet local weavers and knitters and to show off their own wares, all of which are either made in Scotland or are derived from Scottish yarn.

Donna Karan and Louis Dell'Ohio flew in from New York, Suzie Rykiel and Nina Cerruti from Paris, and Junko Shimada from Japan to join

numerous home-grown designers, among them Jasper Conran, Jaki Galliano, Bruce Oldfield, Jean Muir and Vivienne Westwood, all under the sponsorship of the organizers, the South Scottish Chamber of Commerce.

Tomorrow it is the turn of the high street to show its Scottish roots when the Scottish Wool and Publicity Council stages a fashion show as part of the Glasgow Garden Festival. It will feature clothes from Aquascutum, Austin Reed, Next and British Home Stores.

American designers have been working with knitters to

produce own-label ranges - among them Michael Kors, the young New York designer, who was the first to produce a range of cashmere; his successful link-up with Lyle and Scott, the Hawick knitters, is now five years old. Earlier this year, Oscar de la Renta tied up with the Dawson group to produce an opulent range for his famous customers, who include Nancy Reagan, but which is, sadly, only available in the States at the moment.

Last week Scottish-born designer Alistair Blair, one of the luminaries of British fashion and a firm favourite of the Duchess of York, unveiled his range for McGeorge (also part of the Dawson group) which goes on sale early next year, though McGeorge-made cashmeres are already included in Blair's own autumn couture collection. His cropped turtleneck, in tomato red, ink blue or ivory with giant buttons and matching stole, is aptly renamed the tri-set. Donna Karan, who already works with several Scottish mills, may soon be producing a designer knitwear range of her own in Scotland.

The French couture houses, notably Chanel and Nina Ricci, have long had cashmere made in Hawick, albeit incognito; the news lies in the pairing of designer label with an established mill to provide sweaters at more affordable prices. Cashmere has never been so coveted. Its rocketing price, due to a world shortage, simply raises it to the exclusive luxury level of furs and leather. Oscar de la Renta sees his jet-setting customers wearing cashmere as they would fur.

Irish designer Paul Costelloe, famous for his love of natural fibres in natural colours and rough textures, admits that many of his favourite tweeds have, over the past 15 years, been Scottish... "because the Scottish, unlike the Irish, have been able to produce lightweight wools and tweeds while still maintaining the character."

In the middle of a characteristically unpredictable English summer, the tried and tested ingredients now arriving as early autumn deliveries will give warmth and value for money.



Donna Karan's suit of scarlet tartan with new long length wrap skirt and dashing stole

Logan, Anthony Price, and Georgina Godley, and the shoe designer Manolo Blahnik. Fashion and Surrealism is on at the V & A until August 7.

Tom Gilbey, owner of the Waistcoat Gallery, designed Uncle Sam waistcoats for the 43 girl attendants at last night's Berkeley Square ball - glittering numbers to complement the American flag.

### Polo pleases

A touch of Dallas arrived at polo this weekend when Larry Hagman, alias JR, appeared in the Royal box with the Princess of Wales at Smith's Lawn. Black and white pinstripes were the order of the day - Hagman's black and white pinstriped trousers were teamed with blazer, stetson, mini saddle-bag and pink sunglasses. The Princess's black and white pinstriped skirt had co-ordinating brass buttons, black jacket collar and cuffs with stripes. Polo is an increasingly fashionable

occasion and Saturday's match between the Windsor Park team and Oak Brook polo club from the United States, sponsored by Harrods, attracted a smart set of on-lookers, including Jane Seymour (also in black and white), Susan George, fashion designer Bruce Oldfield, model Marie Helvin, and the Maharaja and Maharani of Jaipur to watch Prince Charles play for the winning team and Harrods' owner Mohamed al Fayed donate the Malcolm Sargent Cancer Fund for Children with a cheque for £30,000.

What do Catherine Deneuve, Bianca Jagger and Stan Phillips have in common? They are all fans of the fragrances produced by Paris perfumiere Jean Laporte, whose London shop was sadly missed when it closed. Now by popular demand, L'Artisan Parfumeur reopens in Cale Street, Chelsea, next Monday.

Ann Chubb

SALE

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## Hats on to art

At the opening of the Fashion and Surrealism Exhibition at the Victoria & Albert Museum, designers brought surrealism to life. Milliner Kirsten Woodward (right), whose designs grace the heads of models at both the Chanel and Karl Lagerfeld collections, was off to a head start with a hat shaped like a man's torso which she had designed from milliner's straw. Rosita Brady, of the Harvey Nichols design team (sponsors of the exhibition), had hastily created a realistic green cabbage hat especially for the occasion. Night person and chat show host Leigh Bowery, replete with fabric face and tail coat of crewel work worn over a red sequined crinoline, was much admired by French designer



Jean Paul Gaultier, who described him as the most surreal event of the evening. Also present were cult Italian designer Moschino, who flew in especially from Milan to inspect his own surrealist offerings, milliner Stephen Jones, the designers Andrew

stephane kelian

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COMMUNITY ENTERPRISE AWARDS

FOCUS

A SPECIAL REPORT

# The 'ordinary people' take charge



By Charles Knevit, Architecture Correspondent

Thirteen awards, 11 commendations and 11 honourable mentions have been made this year in the third annual Community Enterprise Awards Scheme, sponsored by *The Times* and the Royal Institute of British Architects (RIBA). The Prince of Wales, patron, will today present the prizes at a ceremony at the institute's Portland Place, London headquarters.

Prize money, totalling £10,000, donated by the Calouste Gulbenkian Foundation, will be presented to the winners. The Home Office-funded Community Projects Foundation has made a film of some of the best entries in association with the Community Enterprise Awards Scheme (CEAS).

The purpose of the CEAS is to encourage community involvement in the process of developing, commissioning, managing and maintaining buildings of all types, from community centres and managed work-spaces to housing and environmental improvements. Sometimes, the local people build their own projects.

The top award, the Charles Douglas-Home Award for the most outstanding entry, goes to the Eldonian Neighbourhood Revitalization

Project, in Vauxhall, north Liverpool, which wins a cheque for £1,600, a plaque and a certificate. The other 12 main awards each receive a cheque for £700, a plaque and a certificate.

Rod Hackney, chairman of the CEAS and president of Royal Institute of British Architects, said in welcoming this year's winners: "They show what ordinary people can do when they take charge of their own destiny."

Projects are assessed on the extent of community involvement, in initiation and development, the process by which they have reached their present stage, their value to the local community, environmental quality and future maintenance and running plans. In short, the "most imaginative, viable and need-fulfilling" projects are sought.

Any type of community project is eligible, including housing, (refurbishment, new-build and self-build), community centres, small business work-spaces, adventure playgrounds, urban farms and general environmental improvements.

In the Housing for the Homeless category, the assessors made one additional award and one honourable mention.



New look for north Liverpool: Bill Halsall, left, architect of the Eldonian's Vauxhall neighbourhood revitalization project, and Tony McGann, chairman

## A new breed of social entrepreneur



The Prince of Wales at last year's presentation with Gerwyn Lewis and Brenda Cooksey, the Lightmoor project, Telford

Over the last year we have heard much about repairing the physical fabric of our inner cities — less about rebuilding a sense of community among the inhabitants of such hard-pressed areas.

These annual awards are not so much about bricks and mortar but the process by which neighbourhoods are creating their own future, whether through housing, community centres, work-spaces or environmental improvement projects.

No one has claimed that such a task is easy. But with tenacity, determination, patience and some good humour, results can be astounding.

Two years ago the Prince of Wales, our patron, presented the top award to Paddy Doherty and his colleagues for their act of faith in regenerating Londonderry.

Last year Gerwyn Lewis and his group of self-builders won the top award for their Lightmoor New Community project in Telford. This year the mantle falls, so deservedly, on Tony McGann and the Eldonians in the Vauxhall area of north Liverpool.

Without these social entrepreneurs little, if anything, would have been achieved. And what very often starts out as plans for new housing, soon grows into much more ambitious goals for the economic as well as social restructuring of a whole area.

The Eldonians, for example, have gone on to build a garden market and now have designs on a 120-acre site of derelict warehouses and disused docks on the Leeds-Liverpool Canal, for small business.

"We do it better together" is the Eldonians' motto. That



By Rod Hackney

entries have been received in the first three years of this award scheme, and from all parts of the country.

In each case there is someone in the local community with the vision to bring about positive change — Cornelius Taylor, with his self-build group on the Isle of Dogs, London, and Marian Wright at the Possil Park Value Co-op in Glasgow, to give two further examples.

Such initiatives are not confined to the inner cities, either. Two weeks ago, in rural Wales, the Prince opened Bloomfield House Community Centre in Narberth, Dyfed.

Here, and at the Kingsley Village Centre on the Surrey-Hampshire border, the special needs of the handicapped and others who are placed at a disadvantage are lovingly cared for not by some bureaucratic institution, but by their neighbours and friends.

I am delighted to see them among this year's main award-winners. Scepticism in some quarters about what local people can achieve is gradually being replaced by a sense of optimism when results begin to show.

Battles are constantly being fought, but that is less the case now than even a few years ago.

What is clear is that councils and development corporations could do much more to enable local groups to do it themselves and to allow community enterprise to flourish.

My blueprint would include three things: cutting through unnecessary and destructive bureaucratic red tape, which often destroys the viability of projects; releasing land for self-build housing associations at a realistic price, rather than allowing it to lie fallow or letting it go to the highest bidder, and allowing those who want to build for themselves to do so, rather than insisting on the appointment of an approved contractor.

At today's awards presentation ceremony, I will be pleased to announce that His Royal Highness has agreed to continue as our patron for a further year; and that over the coming months he will be visiting a number of the winning projects.

Those who remain unconvinced about the success of community enterprise in rebuilding post-industrial Britain could do no better than to follow his example.

In the words of the Chinese proverb: "I hear and I forget; I see and I remember; I do and I understand."

The author is president of the Royal Institute of British Architects and chairman of the Community Enterprise Scheme.

## Truck-driver who is now a local hero

The motto of the Eldonians in Liverpool, this year's winners of the Charles Douglas-Home Award for the most outstanding entry, is "We do it better together."

Such has been the impact of their neighbourhood-revitalization project that not only do they receive visitors from all over the world, but when Archbishop Derek Worlock and Bishop David Sheppard, local leaders of the Roman Catholic and Church of England, wrote a joint autobiography recently, they chose "Better Together" as its title.

Last week there was a triple celebration underway at the offices of the Eldonian Community Association, in the Vauxhall area in the north of the city: news of their award coincided with their tenth anniversary and the granting of enterprise agency status, which will encourage companies to invest in new businesses; the association is promoting, while being able to offset their contributions against tax.

Tony McGann, the association chairman, started the project with a small group of other residents of Eldon Street. Today, at the age of 49, he also presides over the Eldonian Housing Co-operative and Eldonian Community Trust, and is vice-chairman of the Eldonian Development Trust.

Like many community-initiated projects, the association's ambitions were modest at first: to prevent demolition of their homes and to improve local housing conditions. At the first public meeting, 10 years ago, three ward councillors told the local people that their tenement flats were to be demolished and that they would be rehoused by scattering them across the rest of the city.

But Mr McGann was encouraged by one of them, Paul Orr, to undertake a survey into how many actually wanted this to happen. The answer was few.

Father Jim Dunne, parish priest of Our Lady's Church next to the flats, recalled in a recent issue of the *Architects Journal* that "everyone seemed paralyzed" when they were told of the council's decision; they were not used to questioning the actions of elected officials. "So I mustered my most aggressive tone and asked the councillors: who gave you authority to agree to demolition?" he said. "At that point, all hell broke loose."

His parishioners rallied around to fight the demolition plan. A housing co-operative was suggested. But a second blow came in 1980 when Tate & Lyle closed its factory with the loss of 1,700 jobs. Mr McGann, for 21 years a forklift truck-driver at the neighbouring polythene factory, lost his job too when that closed down.

Two other factors, which were to play a crucial role later, occurred soon afterwards. The riots of 1981 in Toxteth brought in their wake Michael Heseltine's Task Force to the area, a team of civil servants given a brief to coordinate action.

The other factor was the rise of Militant Tendency in the local Labour Party, swept to power in May 1983. Tony Byrne, chairman of the ruling party's finance committee, decided to force a confrontation with the Government over whether it would allow the city to go bankrupt.

The day before the showdown between the council and the Environment Secretary, Patrick Jenkin, in London, in July 1984, McGann and his colleagues had their own meeting with him. In October that year, his support secured Housing Corporation funding for the Eldonian Village Co-op.

The village, of 145 new homes, is now built — on the 11-acre wasteland of the Tate & Lyle factory, at a cost of £4 million. It is the Eldonians' second co-op; the first, Portland Gardens, cost £3 million and has 106 new homes.

Merseyside Improved

### THE ASSESSORS

The assessors are Rod Hackney, financial reporter, *The Times*; Mrs Maureen Read, Community Architecture Resource Centre, RIBA; Miss Sue Simms, Ditton Fields Community Association; Anthony Shillingford, Business in the Community; Miss Patricia Tindale, RIBA Community Architecture Group; Neil Wallace, Community Design Service; Coordinator: Mrs Lynne Hutton, who was succeeded by Mrs Maureen Read.

Royal Institute of British Architects

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LONDON, SUTTON AND EDINBURGH

The Eldonians have set their sights on 120 acres bordering the village and the Leeds and Liverpool Canal for small businesses, new housing and gardens.

McGann has held talks with Merseyside Development Corporation about obtaining the land, because it is likely to fall within the corporation's extended boundary, soon to be put before Parliament.

Today Mr McGann will receive the top Community Enterprise Award from the Prince of Wales, together with a cheque for £1,600. Tomorrow, no doubt, others will be beating a path to his door.

But, as *The Architects Journal* noted, as well as being voted Liverpool's 1987 Citizen of the Year, McGann "is still to be found on Tuesday nights calling out the bingo numbers at Our Lady's social club, as he deftly manages to keep all these balls in the air."

## Fifty solid success stories

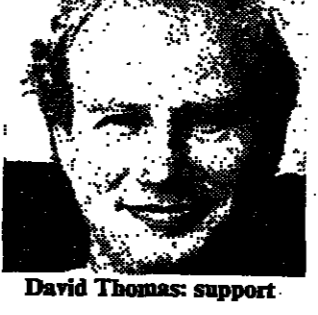
The Community Projects Foundation, the national community development agency, has joined the scheme this year because, David Thomas, its director, says, "it puts as much emphasis on people as on property, unlike most other awards."

The foundation offered its support in January, with one eye on contributing to next year's scheme when CPF celebrates its twenty-first birthday. But it was quickly agreed that a video should be produced, highlighting some of the year's winning entries, to encourage other groups around the country to undertake similar community enterprise projects.

The scheme has shown what local people can do with their own skills and knowledge. "Our role," says Mr Thomas, "is to try to match these with other resources of our own, such as providing help through our team of professional enablers. That way we can achieve a multiplier effect."

The foundation works with local communities, local and national government, and the private sector, to help mitigate the social effects of mass redundancies, the demoralization brought about by long-term unemployment, the continuing deterioration of housing and the widening gap between the affluent South and North.

An independent body, with MPs or representatives of all parties on its board of trustees,



David Thomas: support

its main funding comes from the Home Office.

Mr Thomas adds: "Our purpose is to demonstrate how community development can be applied, through a programme of action projects and consultancies to help people tap hidden strengths, and develop new skills and confidence."

"We are a practical, action-centred organization with a track record of more than 50 completed projects, undertaken in partnership with others."

Policy and practice initiatives included in its programme cover training, youth and ethnic minorities, as well as housing and employment. Fieldwork is monitored, then disseminated through training, consultancy, publication and information services.

CPF's role in next year's award scheme will be announced at its launch this autumn.

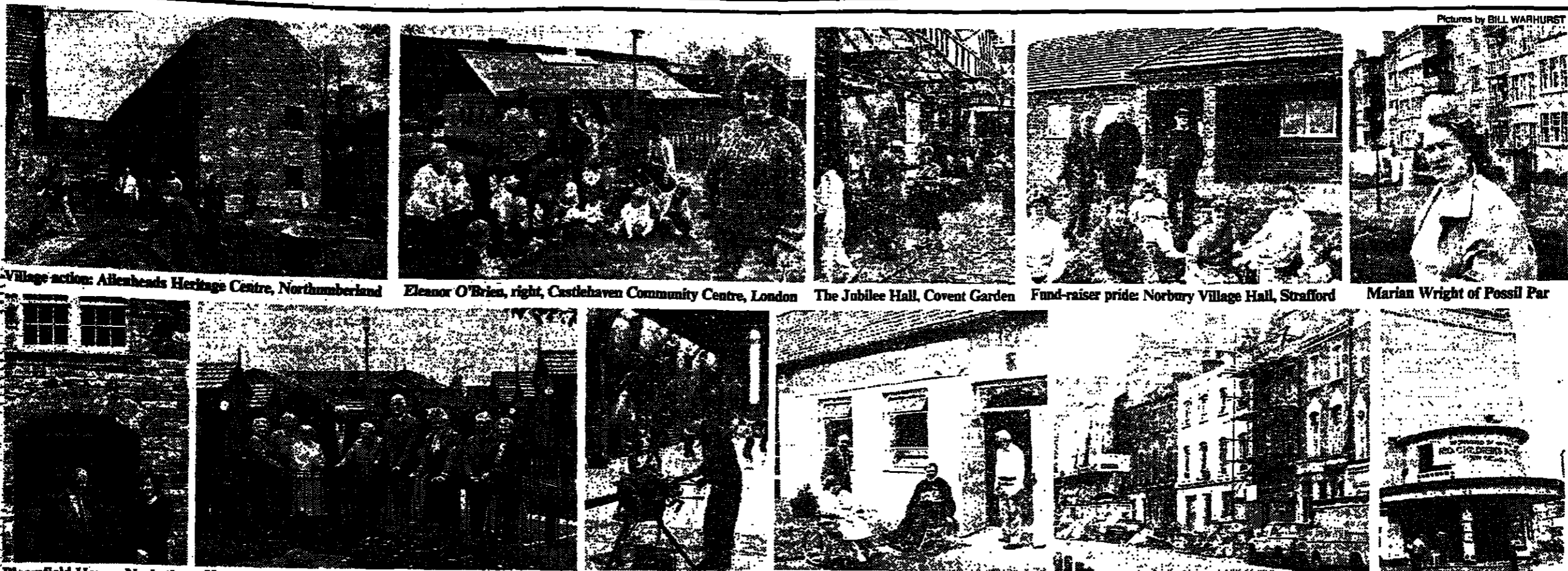
The Community Enterprise Scheme is supported by the Calouste Gulbenkian Foundation and the Community Projects Foundation

video that you how to

Congratulations to the N District and Sport

# FOCUS

## COMMUNITY ENTERPRISE AWARDS



Village action: Allenheads Heritage Centre, Northumberland Eleanor O'Brien, right, Castlehaven Community Centre, London The Jubilee Hall, Covent Garden Fund-raiser pride: Norbury Village Hall, Stafford Marian Wright of Possil Par  
Bloomfield House, Narbeth Happy beneficiaries of the Hynton community homes project Jacksons Lane Centre, N6 Kingsley Centre for handicapped people Renewal: Fleet Road Redevelopment, London NW3 The Rio Community Cinema

# The 1988 winners

Details of the 12 other main Community Award winners, including the Housing for the Homeless category:

**Allenheads Heritage Centre, Hexham, Northumberland, entered by The Allenheads Trust.**  
A residents action committee was set up to rescue this dying village (population: 160), after a 1985 report by Durham University. It made a survey to establish people's wishes, especially those of the young who might be forced to leave the area, with the aid of a RIBA Community Fund grant. The proposals highlighted tourism as a prime opportunity for reviving the economy and the setting-up of a heritage centre.  
A programme of sensitive village restoration is already well-advanced, including the construction of six new homes for old people. The assessors said: "The spirit and aptness of their initiatives have attracted remarkable support and especially for so small a village once thought to be dying."  
**Bloomfield House Community Centre, Narbeth, Dyfed, south Wales, entered by Narbeth and District Community and Sports Association.**  
The Prince of Wales opened the centre two weeks ago. The Georgian mansion was left empty and decaying when the rural district council vacated it in 1974. Four years later an action committee was set up to rescue it and convert it to community use. It has raised funds to repair, improve and extend the building to provide a play school, gymnasium and hard-surface playing area. There is a day centre for up to 50 old and handicapped people.

The small rural town has acquired an important new facility, used by more than 800 people a week. Because of its success, the town was selected as a pilot area for a rural initiative by the Welsh Development Agency, the Countryside Commission and the Wales Tourist Board. The assessors said: "An encouraging model for rural communities facing the withdrawal of public services and decline of employment."  
**Castlehaven Community Centre, London NW1, entered by Castlehaven Community Association.**  
Early in 1985, after a public meeting, a working party was established to put forward proposals for this open space. Plans for a community centre and park were drawn up, with help from Camden Architects Department until Support Architects Co-operative was appointed early in 1986. Now the building is completed and in use. Local people praise the way the architects involved them in decision-making at every stage. The assessors said: "This deserves an award on two counts: for the strong community involvement and the design excellence of the building."  
**Community Built Housing, Macoonochies Wharf, Isle of Dogs, London E14, entered by Community Built Housing.**  
Home ownership looked bleak for local people living on the Isle of Dogs when private one-bedroom flats were selling for £160,000 at the end of 1984. A local GP, Dr Mike Barraclough, an experienced self-builder, leafleted local council housing estates asking whether anyone wanted to build their own home on a riverside site. The London Dock-

lands Development Corporation made land available; work got under way on 120 houses in three self-build housing associations.  
Dr Barraclough said: "To try to revitalize Docklands or the inner city without encouraging and drawing on the human resource of the people who live there is to keep them in a state of unnecessary dependency. There are hundreds of people here who could afford their own home if given the chance to build it themselves."  
Future projects in Docklands depend on the availability of affordable land.  
**Hynton Community Housing Project for the Elderly, Hynton, Merseyside, entered by Hynton Community Co-operative for the Elderly Ltd.**  
"A shining example of how the quality of people's lives can be drastically improved with careful thought," the assessors said of this project which freed an elderly group from tower blocks and difficult to manage large family houses. A steering group was formed in 1983 to organize funding and planning permission, but the future residents were involved in design decisions at a later stage.  
Now the first phase of 24 homes has been completed and a second stage of 34 bungalows is about to start on site. The residents look after the estate themselves.  
The assessors commented: "There is little doubt about its ongoing maintenance when you see that constant improvement is the

order of the day."  
**Jacksons Lane Community Centre, London N6, entered by The Jacksons Lane Community Centre Association.**  
A disused Edwardian church has been converted to a centre for local people with help from Haringey Borough Council and architects DEGWA. A building committee was formed from members of the association to plan and implement a phased programme of work involving extensive consultation.  
Tim Ronalds Architects led the design team for the later phases. The assessors said: "Carried out with breath-taking imaginative boldness. It is good to see the maximum involvement of the membership in the detailed planning and later in the management of the centre and its activities."  
**Jubilee Hall Development, Covent Garden, London WC2, entered by The Covent Garden Community Association.**  
After 12 years, the £7 million development of sheltered housing, offices, sports facilities and covered market is nearing completion. Once scheduled for demolition the hall was later listed and Covent Garden Housing Project Architects were called in to draw up plans. The firm opted for a separate office block next to the hall to pay for the whole site acquisition and development. Market traders bought their pitches on a time-share basis. Speyhawk, the commercial developer, joined a consortium to

implement the plans. The assessors said: "An excellent scheme that is already serving as a model for other community projects."  
**Kingsley Village Centre, Kingsley, Hampshire, entered by Kingsley Village Centre.**  
Conceived two years ago by the parents of invalids, it aims to provide training and work experience for a range of physically handicapped people in a relatively remote and poorly serviced area on the Hampshire/Surrey border. An abandoned village school has been refurbished instead of demolished, and vital community services such as a post office, shop and community centre installed. Some £60,000 has been raised and further funding from the Government is expected next year. A DIAL service means that those who are unable to travel to the centre can still be helped by phoning to ask for advice and assistance.  
**Norbury Village Hall, Stafford, entered by The Village Hall Management Committee.**  
Village meetings and social events used to take place in a former Army hut which required costly maintenance. So local people decided to demolish and rebuild it.  
A local builder erected a brick "shell" — the only work that was paid for — and the balance of the work was carried out by volunteers in their spare time. Contributions towards the £26,000 spent have come from donations as well as the parish and borough

councils. Rental income covers the cost of heating and lighting while further fund-raising efforts are underway. The assessors said: "A project taken on with great enthusiasm by all concerned. The roof-raising was a family event and people who had never been banged in a nail before found themselves up ladders and tiling a roof!"  
**Possil Par Value Housing Co-operative Development, Glasgow, entered by The Possil Housing Co-operative.**  
Formed in 1984 by the tenants of North Keppoch council estate, who on the admission of the council live in one of Europe's worst slums. Par value means that the co-op owns and manages the estate, with each tenant purchasing a £1 share, which is non-profit making.  
The first stage of the £6 million refurbishment programme is now virtually complete, with a tenant management committee responsible for allocations, rents, repairs and staffing.  
Ninety per cent of the funding has come from local authority grants, the balance from the Halifax Building Society. Young unemployed people are taking up craft apprenticeships. The assessors said: "Their ultimate ambition is to rebuild the community and local pride."  
**Rio Community Cinema, Dalston, London E8, entered by the Rio Management Committee.**  
The Rio closed its doors in 1979 after showing films for more than 60 years. A group of local people took it over and after a major voluntary restoration programme, financed by GLC grants, Hackney council and others, reopened its doors. At first it was run by

## Video that shows you how to do it

Five of this year's award-winning entries, including the Eldonian Neighbourhood Revitalization Project, in Liverpool, are featured in an 18-minute video made by the Community Enterprise Scheme in association with the Community Projects Foundation.  
The film will be previewed at today's awards presentation ceremony at the RIBA headquarters in London and copies will then be available for rent or sale, to encourage other local groups to "have a go."  
As David Thomas, the director of CPE, says: "The video shows what can happen when local people run their own projects and will inspire others to do the same."  
It has been made by the Birmingham-based PLM production company. The direc-



Video stars: the film crew and 'self-builders' at Macoonochies Wharf, London Docklands  
... in documentaries tracing the remarkable rise of his group over the last 10 years and is not shy of using the medium to tell his story. Similarly Dr Mike Barraclough and Tommy Taylor, from the Isle of Dogs, recently appeared in a BBCtv programme which explained the frustrations as well as the joys of building your own home.  
Now a total of five different projects can be seen together.  
● How to obtain a copy of the community enterprise video: To rent at £5 a week write to Mark Bretherton, Community Projects Foundation, 60 Highbury Grove, London N5 2AG; telephone 01-226 5375.  
To buy: send a cheque for £16.50 to Maureen Reed, CES coordinator, RIBA, 66 Portland Place, London W1N 4AD (01-580 5533).

## The commendations

- Community Enterprise Commendations have been given to: Charterhouse Association for Sheltered Employment, Hull, entered by the same; Duxford Community School, Cambridge; Visitors Centre, Burnley; Friends of the Weavers Triangle; Community Centre, Shrewsbury; by The Harlequin Centre Association; Harleyford Road Community Garden, London SE11, by Community Land and Workspace Services; Robert Tressell Workshops, Hastings, Sussex, by the Co-op Development Unit; Saltash Handicapped and Disabled Organization Centre (SHADO), Saltash, by SHADO; South Sefton Activity, Support and Care Centre, Liverpool, by the same; New Village Hall, Slawston, Leicestershire, by the village; Environmental Improvements, Taddington, near Baxton, by Taddington and Priestcliffe Parish Council Conservation and Heritage Group; Vulcan Road Rear Wall Improvement Scheme, Leicester by the Vulcan Road Residents Association. Each receives a certificate.
- The following have been given Honorable Mentions: Alderfield Drive Project, Liverpool; ARRIBA, Glastonbury; The Calthorpe Project, Under Fives and Community Building, London WC1; Colin Glen Linear Park, Belfast; Darnley Mill Country Park, Glasgow; Eastville Pool Community Garden, Bristol; Llangedwyn Mill Museum, Interpretive Centre and Craft-work Shops, near Oswestry; Seymour Hill Adventure Playground, Belfast; Tynemouth Station, Tyneside; Wickham Community Association Centre, Hampshire.
- Housing for the Homeless category: Prudhoe Street Christian Community Centre, Newcastle-upon-Tyne.

### Congratulations to the Narbeth and District Community and Sports Association

... on winning a Times/Royal Institute of British Architects "Community Enterprise Award" for their work in the Redevelopment of Bloomfield House to a Community Sports Centre

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## Warmest Congratulations to Eldonian Enterprises on winning the Charles Douglas-Home Award

INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XX

BOOKING KEY
\* Seats available
\* Returns only
(D) Access for disabled

THEATRE
LONDON

BIG TIME: Serious greed in America: Keith Reddin's angry success has its British parallels. Theatre, Prince Albert Public House, Pentonville Road, W11 0JL, Pres 0706. Tube: Notting Hill Gate. Shows 7.45-9.20pm, opens tomorrow 7.45-9.20pm, non-Mon-Sat 7.45-9.20pm, £8-14.50.

THE COMMON PURSUIT: New cast takes over leading roles in Simon Gray's play tracing the fortunes of undergraduate friends. Phoenix Theatre, Charing Cross Road, WC2 0JL, 01-838 2252, Tube: Tottenham Court Road. Mon-Thurs 8-10.15pm, Fri and Sat 8.45-11pm, mats Fri and Sat 6.15-8.15pm, £6-14.50.

EASY VIRTUE: Attractive revival of Noel Coward 1926 with Jane How scandalizing her teenage husband's scandalous uncle. Phoenix Theatre, Charing Cross Road, WC2 0JL, 01-838 2252, Tube: Tottenham Court Road. Mon-Thurs 8-10.15pm, Fri and Sat 8.45-11pm, mats Fri and Sat 6.15-8.15pm, £8-14.50.

GREEK: Staven Berkoff's savage version of Oedipus, set in 19th-century London. Wyndham's Theatre, Charing Cross Road, WC2 0JL, 01-838 3028, Tube: Leicester Square. Mon-Fri 8-10.15pm, Sat 8.15-10.30pm, mat Tues 5.15pm and Sat 7.15pm, £5.50-10.50.

TO KILL A MOCKINGBIRD: James Quinn as the wise white lawyer in Harper Lee's best-selling and now growing up in Alabama. Based on the Contact Theatre, Manchester production, directed by Anthony Clark. Greenwich Theatre, Coomes Hill, SE10 0JL, 01-838 7751, Train: Greenwich. Mon-Sat 7.45pm, £4.50-12.00.

THIS ISLAND'S MY HOME: Touching and ingenious play by Gay Sweatshop, bringing back for further run. FINE performances. Drill Hall, 16 Chancery Street, WC1 0JL, 01-837 8270, Tube: Goodge Street. Tues-Sat 8-10.10pm, £4.50-25.

UNCLE VANYA: Michael Gambon, Jonathan Pryce and Imelda Staunton splendid in Michael Bakewell's Chekhov revival. Vaudeville Theatre, Strand, WC2 0JL, 01-838 9888, Tube: Charing Cross. Mon-Fri 7.45pm, Sat 8.30pm, mats Wed 2.30pm and Sat 5pm, £7-20-15.

THE WINTER'S TALE: Carolyn Pickens in the new production of Shakespeare's Open Air Theatre, Inner Circle, Regent's Park, London (01-935 5755), Tube: Baker Street. Tonight 7.45pm, £4.50-11.

WORD-WATCHING
Answers from page 22
FYLFOT
(c) A swastika, perhaps because it was a pattern used to 'fill the foot' of a painted window. 'The trouble with that damned swastika was that it was a very satisfying symbol and very ancient. Medieval scribes filled in spaces with it and called it a fyfyt.'

SCRUTO
(a) A spring trap-door, made of strips of wood or whalebone, flush with the floor of the stage; of obscure and indeed invisible origin. SCRUTOIRE
(c) A writing-desk or bureau, usually a portable one; an aphetic adaptation of the French ecrivain.

TILBURY
(1) Old slang for a sixpence, because it was the (exorbitant) fare for crossing by ferry from Gravesend to Tilbury Fort.

LONG RUNNERS: Beyond Reasonable Doubt: Queen's Theatre (01-734 1156). The Business of Murder: Mayfair Theatre (01-622 3036). Cats: New London Theatre (01-835 0072, cc 01-404 4079). Follies: Shaftesbury Theatre (01-379 5399). 42nd Street: Drury Lane Theatre (01-538 0100). Krazy Kat: Savoy Theatre (01-538 8888). Les Liaisons Dangereuses: Ambassadors Theatre (01-335 0100). Me and My Girl: Adelphi Theatre (01-240 7913/4). Les Miserables: Palace Theatre (01-434 0508). The Rosemaid: St Martin's Theatre (01-836 1443). Phantom of the Opera: Her Majesty's Theatre (01-839 0100). Rascal: The Vicarage Theatre (01-830 3216). Starlight Express: Apollo Victoria (01-828 8665).

OUT OF TOWN
COVENTRY: Bare Necessities: Erotic antics on a hyperactive campaign; the Belgians are in. Royal Opera House (0203 550555), Mon-Thurs 7.30pm, Fri and Sat 8pm, £3.50-26.20.
LIVERPOOL: Be Bop a Lula: New rock musical based on the Gene Vincent/Eddie Cochran tour of 1960 with all the original music. Playhouse, Williamson Square (051 709 8363), 7.30pm, £5-8.50.

NEWBURY: My Wife Was a Harassment Diplomat: Manoeuvres ex-wife, girl friend and foreign persons in premiere of new farce. Waterside Theatre, Bagnor, nr Newbury (0635 45834), Mon-Sat 7.30pm, £3.75-8.50.

FILMS
Also on national release
Advance booking possible
BAGGETT'S FEAST (R): One of Karen Blaxter's lighter tales, immaculately transferred to the screen by a fellow Dane, Gabriel Axel. With Stepha...

HAIRSPRAY (PG): Natty comedy from director John Waters, America's high priest of bad taste, poking fun at the social habits of Baltimore teenagers in 1962 (88 min). Cannon Chelsea (01-352 5096), Progs 2.00, 5.45, 8.25. Cannon Edgware Road (01-723 5901), Progs 2.40, 5.25, 8.15. Cannon Haymarket (01-839 1527), Progs 1.20, 3.40, 6.05, 8.30. Cannon Oxford Street (01-636 0310), Progs 1.25, 3.35, 6.00, 8.25.

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TOP 10 UK SINGLES
1 (1) Nothing's Gonna Change My Love - Glenn Medeiros, London
2 (2) The Twist - Fat Boys & Chubby Checker, Urban
3 (1) I Owe You Nothing - Phil Collins, Virgin
4 (1) In The Air Tonight - Phil Collins, Virgin
5 (5) Boys (Summerlove Love) - Tracy Chapman, Elektra
6 (1) Fast Car - Tracy Chapman, Elektra
7 (9) Porphyrion - UB40 & Chrissie Hyde, DEP
8 (5) Tribute (Right On) - Pasadenas, CBS
9 (1) Wild World - Maxi Priest, 10 Records
10 (2) Jack Mi in Full Effect - Barry White, Mercury, Stylus

TOP 10 UK ALBUMS
1 (1) Tracy Chapman - Elektra
2 (3) Idol Songs - Billy Idol, Chrysalis
3 (2) Push - Bros, CBS
4 (4) Roll With It - Steve Winwood, Virgin
5 (2) Tango In The Night - Fleetwood Mac, Warner Brothers
6 (7) Popped In Souled Out - Wet Wet Wet, Precocious Organization
7 (5) Dirty Dancing - Original Soundtrack, RCA
8 (1) The Collection - Barry White, Mercury
9 (12) The Collection - Barry White, Mercury
10 (2) Jack Mi in Full Effect - Barry White, Mercury, Stylus



International harmony
It was in 1947 that the first Llano International Eisteddfod was organized to "bring together the peoples of Europe"; and it was only two years later that the bold (for that time) step was taken to invite the first German visitors. As the *schlager* dancers of 1950 (above) demonstrate, the tradition continues, and this year is no exception: the Heimo Heiden children's dance troupe from Labek, West Germany, part of the International Children's Gala introduced by Aled Jones tonight (with a matinee performance for school children this afternoon). The five-day eisteddfod, a rallying point for hundreds of Welsh towns and villages, has attracted entries from 29 countries. The formidable choirs from the Eastern Bloc are tipped as being most likely to go forward to the "Chair of the World Contest", introduced by Richard Baker, on the final night, despite his rivalry on the platform between the Norwegian Alogerke from Denmark, the Coro Polifonico Mitehose from Sardinia, and the Cor Cymruwg Pwllglas from Clyd, the event is an overwhelmingly friendly one. Tonight 7.30pm, until Sunday, £3.50-£4.50, season ticket £22-£35. Information from Festival Office (0978 860236). Jenny Gilbert

CONCERTS
LUNCHTIME
DAVID WILSON: This obel plays sonatas by Dogen and Bach, Two Movements by Liszt. St Martin's Theatre, Trafalgar Square, London WC2 (01-838 1830), 1.05-2pm, free.

ALAN MILLS: Composer at the piano with Karl Davison, singing his Poems from *Le Bestiaire*. Chausson's *Capriccio à l'Épouse* and Ravel's *Don Quixote à Dulcinée* follow. British Music Information Centre, 10 Stratford Place, London W1 (01-499 8587), 7.30pm, free.

ELEKTRA: Gwyneth Jones in fine style in the title role of Strauss's turbulent Greek tragedy. Royal Opera House, Covent Garden, London WC2 (01-240-1068), 8.30-10.10pm, £2-25.

EUGENE ONEGIN: WNO's revival in English, with Russell Smith and Helen Field. City of London Festival, Barbican, Silk Street, London EC2 (01-638 8991) noon, free.

CONCERTS
EVENING
MICHAEL KIBBLEWHITE: This conductor has charge of a performance of Handel's *Saul* given by the Nemanu Royal Chorus, Welsh and soloists. Queen Elizabeth Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7pm, £4-25.

GIUSEPPE SINOPOLI: Directs the Philharmonia Orchestra Bruckner's *Symphony No 7* and Mahler's *Des Knaben Wunderhorn*.

DANCE
LA FILLE MAL GARDEE: Ashton's romantic comedy for Sadler's Wells Royal Ballet. The Big Top, Waspness, Valley Road, Scarborough (0723 500712) 7.30-9.45pm, £3.75-10.

GROSSE FUGE: Hans van Manen ballet to Beethoven music given by Netherlands Dance Theatre 2 in a programme also including Jim Kylian's *Charles Royal*, Hope Street, Glasgow (041 331 1245) 7.15-9.30pm, £3.50-28.

OPERA
ELEKTRA: Gwyneth Jones in fine style in the title role of Strauss's turbulent Greek tragedy. Royal Opera House, Covent Garden, London WC2 (01-240-1068), 8.30-10.10pm, £2-25.

EUGENE ONEGIN: WNO's revival in English, with Russell Smith and Helen Field. City of London Festival, Barbican, Silk Street, London EC2 (01-638 8991) noon, free.

JAZZ
LUNCHTIME - JAZZ WARRIORS: While the all-black orchestra may lack the technical finesse of Loose Tubes, it plays with a nimble fire in the belly. City of London Festival, Barbican, Silk Street, London EC2 (01-638 8991) noon, free.

EVENING - SHERLOCK HOLMES SUITE: Premiere of an entertainment devised by Spike Milligan and saxophonist Duncan Lamont. City of London Festival, The Brewery, Cannon Street, London EC4 (info 01-236 5086/2801) 8pm, £3-15.

ROCK
CARLENE CARTER: The bright-eyed, caty-rocking step-daughter of Johnny Cash is an early attraction at this year's Rock Festival. Yorkshire Post Jazz Tent, The Eye of York, Cliffords Tower (0804 611050) 8pm, £4.50.

LIVING COLOUR: Vernon Reid's engagingly heavy band has been producing an estimable album, *Vivid*. Camden Palace, 1a Camden Road, London NW1 (01-387 0428) 10pm, £4.

WAS NOT WASH: The 'Walk the Dinosaur' freaks. A seamless combination of high quality rock and soul.

GALLERIES
ROBERT FITZMAURICE: A one-day show for a young painter selected for exhibition by Adrian Heath. Angela Flower Gallery, 11 Tottenham Meads, London W1 (01-837 3088), today only 10.30-6pm, free.

FRED INGRAMS: Erotic paintings by a young Punch illustrator. Albemarle Gallery, 18 Albemarle Street, London W1 (01-483 7958), Mon-Fri 10-5.30pm, Sat 11-1pm, until July 16.

LISA KOPPEL: New paintings of animals by a well-known illustrator. Lamont Gallery, 63 Roman Road, London E2 (01-861 6332), Tues-Sat 11-6pm, free, until July 30.

IMAGES OF CITY AND RIVER: Prints of London, with examples from Wenceslaus Hollar (1607-1677) to C R W Nevinson (1889-1945). The Newgate Gallery, 114 Newgate Street, London EC1 (01-838 3865), Mon-Fri 9-5pm, Sat 9-12pm, free, until July 18.

WALKS
IN THE FOOTSTEPS OF SHERLOCK HOLMES: Meet Baker Street tube, 11.30am, £3 (also next Tues).

INSIDE LEGAL LONDON: meet Temple tube, 2.30pm, £3 (also next Tues).

TALKS
ELIZABETHAN MINIATURES: Gallery lecture by Angela Cox. National Portrait Gallery, Trafalgar Square, London WC2, 1.10pm, free.

THE ENCHANTED CASTLE: Gallery lecture by Ailsa Turner on the work of Claude Lorraine. The National Gallery, Room 32, Trafalgar Square, London WC2 (01-839 3321), 1pm, free.

SUMMER SALES
THIS WEEK
LUCIENNE PHILLIPS: 89 Knightsbridge, SW1 (01-235 2134), Today for all July.

WHISTLES: 12 St Christopher's Place, W1 (01-487 4484) and branches. From Wed for about one month.

HARRODS: Knightsbridge, SW1 (01-730 1234). From Wed to July 30.

BOOKINGS
EDINBURGH FESTIVAL: Italy and Naples give favour to this year's festival with composers including Palestrina, Monteverdi, Scarlatti, Albinoni, Vivaldi, Salvi, Pergamini, Verdi, Puccini and Respighi. Theatre includes Carletta face by Miesha in Nobilita from Wagner's *Der Ring des Nibelungen* from Italy, Aug 4-10.

HARROGATE INTERNATIONAL FESTIVAL: Personal booking open for an evening of dance theatre and music. RPO with Yehudi Menuhin, English Sinfonia with Julian Lloyd Webber, Alan McCallough in *The Classics of Beatrix Potter*, and portraits of Byron to mark 200th anniversary of his birth. July 30-Aug 11. Festival Office, Royal Bets, Harrogate. (0429 8972)

ALMADE FESTIVAL: Last days of festival with performances of Michael Finnis's opera *The Undine Comedy*, plus Second Street and Man jumping an evening of dance theatre and music. Ends Sat. Almaide Theatre, Islington, London N1 (01-359 4404).

Theatre: Jeremy Kingston; Films: Geoff Brown; Concerts: Max Harrison; Opera: Hillary Finch; Dance: David Sinclair; Jazz: Celia Davis; David Lee; Walks and Talks: Celia Davis; Summer Sales: Jenny Gilbert; Other Events: Jenny Gilbert; Bookings: Anne Whitehouse.

OTHER EVENTS
THE GOLDEN YEARS OF CINEMA: Opening today, an exhibition about the cinema in the 1930s and 1940s, with particular reference to Liverpool. Museum of Liverpool, Liverpool (051 207 0001 ext 279). Today until Sept 25, Mon-Sat 10-5pm, Sun 2-5pm, free.

TUDOR PICNIC: Hosts, dressed in Elizabethan costumes, provide Tudor food, games and archery displays. Totnes Castle, Totnes, Devon (0603 864406), 12.30-3pm, Adult £1.50, child 35p.

ROYAL ACADEMY PRIVATE VIEW FOR "HAPPY AS THE AGED": An opportunity to view the Summer Exhibition at leisure, meet celebrities from the world of entertainment, listen to live modern jazz and enjoy music. Royal Academy of Arts, Piccadilly, London W1, 6.30-9pm. Tickets £75 from Help The Aged, St James's Walk, London WC2 (01-252 0253 ext 357).

TAKE OFF '88: Week-long international festival for children of all ages with shows from the UK, Holland, Sweden, Belgium and Australia every day, culminating in the Harrogate Children's Festival on Sunday. Harrogate Riverside Studios, Crisp Road, Harrogate, London W6. Today until July 10 (to: 01-748 3354).

INSECT WEEK AT LONDON ZOO: Competitions, fact sheets, insect handling sessions, insect making, face painting and a "hands on" trolley. The Insect House, London Zoo, Regent's Park, London NW1 (01-772 3333). Today until July 10, 9-6pm, Adults £3.90, child £2.

BYRON MEMORABILIA: See captions. Sotheby's, Bloomsbury Place, London W1 (01-493 8000), Mon-Fri 9.30am-4.30pm, Free. Until July 29.

BOOKINGS
EDINBURGH FESTIVAL: Italy and Naples give favour to this year's festival with composers including Palestrina, Monteverdi, Scarlatti, Albinoni, Vivaldi, Salvi, Pergamini, Verdi, Puccini and Respighi. Theatre includes Carletta face by Miesha in Nobilita from Wagner's *Der Ring des Nibelungen* from Italy, Aug 4-10.

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CONCISE CROSSWORD NO 1607

Crossword puzzle grid with clues for Across and Down. Across 1: Anxiety about future (12), 10: Refute (5), 11: Temp (4), 12: Long term plan (8), 13: Speck (3), 14: Flat (5), 15: Painted pig (3), 16: Pursuit of pleasure (8), 18: Reduce herd (4), 22: Limit (5), 23: Problem (7), 24: Nazi SA member (5-7). Down 1: Liqueur confection (7), 3: Chess castle (4), 4: District nurse (6-7), 5: Usually (8), 6: Instil, inspire (5), 7: Dagger (5), 8: Emotionless (6), 16: Trip (7), 17: Money case (6), 19: Mad Australian dog (5), 21: Japanese stung-instrument (4).

ACROSS: 1 Koch 3 Octane 8 Convolvulus 10 Sam 11 After 12 Adams 14 Ion 15 Tail 16 Diverge 17 Trape 19 Rip 2 Spotted Dick 23 Mondays 24 User. DOWN: 1 Kinsman 2 Coop 4 Collator 5 Asset 6 Excited 7 Acts 9 Volunt 13 Auditorial 14 Interim 15 Termer 18 Arson 20 Pike 21 Ides

ENTERTAINMENTS

AMERICAN ART GALLERY: 11 Barbican Centre, London EC2. 01-409 4141. 10.30-11.00. Tickets: £5.00.
GAMBLER: 15 Regent Street, London W1. 01-499 1700. Tickets: £5.00.
GEMINI: 117 Tottenham Court Road, London W1. 01-499 1700. Tickets: £5.00.
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OPERA & BALLET
LONDON OPERA HOUSE: 240 Tottenham Court Road, London W1. 01-240 1068. Tickets: £2-25.
ROYAL OPERA HOUSE: Covent Garden, London WC2. 01-240 1068. Tickets: £2-25.

THEATRES
ADMIRABLE CRITCHON: 117 Tottenham Court Road, London W1. 01-499 1700. Tickets: £5.00.
ADMIRABLE CRITCHON: 117 Tottenham Court Road, London W1. 01-499 1700. Tickets: £5.00.

CONCERTS
ROYAL FESTIVAL HALL: South Bank, London SE1. 01-928 3191. Tickets: £4-25.
ROYAL FESTIVAL HALL: South Bank, London SE1. 01-928 3191. Tickets: £4-25.

GALLERIES
ANGELA FLOWER GALLERY: 11 Tottenham Meads, London W1. 01-837 3088. Tickets: £75.
ANGELA FLOWER GALLERY: 11 Tottenham Meads, London W1. 01-837 3088. Tickets: £75.

OTHER EVENTS
HARROGATE INTERNATIONAL FESTIVAL: Royal Bets, Harrogate. 0429 8972. Tickets: £2-15.
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TELEVISION AND RADIO

Compiled by Peter Dear and Jane Rackham

BBC1

- 6.00 Ceefax AM. 6.40 Leon Errol in Radio Runaround (D/v). 7.00 Breakfast Time with John Stapleton and Kirby Wark.

ITV/LONDON

- 6.00 TV-am begins with The Morning Programme introduced by Richard Keys. 7.00 Good Morning Britain presented by Anne Diamond and Mike Morris.

BBC2

- 6.55 Open University: The Combine Harvester. Ends at 7.50. 9.00 Ceefax. 12.35 Cricket: Third Test.

CHANNEL 4

- 12.00 Just 4 Fun (r). 12.30 Business Daily. 1.00 Sesame Street. Pre-school learning series. The guest is Billy Crystal.



Bridging the gap: Jimmy Duffy (left), Peter Simpson and Margaret O'Donnell of the Peace and Reconciliation Group, who lessen the suffering caused by the Irish conflict (ITV, 10.45pm)

Concord from conflict

British defence forces. When a milkman was murdered by the IRA, the group was instrumental in heading off a Loyalist backlash. A mother whose son was run out of town by the IRA and forced to flee to the British mainland may, after delicate negotiations, be getting him back.

TELEVISION CHOICE

● Bridge Across the Foyle is a report for First Tuesday (ITV, 10.45pm) about a largely unpublicized attempt to bring sense into the tragic conflict in Northern Ireland.

The road to Canterbury

● To Canterbury They Went (Radio 4, 8.30pm) takes its title from Chaucer's and its inspiration from the physical remoteness of those overseas dioceses of the Anglican Church whose bishops will join their home-based brethren at the 1988 Lambeth Conference in Canterbury later this month.



Gerald Priestland: Straight to the point (R4, 8.30pm)

RADIO CHOICE

● To Canterbury They Went (Radio 4, 8.30pm) takes its title from Chaucer's and its inspiration from the physical remoteness of those overseas dioceses of the Anglican Church whose bishops will join their home-based brethren at the 1988 Lambeth Conference in Canterbury later this month.

you, I wonder, that the bishop of the lively Anglican church in Brazil might be Japanese? Or that the bishop of Uganda puts the question of the ordination of women 625th in his list of priorities of issues that he thinks the world-wide Christian community should get to grips with?

● David Marshall's two-hour Something More Forecasts (Radio 4, 3.00pm) was penned either in venom or acid. It should serve as a warning to any shady customer who thinks he can talk his way into a woman's bed by pretending that he wants to buy her house. He ought to remember the saying about hell, fury and a woman scorned.

Peter Davalle

- Radio 1: 6.55 Weather, News Headlines, 7.00 Morning Concert: Handel (Arrival of the Queen of Sheba). 12.00 News, 12.15 Music: The Queen's Song (The Mermaid's Song) and A Pastoral Song.



Traditional trio: Bulgarian folk singing (C4, 11.30pm)

BBC1 WALES: 6.30am-6.00 News. 6.30am-7.00am News. 7.00am-7.15am News. 7.15am-7.30am News. 7.30am-7.45am News. 7.45am-8.00am News.

TVS As London except 12.00pm News. 1.30-2.30 Royal Show. 2.30-3.30 Give Us a Clue. 3.30-4.30 News. 4.30-5.30 News. 5.30-6.30 News.

Radio 2: 6.55 Weather, News Headlines, 7.00 Morning Concert: Handel (Arrival of the Queen of Sheba). 12.00 News, 12.15 Music: The Queen's Song (The Mermaid's Song) and A Pastoral Song.

Telecom Security. WATCHING OVER YOU AND YOURS. Knowing your home and family are safe is the most comforting feeling there is. A Telecom Security system makes that security affordable. You'll have the latest protection equipment, 24-hour monitoring, and most importantly, peace of mind.

# Kremlin orders new deal on food

From Mary Dejevsky  
Moscow

The Soviet Communist Party is to hold a special central committee plenum at the end of July to discuss ways of improving food supplies, as well as the political reforms approved by last week's national party conference.

The decision was taken at a meeting of the Politburo yesterday. It also passed a resolution instructing party committees and local governments to carry out "without waiting for any further orders" measures to improve trade, services and transport in their areas.

The resolution also called for an end to the unpredictable breaks in distribution, which cause some common goods to disappear from the shops for weeks on end, and for rapid measures to shorten queues.

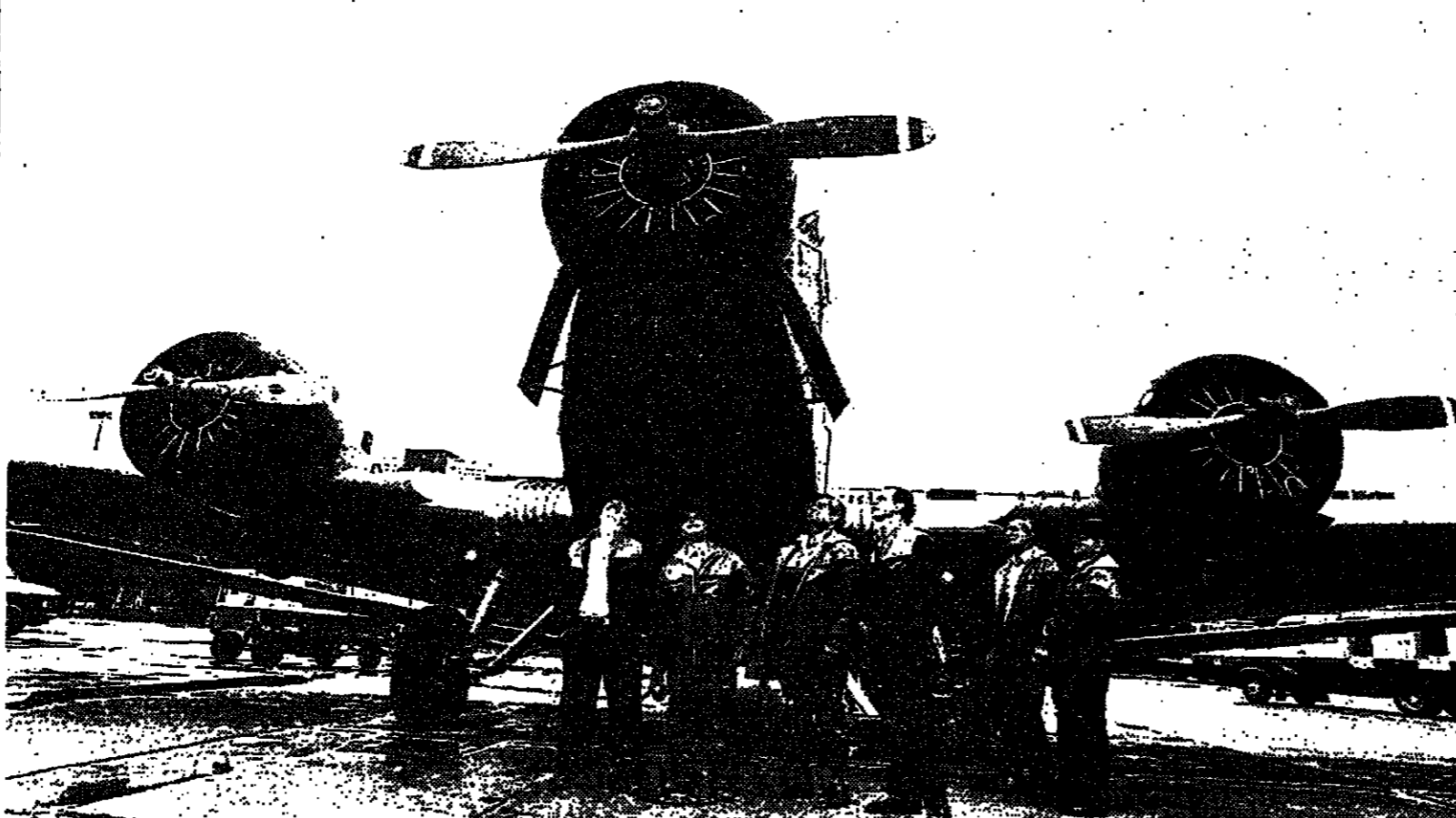
The decisions, which were announced on last night's main news bulletin, suggest that the leadership has been worried by the popular dissatisfaction with perestroika voiced by delegates to the party conference. Many delegates representing workers or collective farmers complained that supplies of food and consumer goods had not improved at all since the economic reform programme was instituted two years ago.

The Politburo also instructed named members of the Central Committee Secretariat, ministers and heads of party organizations at republic level to examine how provision of consumer goods and services could be improved.

It instructed another group of named secretaries and local administrators to bring order to sales of food and consumer goods to stop abuses (meaning black market sales and corruption).

The process of naming may be a response to the many speakers at the conference who complained they did not know who in the leadership was responsible for what.

# Junkers returns on a goodwill mission



A Junkers 52, of the type often used by Hitler and which was a mainstay of the German Wehrmacht during the Second World War, on the tarmac of Heathrow Airport. Iron Annie was built in 1936 and discovered rotting at Quito airport in Ecuador. The three-engine machine joined the Luft Hansa fleet before being sold to Norwegian Air Lines for domestic passengers. In the occupation it was seized by the German air force and converted into a troop transporter. It flew in Norway in civilian colours until being sold in 1957 to an Ecuadorian airline. Five years later an American enthusiast bought, restored and flew it until 1984 when it returned to Germany. It is on a goodwill visit. (Photograph: Peter Trievnor)

# Reforms in NHS finance Bigger health role for private sector

By Nicholas Wood, Political Correspondent

Mr John Moore, Secretary of State for Social Services, last night condemned Labour's "crocodile tears" over the National Health Service as he signalled changes involving a bigger role for the private sector and greater independence for the managers of the service.

Its record in the 1970s on hospital building, nurses' pay and waiting lists had been a "shambles and a disgrace", Mr Moore said in a key speech aimed at denying the Opposition further political capital from an issue it regards as its own.

Today, in the Commons, the Opposition will return to the fray in a full-scale debate marking the fortieth anniversary of the founding of the service and will seek to

# Church still at odds on women priests

By Clifford Longley, Religious Affairs Editor

Robert Runcie conceded the oddity of debating the principle and then moving straight on to debate legislation. However, he quoted his fellow primates, the Archbishop of York, Dr John Habgood, to the effect that "nothing is so effective in sharpening theological issues as the need to take practical action".

Dr Runcie gave the Synod strong leadership on the theological questions, indicating that his sympathy lay firmly with women priests on

# Edberg triumphs at wet Wimbledon

Continued from page 1

He is coached by Tony Pickard, of England, who discovered him when he was playing in a Swedish junior tournament.

Edberg threw himself to the ground when he won and was pinned on his side of the net by Becker, who later asked Edberg if he could touch the trophy, "just to see what it felt like".

Edberg said he had not thought too much about winning, but more that he would keep fighting against Becker.

# Commons sketch Words that would charm Medusa

Little white lies flit about the Chamber at all times of the day and night, but they are never so frisky as when Mr Richard Luce is in attendance. Mr Luce holds two important jobs. He is both Minister for the Arts and Minister for the Civil Service.

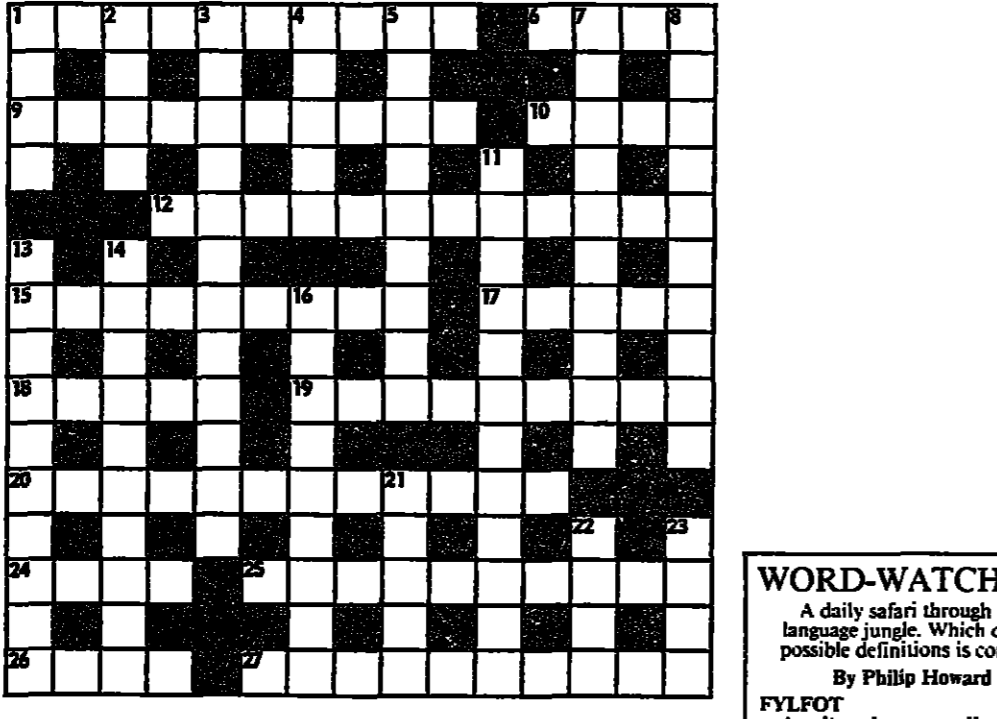
Once a fortnight, Questions to the former are followed by Questions to the latter, each lasting just ten minutes.

Both sets of Questions appeal to the nosey parkers of the House. Arty questioners are forever asking poor Mr Luce whether he will be visiting exciting new theatre workshops in their constituencies. If he has already visited them, they ask him the even more difficult question of whether he enjoyed it.

# Edberg triumphs at wet Wimbledon

Edberg triumphed over Becker in a hard-fought match at Wimbledon. The rain-soaked court made for a dramatic finish.

## THE TIMES CROSSWORD PUZZLE NO 17,713



- ACROSS**
- 1 A novel spot in Devon (8,2).
  - 6 'The Church' incomplete as address for a priest (4).
  - 9 A shade not as blue (10).
  - 10 Cut nuts back (4).
  - 12 Fifty thousand are wrong, completely (5,3,4).
  - 15 Made those changes to estate (9).
  - 17 A one dried up river (5).
  - 18 A way of speaking of a police district (5).
  - 19 Artist's model, someone of no importance (3,6).
  - 20 Civic amenity often provided by dizzy city (8,4).
  - 24 Lady love first to say yes (4).
  - 25 Pole invested with double MC (10).
  - 26 Trotsky came back for the festival (4).
  - 27 Part of the band decided not to start, with fog about outside.
- DOWN**
- 1 Insect that nests with snake (4).
  - 2 Bound to leave something out (4).
  - 3 A complaint that makes Scots lawyer go quiet (7,5).
  - 4 One who regrets accepting twenty shillings — a sovereign (5).
  - 5 Careful management makes old man really fearless (9).
  - 7 Brought to a satisfactory conclusion, saying little (8,2).
  - 8 English doctor, ancient chap, given more courage (10).
  - 11 Manage to conceal it isn't a dream (12).
  - 13 Tom's saddened by rejection (6,4).
  - 14 Call up — call outside the state is free (10).
  - 16 Rose appearing in elegant variety (9).
  - 21 Opinion about, say, father (5).
  - 22 Starts to serve time in Russian prison (4).
  - 23 Stern teller of tales to an audience.

## WEATHER

An old depression is moving north to Scotland, England and Wales, except the Lake District, will have sunny periods and showers, drier in the south and east. Northern Ireland, south-west Scotland and the Lake District will be dull, with some prolonged rain. Eastern Scotland will be mostly cloudy with rain or drizzle. Elsewhere, it will be sunny with showers. Outlook: continuing rather cool with sunny periods and showers, heavy in the north, more scattered in the south.

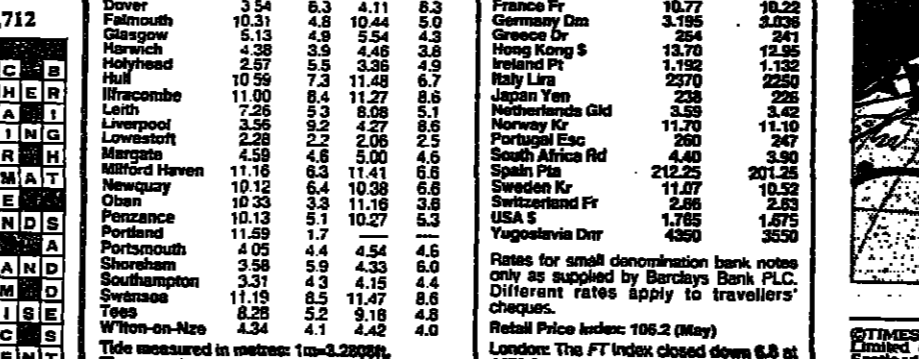
ABROAD		AROUND BRITAIN	
MIDDAY: (w=thunder; d=drizzle; lg=log; s=sun; st=st; sn=snow; l=lar; c=cloud; r=rain)		Sun	Max
	C F	hrs in	C F
Algeria	25 79	s	16 61
Amst'dm	20 68	f	15 59
Antwerp	20 68	f	15 59
Basel	20 68	f	15 59
Bombay	30 86	s	24 75
Buenos Aires	28 82	f	15 59
Calcutta	28 82	f	15 59
Cairo	28 82	f	15 59
Cardiff	12 54	f	10 40
Chengde	20 68	f	15 59
Colon	28 82	f	15 59
Copenhagen	15 59	f	10 40
Dublin	15 59	f	10 40
Edinburgh	12 54	f	10 40
Geneva	15 59	f	10 40
Hamburg	15 59	f	10 40
Helsinki	15 59	f	10 40
Hong Kong	30 86	s	24 75
London	15 59	f	10 40
Luxembourg	15 59	f	10 40
Madrid	15 59	f	10 40
Manila	30 86	s	24 75
Moscow	20 68	f	15 59
Mumbai	30 86	s	24 75
Nairobi	25 77	f	15 59
Norwich	15 59	f	10 40
Osaka	25 77	f	15 59
Paris	15 59	f	10 40
Perth	25 77	f	15 59
Rangoon	25 77	f	15 59
Shanghai	25 77	f	15 59
Singapore	25 77	f	15 59
Sydney	25 77	f	15 59
Taipei	25 77	f	15 59
Tokyo	25 77	f	15 59
Yokohama	25 77	f	15 59

## WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

- BYLIFT**
- a. A pollutant or grime
  - b. A close-fitting boot
  - c. A swastika
- SCRUTO**
- a. A stage trap-door
  - b. A card and board game
  - c. An election officer
- SCRUTOIRE**
- a. A left-handed lognette
  - b. An electoral officer
  - c. A writing-desk
- TILBURY**
- a. A mock-heroic princess
  - b. A six-penny piece
  - c. A type of container ship
- Answers on page 20, column 1

## SOLUTION TO PUZZLE NO 17,712



## THE POUND

Bank	Rate	Bank	Rate
Australia \$	2.25	Bank of Spain	1.75
Canada \$	2.12	Belgium Fr	6.40
Denmark Kr	2.08	France Fr	6.55
Germany DM	3.36	Italy Lira	207
Greece Dr	24	Japan Yen	3.33
Hong Kong \$	7.80	Netherlands Gld	3.22
India Rupee	46.5	Portugal Esc	200
Indonesia Rp	1,575	South Africa Rand	1.95
Japan Yen	3.33	Sweden Kr	1.10
Netherlands Gld	3.22	Switzerland Fr	2.06
Portugal Esc	200	USA \$	1.65
South Africa Rand	1.95	Yugoslavia Dnr	4.80
Sweden Kr	1.10		
Switzerland Fr	2.06		
USA \$	1.65		
Yugoslavia Dnr	4.80		

## Bestwood chairman resigns

Bestwood chairman resigns. The news comes as the company faces a major restructuring.

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MARKETS	THE POUND
FT 30 Share 1478.3 (-6.8)	US dollar 1.6835 (-0.0170)
FT-SE 100 1848.0 (-10.2)	W German mark 3.0783 (-0.0158)
USM (Datastream) 161.59 (-0.44)	Trade-weighted 74.6 (-0.4)

Executive Editor  
David Brewerton

## Bestwood chairman resigns

Mr Tony Cole has resigned as chairman and chief executive of Bestwood, the property and industrial group which pulled out of securities trading after being hit hard by October's stock market crash.

His shoes will be filled by Mr Anthony Holmes, director of corporate and investment banking at London & Continental Bankers, a subsidiary of DG Bank.

Mr Cole, who has also cut his stake in Bestwood from 15 to 12 per cent, gave Mr Guy von Cramer and Mr Peter Clowes their foothold in Buckley's Brewery when he sold Bestwood's 27.57 per cent stake in the Welsh brewer to the two financiers last summer.

## Gestetner up

Gestetner, the office equipment company, enjoyed a strong performance in the half-year to end-April, with pre-tax profits up from £8.5 million to £12.7 million. The interim dividend was doubled to 1p. *Tempos, page 24*

## BAA offer

BAA, formerly British Airports Authority, yesterday declared unconditional its offer for the rest of Lynton Property & Reversionary it does not already own. BAA now owns 96 per cent of Lynton.

### STOCK MARKETS

New York Dow Jones	2131.58 (-10.13)
Tokyo Nikkei Average	27360.39 (-2.19)
Hong Kong Hang Seng	2687.82 (+2.98)
Amsterdam Gen	262.1 (-0.7)
Sydney AO	1559.6 (+0.6)
Frankfurt Commerzbank	1475.4 (+15.8)
Brussels General	4964.8 (+11.5)
Paris CAC	1011.5 (-1.1)
Zurich S&K Gen	489.7 (+7.1)
London FT-A All-Share	958.24 (-5.64)
FT-100	1047.16 (-8.52)
FT Gold Mines	212.1 (-1.4)
FT Fixed Interest	97.24 (-0.28)
FT Govt Secs	87.54 (-0.28)

### MAIN PRICE CHANGES

RISERs	290p (+10p)
Mersey Docks	362.5p (+10p)
Gresham House	400p (+10p)
A Cohen	800p (+10p)
Keep Trust	422.5p (+10p)
RIH	407.5p (+8p)
Yale & Valor	413p (+20p)
Silvermin	164.4p (+12p)
Lamp Prop	311p (+7p)
J Bellam	170p (+10p)
Varien	150p (+10p)

FALLS:	
Booker	387.5p (-22p)
Schroders	875p (-25p)
Farrin	1850p (-50p)
Woodward	279.5p (-5p)
Mintel	137.5p (-10p)
Cornells	315p (-15p)
Holmsons 'B'	422.5p (-5p)
Enterprise	458.5p (-12p)
Ultramar	283.5p (-8p)

### INTEREST RATES

London: Bank Base:	10%
3-month Interbank 10 <sup>1/2</sup> :-10%	
3-month eligible bills:	10.93%
buying rate	
US Prime Rate:	9%
Federal Funds:	7 1/2%
3-month Treasury Bills:	6.58-6.59%
30-year bonds:	103-103 1/2

### CURRENCIES

London:	New York:
\$1.6835	\$1.6835
DM3.0783	DM3.0783
FF6.1385	FF6.1385
Yen134.75	Yen134.75
Indian Rs.74.6	
EU 20.67255	SDR 0.76597

### GOLD

London Fixing:	
AM 547.25-547.55	
close 547.25-547.75	(£259.50-260.00)
New York:	
Close:	547.20-547.70

### NORTH SEA OIL

Brent (Aug.) pm \$14.15bbl (\$14.10)  
 \*Friday's closes

### THE TIMES STOCK WATCH

0898 141 141

● Market news on Stock-watch yesterday included: Booker (01071) was 22p cheaper after a rights issue; Yale and Valor (02534) was 22p better with Williams Holdings thought to have a 4.9% stake; Stanley Miller (02214) was 8p lighter on a stake disposal.

● Recent additions include: City of London Public Relations 03352; Hicare 03355; Severfield-Reeve 03366.

● Calls charged at 5p for 8 seconds peak and 12 seconds off peak incl. VAT.

# Dearer home loans after base rate rise

By Rodney Lord, Economics Editor

Mortgage rates are set to go up after yesterday's half-point rise in bank base rates to 10 per cent. The rise in rates had been widely expected in the City. Share prices closed lower, with the FT-SE 100 index finishing down 10.2 points at 1,848.0. In the gilt market, prices fell half a point.

Money market rates changed little, the key three-month interbank rate closing at 10 7/16 per cent, up 3/16 of a point. At this level it is partially discounting another rise in rates.

Higher mortgage rates will help to relieve fears of overheating in the economy. Mr Nigel Lawson, the Chancellor, told *The Times* last week that the economy "needs to slow down a bit" and pointed to the importance of monetary policy as a means of achieving that.

But they will also add to retail prices, and almost certainly cause the Government to miss its inflation forecast. City economists said a 1 1/2 per cent rise in mortgage rates would lead to an inflation rate of about 5 per cent in the final quarter, compared with the Budget forecast of 4 per cent.

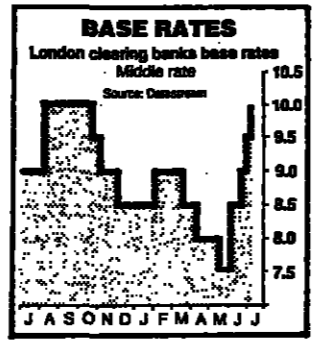
The rise in base rates — the fifth half-point increase in five weeks — takes them back into double figures for the first time since the stock market crash last October. At that

time most of the leading countries, including Britain, loosened monetary policy to offset the sudden fall in stock market prices.

Since then the economic effects of the crash have proved to be slight and inflation fears have revived. A Treasury spokesman commented: "Interest rates are edging up worldwide and a

further British monetary tightening is appropriate."

The opportunity for a further rise in rates came with yesterday's sharp drop in the pound. On a day of thin trading, with US foreign exchange markets closed for Independence Day, sterling opened well down at DM3.0791 and finished in London 1.58 pence below the pre-weekend close at DM3.0783. The dollar contin-



## More signs of rapid growth

Further evidence of rapid growth in the economy is contained in figures showing strong growth in consumer credit and an upward revision to retail sales during May.

The amount outstanding on consumer credit agreements, other than with banks and insurance companies, rose by £360 million in May, seasonally adjusted, to a total of £24.63 billion. This is the second biggest increase during the past 12 months, and compares with £281 million in the previous month.

The trend is confirmed by longer-term comparisons which show an increase of £1.07 billion during the latest three months compared with £858 million during the previous three months. Retail sales volume in May is now officially estimated to have risen 0.3 per cent, compared with the 0.2 per cent estimate

## CBI concerned at effect on sterling

By Derek Harris, Industrial Editor

Worries over rising interest rates are mounting at the Confederation of British Industry (CBI), because of a likely strengthening of sterling

The CBI sees this as the main problem in raising interest rates, rather than the direct cost that a rate rise imposes. An interest rate rise of half a percentage point is estimated to cost industry £125 million in a full year.

Too-frequent changes in rates, particularly in currencies, leave industrialists in a confusing situation, the CBI believes.

A strong, volatile pound may wipe out profits in an export market. This can face a company with a difficult decision on how long to accept that state of affairs, so as not to lose a market that may have

## Jets cash in Clowes inquiry

By Lawrence Lever

Four private Lear jets, an AS 355 helicopter and £5 million worth of British equities may have been financed with money from investors in the crashed Barlow Clowes fund management group.

The £5 million of share certificates have been found lodged in a sealed box in an Isle of Man bank. According to Mr Peter Henwood, the Isle of Man financier who lodged the certificates, they represented "a whole host of major blue chip companies."

A Lear jet and an AS 355 helicopter were purchased towards the end of last year by a Swedish finance company and then leased to Corporate Aviation, an Isle of Man registered company whose directors included Mr Peter Clowes and Mr Guy von Cramer.

Around October last year Corporate Aviation paid a £250,000 deposit and put up £100,000 as collateral for the helicopter. This was followed in December by \$1.5 million being put up as deposit and collateral on a Lear jet.

Moreover, inquiries by *The Times* have discovered that deposits have been put on a further three Lear jets by Corporate Aviation or one of its subsidiaries. These deposits total another \$1.25 million. A further deposit of \$422,000 is due on one of the Lear jets by the end of this month.

Attempts are being made to sell all the private aircraft in order to secure the return of the deposits and collateral.

Mr Henwood, who was also a director of Corporate Aviation, said that he had never had any indication that the money had come from investors.

Meanwhile, it has emerged that Barlow Clowes was intending to launch an open-ended investment fund based in Luxembourg last year. The company went as far as renting offices. However, the plans were scuppered by the stock market crash.

Mr von Cramer resigned as a director of Corporate Aviation last December.

*Cramer denial, page 25*

## Dental Milk Foundation founder drills for oil

## Children's charities may strike it rich

By David Young, Energy Correspondent

Drilling for oil is about to start on a 77-acre site north of Portsmouth with profits from any found destined to help cut drilling of quite another kind.

Any profits from the venture will be ploughed into children's charities, the leading one the Dental Milk Foundation, provides fluoridized milk through the World Health Organization, to help prevent tooth decay. The other charities which could benefit are the Save the Children Fund and UNICEF.

Dr Edgar Borrow, who founded the Dental Milk Foundation, 17 years ago has won planning permission to drill an exploration well up to a depth of 6,000 feet on land at his farm at Blendworth Common, Hordean, near Portsmouth.

Minister, and Mr Jack Ashley, the Labour MP. He has also won the support of many local residents. The initial permission covers only exploration work and any future development of any oil reservoir discovered would have to be covered by new planning agreements and a Department of Energy licence.

Dr Borrow, who said yesterday that he is prepared to invest up to £1 million of his own money in the venture, first noticed oil in streams on his 400-acre farm after heavy rainfalls and earlier boreholes taken for drainage work showed signs of oil bearing strata.

He said: "All the geological information and surveys have indicated the strong possibility that we will find oil. Only by drilling a borehole will we reveal the vital facts. We have satisfied the planning authorities in every respect, particularly with regard to noise levels, traffic movement, water supplies,



Booker prize: Jonathan Taylor, watched over by a portrait of company founder George Booker after announcing the acquisition yesterday (Photograph: Alan Weller)

## Booker buys Linfood and unveils £124m rights issue

By Carol Ferguson

Booker, the international food and agriculture group, is buying Linfood, Dee Corporation's cash and carry subsidiary for £90 million, and raising £124.6 million by way of a rights issue.

Linfood is the second largest cash and carry business by turnover in the United Kingdom, and combining it with Booker Cash & Carry, the largest cash and carry operator in the country with combined sales of £1.5 billion.

Mr Jonathan Taylor, Booker's chief executive, said: "The acquisition provides an outstanding opportunity to achieve leadership in a market which has grown in value at an annual compound rate of 9.5 per cent over the past five years. We expect significant profit enhancement from a combination of the two busi-

nesses, from increased purchasing power and from cost savings."

Linfood operates 101 depots with an average size of 30,000 square feet. Trading profit in the year to April was £8.3 million on turnover of £857 million. Booker Cash & Carry has 108 depots of similar size, and in 1987 had a trading profit of £9.9 million on turnover of £637 million.

The rights issue will consist of 37.5 million new shares offered to shareholders on the basis of two new shares at 340p each for every seven held. The board intends to pay a dividend for the full year to December on the enlarged share capital of not less than the 16p net paid last year.

Booker's shares fell 23p to 387p. Dee Corporation's shares were unchanged at 190p.

Mr Alec Monk, Dee chairman, said proceeds of the sale would be used to strengthen the core business of food retailing.

Mr Monk also revealed plans for the disposal of its Spanish operations, and the closure of its business development function in New York. "All immediate future group activities in America will be concentrated on development of our Herman's Sporting Goods business."

Booker will be applying to the court for permission to write off £115 million of goodwill in respect of the Linfood and other acquisitions against the share premium account.

## Vosper hopes of £250m order

By Martin Waller

Vosper Thornycroft Holdings, the Southampton-based warship builder formerly part of British Shipbuilders and floated on the stock market in March, is believed to be well placed to secure a massive £250 million order to supply minesweepers to Saudi Arabia.

No firm order has been placed yet, and Mr Peter Usher, the company's managing director, would not comment when contacted last night.

But sources in the industry and the City reckon a decision on the Saudi contract, which would more than equal Vosper's current order book, should be made within days.

The news could even come in time for the announcement of Vosper's full-year figures, due today, which are expected to meet the £8.1 million pre-tax profit forecast for the year to end-March made in the prospectus.

The Saudis are believed to want eight Hunt class minesweepers for use in the Persian Gulf. The main competition is the French, who are expected to be asked to supply two of them.

The cost of each Hunt sweeper is about £30 million, stripping out the necessary electronics which will not be provided by Vosper. The Southampton group is in addition in line for a maintenance and training contract, which would be supplied by its joint venture with a local firm, Airworks, which is part of Mr John Gunn's British & Commonwealth Holdings empire.

Vosper's share price has been rising sharply in recent days, with some of the buying thought to emanate from the Middle East, as hopes for the contract rose. The shares increased 22p to 213p on Friday, although yesterday they were off 7p to 206p.

Much of the groundwork for the order has been done by the Royal Navy, which has lent one Hunt class sweeper to the Saudis for trials. In addition, a sister ship — the Navy has four Hunt sweepers — is thought to have been made available to Crown Prince Abdullah when he was in Britain two weeks ago.

Vosper made its market debut in March, after a placing of 7.918 million shares by Panmure Gordon, the broker, with 150 institutions at 160p each. The issue was about six times oversubscribed, and the shares immediately opened at a 20 per cent premium at 196p.

## Heron at record of £55m

By Colin Campbell

Heron International, the privately-owned financial group headed by Mr Gerald Ronson, achieved a record £55.2 million (£50.1 million) pre-tax profit in the year ended March and a 16 per cent rise in net worth to £416 million.

Profits of the property division more than doubled from £22 million to £49.6 million and those from the commerce division almost trebled from £13.8 million to £39.2 million.

Results from the financial services division — down from £23.1 million to £200,000 — were held back by losses associated with a savings and loan operation in Arizona.

Mr Ronson says the group currently has a £400 million

## Your success is our business.

More and more organisations are turning to the Urwick Management Centre for advice on Management Training and Development.

We undertake both in-company training and run a series of public courses. Some of the programmes we are offering this year are:

PROJECT MANAGEMENT SYSTEMS  
5th to 9th September 1988  
5th to 9th December 1988

PROJECT LEADERSHIP SKILLS  
12th to 16th September 1988  
12th to 16th December 1988

INTERNAL CONSULTANT DEVELOPMENT PROGRAMME  
12th to 23rd September 1988

INTRODUCTION TO ORGANISATION DEVELOPMENT  
5th to 7th October 1988

For further information please write or telephone Mrs Ruth Drahota at the Urwick Management Centre, Baylis House, Stoke Poges Lane, Slough, Berks, SL1 3PF. Telephone (0753) 34111.

Price Waterhouse

URWICK MANAGEMENT CENTRE

**BUSINESS ROUNDUP**

**S&W Berisford makes \$20m seeds purchase**

S&W Berisford, the commodities trader, has made another addition to its US seeds business, purchasing the \$20 million (£11.5 million) purchase of W.I. Research, which is based in Bakersfield, California, and develops and markets varieties of alfalfa seed.

The acquisition comes just a week after Berisford announced the £2 million purchase of Kleenseed Delinting Company, which specializes in the removal of lint from cotton seed. The group's most significant move into the United States seed market was the acquisition of Germainis in December, as part of its plan to see one third of the food division's profits coming from outside British Sugar by the middle of the next decade.

**LIG china sale cleared**

Lord Young of Graffham, the Secretary of State for Trade and Industry, has cleared the sale by London International Group, the Durex contraceptive manufacturer, of Royal Worcester Spode, its unprofitable fine china subsidiary, to Derby International Corporation. The sale will net LIG about £11 million after repayment of debts.

**Knitwear buy for Propeller**

Propeller, the Third Market quoted designer of men's casual wear, is buying The Michael Ross Group, knitwear manufacturer, in a cash and shares deal worth £1 million. Michael Ross, which started in 1979, sells the bulk of its output to Japan, the United States and Europe. Last year it made pre-tax profits of £64,000.

**Meyer sells Blacknell**

Meyer International, the timber and builders' merchant, is selling off a peripheral business via a management buyout. It frees property worth more than £10 million for development. Blacknell Buildings, which makes windows for public authorities, is being sold to its management for a nominal sum, along with a disused factory in Hull, Humberside, for £425,000.

The management will vacate its existing premises in Farnborough, Hampshire, which will be sold to a developer for an estimated £10 million, and relocate the business in Hull. Mr Bruce Wright, Meyer's finance director, said attempts to dispose of Blacknell, had been going on for six months, and this uncertainty had contributed to trading losses at Blacknell of £500,000 in the year to end-March.

**North Sea gas discovery**

Shell UK Exploration has applied for planning permission to bring ashore at Bacton, near North Walsham, Norfolk a significant supply of gas from a new North Sea source. Norfolk County Council has been asked to agree to the installation of a 24-inch pipeline to deliver the gas to the Bacton terminal.

**Date for Irish Distillers bid**

The first closing date for the £200 million (£173 million) contested bid for Irish Distillers by Gilbey and Cantrell & Cochrane, the Irish subsidiaries of Grand Metropolitan and Allied-Lyons, will be July 18. Last week Irish Distillers complained to the European Commission and the Irish authorities about the bid approach.

**Atlantic's £1.3m deal**

Atlantic Computers, the leasing company, is paying almost £1.35 million in cash and shares for the Danish subsidiary of the Swedish-based ICS Group, after last month's breakdown of negotiations to buy the entire group. Atlantic initially approached the Swedish company, which also operates in computer leasing, in May, but the deal broke down when receivers were appointed.

The purchase of 77 per cent of the Danish business from the receivers for SwKr9.08 million (£850,000) will be followed by the payment of Dkr2.4 million (£205,000) and the issue of 76,000 shares or their cash equivalent to the management for the rest of the company, which is trading at a profit.

**FAI sells off oil interest**

FAI Insurance's wholly owned subsidiary Ralmalla Natural Resources Proprietary said it had sold its 6.02 per cent interest in the Harriet oil field, off Western Australia, for Aus\$36 million (£12 million) cash. Mr Larry Adler, the chairman, said the sale included related onshore permit areas. He did not disclose the buyer.

**Koppers arm brings \$660m**

Beazer, the construction group, has confirmed the \$660 million (£390 million) sale of the chemicals division of Koppers, the US building materials company it took over after a bitter struggle this year. The sale is to an investors' group led by the management and the Sterling Group. The deal will be completed by August 5.

**Reed Executive secure for growth**

Blue Arrow's Tony Berry may have a different view, but Alec Reed still believes he runs Britain's biggest employment agency.

It is hard to reconcile that claim with the £10.5 million profit reported by Reed Executive yesterday for the year ended last March, compared with last week's £28 million half-year profit from Blue Arrow - even given the latter's huge presence in the US. But it turns out Mr Reed means his company is the biggest operating under one name.

There could hardly be a bigger contrast between the philosophies of two leading players in any one industry. Reed's daring, imaginative, acquisitive diversification policy is as bold as Reed's outlook is cautious.

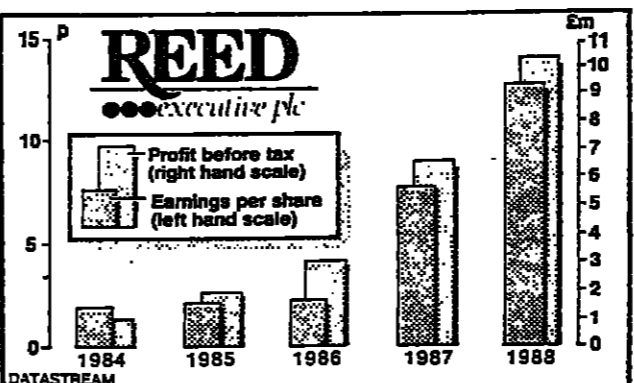
Not for Reed the thrills and spills of the takeover rollercoaster. Its £6 million cash pile, £2 million more than a year ago, despite expenditure of £2 million on opening new branches, remains firmly in the bank. Not a bad short-term policy given the present direction of interest rates, but security rather than income is Reed's prime motivating factor.

Mr Reed remembers vividly the downturn the group experienced in 1981, and does not want to see his group - the Reeds own more than 60 per cent of the shares - left as vulnerable again. If there were more shares in the market, Reed would be trading in GEC's footsteps and buying them up.

Reed does not see Blue Arrow as the competition. It is a fragmented market and the small, local competitors give it a harder time. Reed is winning the battle. Some 15 per cent of the past year's growth is due to an increase in market share - and the market itself grew by 20 per cent. A further 5 per cent came from the new openings.

So, for all its disdain of headline-grabbing takeover deals, Reed still brings home the bacon. It turned a 50 per cent increase in turnover into a 60 per cent upsurge in profits last year, translating into a 65 per cent rise in earnings per share.

That kind of growth may well continue in the near term, and certainly Reed believes itself capable of turning in 20 per cent organic growth as far ahead as it can see. Good enough to lift the shares 8p to 225p yesterday. The market is on the thin side, but Reed has come closer than most to eliminating the downside.



Impact's problems were more to do with financial control than product development or marketing. Thus, with the assets now in the hands of AFPZ, the Australian group which has effective control of Gestetner, and soon expected to be transferred to Gestetner itself, the strategy to develop laser printers as the product to take the group forward can resume.

The episode has passed without damaging Gestetner's balance sheet and laser printer sales are not showing signs of having been disrupted.

Gestetner is still perceived as a manufacturing-led company, yet it sees itself as a marketing and distribution business. The swing since 1986 from 62 per cent to 71 per cent of externally-sourced equipment emphasizes the point. Within another two years this percentage is forecast to rise to above 85.

**Gestetner**

The arrival of the receiver at Impact Systems, the laser printing company with which Gestetner has recently embarked on a joint venture, has dampened enthusiasm for Gestetner's new management team.

It appears, however, that

This is not demanding as the Australian management team has not yet reaped all the rewards from its new strategy. Moreover, the sale of shares from Australian investors has now dried up, so the shares have a better chance of outperforming.

**Booker**

Sweet irony can be found in Booker's purchase of Linfood. Dee Corporation's cash-and-acquisition subsidiary. After all, barely four years have elapsed since the shoe was on the other foot and Dee launched its hostile bid for Booker.

That bid failed, but its fundamental logic remains as compelling as ever. This is to create the largest cash-and-carry group in Britain - by 27 per cent of the market - by combining the second and third biggest. From having been the market leader, Nurdin & Peacock will be relegated to second place with an estimated 17 per cent market share.

Linfood's pre-eminence in the Midlands and North of England complements Booker's strength in the South-east and South-west of England and Scotland. But there are areas of overlap and the broad objective is to reduce the number of depots, while maintaining sales, driving up sales per square foot.

The balance of £89 million, together with goodwill and reorganization provisions on acquisitions, gives a total goodwill of £1.5 million to be written off against share premium account.

After the £124 million rights issue, gearing will be about 30 per cent immediately, falling to 20 per cent by the year-end.

No dilution of Booker's earnings is expected this year with enhancement next year and this deal will help to overcome worries that the group was running out of momentum. But the share price is likely to be temporarily depressed by the rights issue.

**HK Bank is challenged over right to issue notes**

From Stephen Leather, Hong Kong

Chinese banking experts have challenged the right of the Hongkong & Shanghai Banking Corporation and Standard Chartered Bank to issue bank notes in Hong Kong.

The Crown Colony is one of the few places in the world where legal tender currency notes are still issued by commercial banks, as Hong Kong has no central bank.

But a report prepared by the Chinese Bank's Association says the present system, whereby the two big banks are given quasi-central bank status, is an "unhealthy phenomenon" that "inevitably gives rise to favouritism and conflict of interest."

According to the study group's report, the present note-issuing system should be replaced by an independent currency board, authorized by the government to issue legal tender notes.

"To ensure continuity and avoid disruption, a transitional period of say two years should be allowed, during which the existing bank notes

also be allowed to provide and manage the clearing house of Hong Kong's banking system.

It should, instead, be managed by either the exchange fund or by an independent private sector organization.

The report comes down against setting up a central bank in Hong Kong. "Given that the People's Bank of China is the Central Bank of China, and that sovereignty will revert to China in 1997, any proposal for a central bank would logically imply the extension of the authority of the People's Bank to Hong Kong," the study group concludes.

"The control of Hong Kong's banking system by socialist central bank would not only be harmful to Hong Kong's capitalist free enterprise economy, but also inconsistent with the Sino-British Joint Declaration, which promises Hong Kong autonomy in economic and financial affairs and a separate monetary system."

**Transfleet expands with £16m acquisition**

By Derek Harris, Industrial Editor

Transfleet Services, one of the bigger operators in truck contract hire and rental, is increasing its fleet nearly 75 per cent by acquiring Mitchell Curtis Transport Services (MCTS) for £16.5 million.

The deal is said to put Transfleet into second place in the contract hire sector after British Road Services, part of the National Freight Consortium. The sector grew by an estimated 17 per cent last year.

MCTS is being sold by Suter, the industrial holdings group, whose chairman, Mr David Abell, recently announced a programme of sell-offs expected to bring in about £40 million.

The deal adds to Transfleet's strength in dedicated contract distribution, an expanding area.

**Robertson up 15% but earnings dip**

By Carol Ferguson

Pre-tax profits at Robertson Group, the natural resources consultancy and mining finance group, jumped 15 per cent last year to £5.36 million, on turnover up 50 per cent to £31.5 million.

However, earnings per share slipped from 12.1p to 11.3p, due to the larger number of shares in issue after the acquisition of Robertson Gould, and last year's rights issue.

The mining finance division contributed £1.5 million and Mr Roy Bichan, the group's chief executive, said its investment in Bute Mining - the US gold and base metals company Robertson bought to a listing in the British market - was worth £18 million.

"We intend to bring in outside shareholders as partners in mining finance, selling between 15 per cent and 20 per cent of the company for between £4 and £5 million. We hope to have it completed by September, and this will put

enough cash into the business to take care of all its future financing needs." He said that in the future the mining finance subsidiary could be floated on the stock market.

Petroleum services had largely stood still, having fallen from 75 per cent of operating profits to just above 50 per cent. But other divisions had moved ahead. He said minerals were very strong, with profits of about £700,000.

The laboratory business in Britain also did well, with a profit of about £400,000. This was largely negated by losses in South-east Asia, but Mr Bichan said this region would break even this year.

The group had spent £5 million on acquisitions last year, and had net cash of £6.3 million at year-end. A final dividend of 2.4p net is recommended, making 3.3p net for the year, an increase of 18 per cent. The shares were up 1p on the day to close at 131p.

**COMPANY BRIEFS**

- FLETCHER KING (Fin)**  
Pre-tax: £2,081 (£1,277)m  
EPS: 16.4p (12.6p)  
Div: 4.75p mkg 7.25p
  - TEXTURED JERSEY (Fin)**  
Pre-tax: £1,327 (£0,711)m  
EPS: 22.24p (11.91p)  
Div: 4.50p mkg 7.00p
  - PLANTATION TST (Fin)**  
Pre-tax: £36,905 (£84,752)  
EPS: 0.14p (0.50p)  
Div: 0.25p (0.25p)
  - AB ENGINEERING (Fin)**  
Pre-tax: £0,232 (£0,077)m  
EPS: 0.04p (0.13p loss)  
Div: 0.03p (Fin)
  - BRUNNER INV TST (Int)**  
NAV: 137.3p (182.4p)  
EPS: 1.01p (1.14p)  
Div: 1.40p (1.25p)
- This year's prospects encouraging. Increases in rental and capital values producing greater fees, leading to future confidence.
- Company sold certain freehold interests leading to extraordinary profits. Plans for expansion of manufacturing facilities.
- Recent rise in commodity prices are encouraging. The trust is well placed for capital growth, the board says.
- Group's recovery has continued. Engineering business returning to profit. Recent rise in UAE has affected Middle East operations.
- Investment income rose by 27.8% in the half year. Trust's objective is to achieve maximum capital growth with steady income growth.

**Vinten climbs to £3.8m and lifts payout**

Vinten Group, the aerial reconnaissance and equipment company, raised its pre-tax profits from £3.1 million to £3.8 million during the 12 months to the end of March.

Sales went up from just above £30 million to £32.2 million. A final dividend of 2.75p lifts the total from 3.3p to 4p. Mr Ron Marler, the chairman, said: "The board is confident of further progress. The shares responded to the improved performance with a 10p rise to 160p."

**No secret share deal in GPG bid, says Panel**

The Takeover Panel has found there was no secret share deal involved in the £350 million takeover last year of GPG, the financial services group formerly known as Guinness Peat. It made its ruling after investigating a letter sent by Lord Kissin, GPG's president.

The Panel examined whether Equiticorp, the New Zealand group, offered an out-laid "top-up" payment to one of GPG's main shareholders, ICG, a West German investment firm, received

**Brown & Tawse profit leaps 45% to £7.52m**

A strong performance from all three divisions lifted pre-tax profits at Brown & Tawse Group, the Dundee steel stockholder and tube distribution group, by 45 per cent to £7.52 million in the year to March 31.

The bulk of trading profits came from the tubes and pipeline equipment side - advancing from £4.16 million to £4.90 million - and this would be the focus of future expansion, said Mr Gilbert Black, the chairman.

This was despite a marked surge in demand for the steel stockholding business, which saw profits jump from £884,000 to £1.85 million.

The final dividend is 5.6p, lifting the total from 7.2p to 8p.

**Commerce chambers favour time changes**

Industrial and commercial support for a time change because of the coming impact of the single European market, it said: "There is an overriding need to be able to conduct business in that market with as few remaining barriers to trade as possible."

Last month the Confederation of British Industry came out in support of bringing British time into line with Europe, but the majority was slimmer.

The association is to press the Government to move the clocks forward to Greenwich Mean Time (GMT) plus two hours in the summer, and GMT plus one hour in the winter.

**Jarden Morgan Europe**  
SOCIÉTÉ ANONYME  
68-70 boulevard de La Pétrusse, 2320 Luxembourg

The Directors of Jarden Morgan Europe have announced a Net Group Operating Profit after tax of US\$ 7.7 million for the period from date of incorporation 8th May 1987 to 31st March 1988.

A final dividend of 10 cents per share has been recommended by the Directors and, if approved by shareholders at the Annual General Meeting to be held in Luxembourg on 25th July 1988, will be paid to shareholders on 31st August 1988.

The principal activities of the group are corporate advisory services, investment banking, stockbroking and international trust and corporate management. The Directors are pleased to report that operating subsidiaries have been established in London, Gibraltar, Jersey and Paris.

Trading conditions and performance levels have been maintained since 31st March 1988, and, barring unforeseen circumstances, the Directors are confident that comparable 1988 results will be exceeded in the current year.

Financial Highlights	
	US\$
Group Net Profit after tax (\$ millions)	7.7
Earnings Per Share (Cents)	30.8
<small>(Based on an issued capital of 25,000,000 shares)</small>	
Net Asset Backing Per Share (\$)	2.27
Shareholders' Funds (\$ millions)	56.6
Total Assets (\$ millions)	115.2
Dividend per Share (Cents)	10

LISTED IN LUXEMBOURG AND NEW ZEALAND

For further information and copies of the Report and Accounts please contact:  
**Wayne V Reid, Jarden Morgan Europe (UK) Ltd**  
1-11 Hay Hill, London W1X 7LF Telephone: 01-493 3003

**RECENT ISSUES**

Conroy Pat	90 -1
Drayton Far East	269 -2
Eng O'neal Prop	154 -4
Eurocrypt	97
First Iberian	24
Genital Tech	£71.8
Herring Sun (150p)	152
Hi-Tec (25p)	180 +2
Hiclar	81
Jackson Group	115
Kymene Corp	£17.5
Needler Group	106 +3
Recharm Env (195p)	242 +2
Saundersson Elec	136
Scopep	19% +1.8
Scot Ice Rank	82 -1
Sewerfield-R	87
Reject Shop	150
TGI (130p)	144
Tams (John)	91
Thomas (125p)	138 +2
Wardell Rob	58
Waterman Part (140p)	191
Young Gp (145p)	170

**BASE LENDING RATES**

ABN	10.00%
Adam & Company	9.50%
BCCI	10.00%
Consolidated Crds	9.50%
Co-operative Bank	9.50%
C. Hoare & Co	9.50%
Hong Kong & Shanghai	10.00%
Lloyds Bank	10.00%
Nat Westminster	10.00%
Royal Bank of Scotland	10.00%
TSB	10.00%
Citibank NA	10.00%

**RIGHTS ISSUES**

Grand Cent N/P	17 -2
Kerr print Corp	57 -2
Kell Entery N/P	60 +3
Nat Aust Bk N/P	26
Palamec N/P	35
Select App N/P	35
Steelery N/P	77 +3
Westpac Bk N/P	77 +3

(Issue price in brackets).

**Bank of Scotland**  
Base Rate

*Bank of Scotland announces that, with effect from Monday 4th July 1988 its Base Rate has been increased from 9.50% per annum to 10.00% per annum*

**Stirling Group turns in 14% profit advance**

Stirling Group, the women's wear manufacturer which is one of the main suppliers to Marks and Spencer, lifted pre-tax profits by 14 per cent to £4 million in the year to end-March. This was twice the rate of increase in its turnover, which climbed from £39.04 million to £41.69 million.

A final dividend of 0.85p raises the total to 1.35p on an adjusted 1.15p.

The company said its financial position remained strong, with healthy cash balances to fund planned capital spending. With a full order book and first quarter performance in line with budget, it looked forward to another satisfactory year.

**BANK OF SCOTLAND**  
A FRIEND FOR LIFE



# Reed Executive posts 62% profit increase to £10.54m

By Michael Tate  
Reed Executive, the employment agency concentrated largely in London and the South-east of England, increased pre-tax profits by 62 per cent from £6.52 million to £10.54 million in the year to end-March, on turnover up from £63.6 million to £95.6 million.

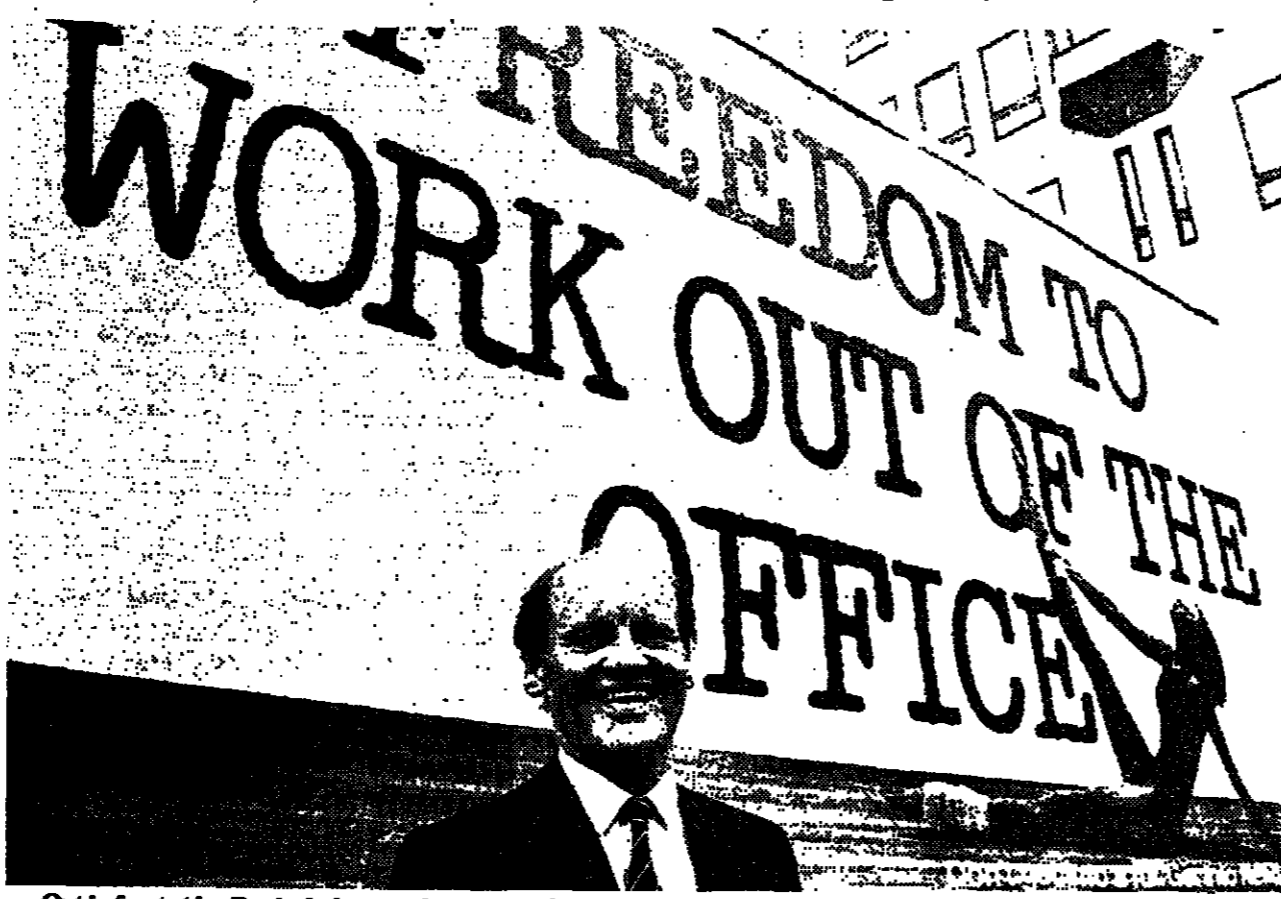
Earnings per share are lifted from 7.6p to 12.6p and the chairman, Mr Alec Reed, is paying a final dividend of 1.5p a share, making a total of 2p for the year against 1.2p last year.

Spared the tribulations of reorganization and rationalization that have confronted other, more acquisitive, agencies, Reed has continued to outperform its sector.

Throughout the year it was doing half as much business again as it reported for the preceding year, and it is now filling one in every five vacancies on its books — better, Reed claims, than anyone else.

The market itself grew by about 20 per cent, but Mr Reed believes a further 15 per cent came from the group's success in picking up business from its rivals.

"Five per cent came from our new branches, and the remaining 10 per cent from price inflation," Mr Reed said. During the course of the year Reed opened a further 22 new profit centres, lifting the group total to 149, operating from 101 locations. Another 20 are planned.



Out in front: Alec Reed, chairman, after announcing his company's results yesterday (photograph: James Morgan)

Money is no problem. The group has a strong balance sheet with £6 million cash. "This affords us considerable scope for development of the business," Mr Reed said. But he ruled out takeovers. "We are not acquisitive," he said.

The group had looked at the forthcoming privatization of Professional Executive Register "but there doesn't seem much on offer, really." Indeed the group has taken "a positive decision" not to reinvest its cash in the short term. "The first priority is to

make sure we're not vulnerable," Mr Reed said. The controlling family shareholdings rule out a hostile bid, but Mr Reed is mindful of a downturn in business in 1981, when losses were run up and dividends cut.

Money continues to be invested however in the refurbishment of the group's offices, on advertising — a £1.3 million television campaign is to be launched on Friday — increased staff training and improved computerization.

Tempus, page 24

## COMMENT David Brewerton

### Mortgage rate rise will cool spending ardour

A rise in mortgage rates has always been the key to cooling off the economy during the present housing boom. For that reason, the latest ½ percentage point on base rates is likely to be a much more effective counter-inflationary weapon than its four predecessors.

The rise of 1-1½ percentage point in mortgage rates, coupled with the end of multiple tax relief for co-owners from the same date, should have a noticeable effect on the upward spiral of house prices next month. Not only that, it will help to curb the growth of consumer credit generally. An increasing proportion of lending on mortgage is finding its way into non-housing purchases, so the rise in mortgage rates could help to offset the effect of tax cuts, which began to line consumers' pockets last month, on high street spending and consequently on imports of consumer goods.

There is a case for reinforcing the effect of 10 per cent base rates with a further ½ percentage point rise in the next 10 days so that building societies make the mortgage increase a decisive one. Two percentage points on the mortgage rate would be a clear signal to consumers and the housing market.

Whether the rise in interest rates, even accompanied by a hefty mortgage rate increase, will be enough to slow the present rate of economic growth to a more sustainable rate is an open question. Phillips & Drew suggests that even after three years a 2 percentage point increase in interest rates under fixed exchange rates would improve the current account of the balance of payments by less than £1 billion, a relatively small amount in the context of total imports of about £90 billion and a deficit this year possibly as high as £10 billion. P&D concludes that higher rates will be required than this.

Gerard Lyons of SBCI Savory Milnton urges direct controls to buttress the effect of higher rates. He wants credit controls to stop money leaking out of the housing market into consumer spending — though the history of such administrative options is not encouraging.

The right course for the Chancellor, and for the markets, is now to wait and see what effect the action already taken will have on the rate of growth in the economy. If in the course of next month it becomes clear that further action is required, then the Government may have to contemplate allowing the exchange rate to rise as well as interest rates.

#### Dixons turnover

The departure of Egon von Greycz as executive vice-chairman and financial director at Dixons, sharpens the image of a group with difficult times ahead. While he is to remain non-executive vice-chairman, this link is unlikely to provide the day-to-day skills von Greycz brought during his 16 years with Dixons.

Apart from the important role of liaison with the investment community, von Greycz was a counterbalance to Stanley Kalms, Dixons' powerful and sometimes idiosyncratic chairman.

Von Greycz is still only 42, so his decision to start a new career by setting up an investment company would not necessarily raise eyebrows, were it not for the other key departures in recent years. Eddie Styring, managing director of Dixons Stores, left soon after the failed bid for Woolworth to join the enemy camp while Gerald Corbett, director of corporate finance, left last December for Redland. Eddie Dayan, until a recent reshuffle in charge of Dixons' subsidiary, Currys, has also gone.

Coming at a time when trading at Dixons has been more difficult, the defections raise questions about the depth of leadership remaining.

### Capital idea for the country

Imagine a motorway with no jams, central London without holdups, fast access to Docklands. It is just such visions which Britain's big contracting companies are thinking about, to see if private capital could bring reality to such seemingly absurd ideas.

All the contractors are looking at ways in which they could invest, or persuade others to invest, in public infrastructure. The motives are not altruism, but the combination of a lack of infrastructure contracts and the allure of steady cash flow from "utility" type operations. Already power and roads have been identified. Water crossings, the prime example being the Channel tunnel, are already turning into a reality.

But there seems to be a curious reluctance on the part of government and its agents to pull in private capital for infrastructure schemes. The same ministers who wholeheartedly back the privatization of the local football pitch in the neighbourhood park are less keen to see private enterprise tackle the problems of the M25 motorway or the London Underground.

Some of the schemes which are being suggested are highly imaginative.

Costain, for example, which has spent endless hours of computer time devising ways in which the M25 could be double-decked, or otherwise twinned, along its most hectic sectors, has another wonderful scheme to build a tunnel under the Thames. Drivers could dip into the tunnel at Richmond to emerge on the Isle of Dogs, with various access points along the way. The road is not intended as a thorough route from west to east, or vice versa, across the capital but a fast means of access. The cost would be similar to that of Eurotunnel's bores to France, but Costain believes it both technically feasible and financially viable.

The Secretary of State for Transport, Paul Channon, is due to meet representatives from some 40 companies and organizations connected with the construction industry in the next two weeks to discuss private capital participation in infrastructure projects. If the Government itself will not supply the funds for infrastructure projects (not merely to keep the contractors in work but to keep the country running smoothly), then serious and urgent attention must be paid to the private sector's pleas to be allowed to contribute.

### £13.5m US bid by Lucas

By Cliff Feltham

Lucas Industries, the motor and aerospace components group, is back on the takeover trail again with a £13.5 million bid for Epsco, a United States-based company making sophisticated electronics equipment for the defence industry.

The board of the company, which has a small stake, is recommending shareholders to accept the tender offer, which is worth \$14 (£8.29) a share.

Lucas, which went to its own shareholders this year for a £163 million cash call, has been in an acquisitive mood and has now made 12 purchases in the last two years.

Epsco is a supplier of microwave communications equipment with annual sales of £17.6 million.

It has 380 employees and factories in Massachusetts, California and Ontario.

The company has a broad customer base and its products are used in defence equipment, radar, testing and measuring and communications.

### VW denies interest in Rover

By Colin Narborough

Volkswagen, the car-making conglomerate, and the Bonn government yesterday ridiculed reports that a West German plot was afoot to block British Aerospace's takeover of Rover Group and open the way for a VW bid.

Herr Ortwin Wittel, a VW spokesman, said: "There is neither an offer by VW to take over Rover, nor any negotiations."

The economics ministry in Bonn said: "This is simply not an issue."

The responses came as Lord Young of Graffham, Secretary of State for Trade and Industry, prepared to renew his efforts to persuade the European Commission to permit the full £800 million debt write-off the Government plans for Rover.

### Cramer denies unlawful dealings with Clowes

By Our City Staff

Mr Guy von Cramer denied in the High Court yesterday that there was ever anything unlawful or improper in his dealings with the collapsed Barlow Clowes investment group.

Mr Peter Clowes has told receivers that companies associated with the Leeds businessman received £14 million of the £138 million of investors' money that went missing.

Mr Justice Millett heard that just £1.7 million of those funds had been found invested in gilts and, according to Mr Clowes, £85 million had gone in loans.

He was told by Mrs Elizabeth Clowes for the liquidators of Barlow Clowes International that Mr Clowes claimed £65 million of that had gone to companies associated with him, and £14

million to companies associated with Mr von Cramer.

She said it was a "significant feature" of the disputed loans that there was no documentation to support the transactions.

But Mr Michael Belloff QC for Mr von Cramer said: "He wishes to make it clear that neither he, nor any of his companies, have been involved in any unlawful or improper association or dealing with Mr Clowes or his companies."

He added that Mr von Cramer and his companies had co-operated at all times with the liquidators, and would continue to do so.

The judge continued orders freezing Mr von Cramer's assets up to £14 million, together with those of two companies connected with

him, Bracken Nominees Ltd, and Property Pension (Developments) Ltd.

A third company, Brodian Ltd, gave undertakings not to dispose of any assets, which were accepted by the liquidators.

The orders and undertakings will last until Friday, when there will be a further hearing.

The receivers also obtained a further freeze on the assets of Dr Peter Naylor, Dr Naylor, who resigned from the Barlow Clowes group last year, agreed to the continuation of the orders by Mr Justice Millett, pending legal action by the receivers over alleged loans.

The orders freeze the worldwide assets of Dr Naylor, his wife Victoria, and two companies owned by him, up to £1.7 million.

### Kalamazoo to market Apricot

Kalamazoo, the business systems and services group, has signed a two-year agreement worth about £6 million to market the microcomputer software and maintenance, training and printing services of Apricot Computers.

Apricot has also agreed to look at Kalamazoo's range of software applications for possible inclusion into its software portfolio.

Kalamazoo has sold its 60 per cent stake in K3 Software Services to Granton, a company owned by the K3 management, for £400,000 cash. K3 will pay a £375,000 dividend to Kalamazoo on completion.

#### Profits boost

American Business Systems, showed a pre-tax profit of £4.06 million (£314,000), helped by a full year's inclusion of results from Danks Industries, in the year to end-March. A final dividend of 1.1p makes 1.7p for the year.

#### Laing contract

A £32 million contract to provide an additional 200 bedrooms, health centre and swimming pool at the London Metropolitan Hotel has been awarded to John Laing Construction. Work is due to begin next month on a site next to the existing hotel in Edgware Road, Paddington.

#### Deal cleared

The acquisition of Arbutnot Latham Bank by NZI Bank, a NZI Corporation subsidiary, has been completed after clearance from the Bank of England.

#### Robinson buy

Thomas Robinson, the industrial group, is paying £1.8 million for WA Boulting, a Cheshire electrical contractor.

### Westland poised for Canadian order

By Colin Narborough

Westland's Italian partner in the EH101 helicopter project said yesterday that Canada may place an order for 60 "civilian" versions of the aircraft.

This would bring the total the Canadians are likely to order to 105. They awarded a £330 million development contract for the military version of the helicopter last year. A spokesman for EH Industries, the venture set up by Westland and the Italian state-owned Agusta to develop and build the helicopter, said: "The

prospects for the EH101 look good." He said Canada had been the first country outside Italy and Britain to be interested.

The Agusta statement put no price on the prospective order, but the EH101s are likely to cost about Can\$15 million each. The helicopter can carry 30 passengers and has an operating area twice as large as the widely used Sea King.

The present Canadian contract is intended to define the new shipborne helicopter to be used by the Canadian

defence forces. It is expected to lead to a firm order for 45 military version craft, with deliveries due to start in 1991.

The additional "civilian" order would be for tactical support, search and rescue, and special polar service helicopters.

The Royal Navy has stated that it will need 50 EH101s, while the Royal Air Force wants 25. The Italian navy requires 42.

Agusta said Japan was also interested in acquiring six civilian versions of the

EH101, and it is understood that the Japanese could use the aircraft for a domestic commuter service.

Last week, Fiat said it was negotiating to sell its minority holding in Westland to United Technologies Corporation, its American partner in a £75 million Westland rescue deal in 1986.

Some analysts attributed Fiat's move to Westland's failure to close the order gap in its main helicopter division in the short to medium term, before the EH101 comes into operation.

### Dry land for Hopps

Peter Hopps, the Eurobond dealer from Kitcat & Aitken, has finally arrived in Newport, Rhode Island, safe and sound. Hopps, one of two City entrants in the Carlsberg single-handed transatlantic race, reached the destination on Saturday morning, more than 27 days after setting sail from Plymouth. He had hoped to complete the course in about 23 days — which would have put him second in his multi-hull class. In the end, he came third out of his class of three and 51st among a total of 95 entrants. Ships and planes in the area had been alerted to be on the look-out for Hopps and his trimaran, Triple Fantasy, some two weeks ago after he had radioed "damage afloat", saying that he was taking in water. He said he would be putting in at the Azores for repairs but failed to arrive. Instead, it seems that plucky Hopps — described by his colleagues as "very determined" — decided to head straight for the US coastal finish. I trust a suitably warm reception will await him upon his delayed return to the Square Mile.

You will have to dig deep into your pocket for four vid-cos produced by Financial 1 and Consolidated Gold Fields detailing all the ins and out of the gold market. They retail for £980, excluding VAT, and last just under two hours. Financial 1's previous productions have sold for between £3,000 and £5,000. Two bars of gold would cost less.

Carol Leonard

### THE TIMES CITY DIARY

#### Organ-grinders' dance

Hoare Govett has, I hear, been hit by yet more defections. Handing in letters of resignation yesterday was the eight-strong investment trust team led by Mark Jeffries and Mark Sewell, his deputy. Both directors of Hoare Govett Securities, with 20 years services between them, they are known internally as the two organ-grinders. They are moving by their loyal band of "monkeys" to CL-Alexanders Laing & Crickbank. For

ALC it represents the second recruitment coup in as many days. On Friday it revealed it had poached John Makra from Morgan Grenfell, where he had been head of the mergers and acquisitions initiation team. Further developments are afoot in that department. "We are extremely active and planning something rather exciting which will be announced tomorrow," the managing director, Christopher Poulton, tells me. Intriguing...

#### Correct line

Humble correcting fluid is at the centre of a row between New York's Irving Bank Corporation and solicitors for the Bank of New York, which is fighting for control of Irving's board of directors. Robert Falise, Irving's vice-president for legal affairs, is alleging that someone at the proxy solicitors, The Carter Organization, rubbed correcting fluid off an amended proxy card. As a result, instead of being cast in Irving's favour, the 160,000 votes went Bank of New York's way. Falise claims it discovered the alteration only because more votes were recorded than there were shares in the company. But the outcome, just in Irving's favour, was not affected. According to an attorney advising the Bank of New York, the accusation is an "outrage." He admits, however: "It does appear the whitening fell off the proxy card."



### Rumblings at Phillips & Drew

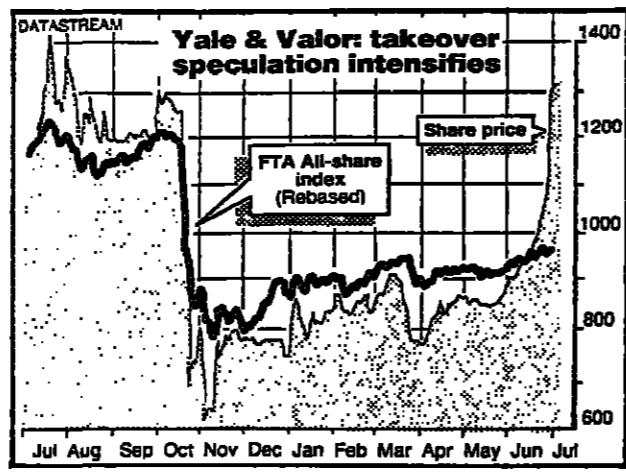
Rumblings are, I hear, coming from the Moorgate headquarters of Phillips & Drew that it could be the next in line for a major personnel shake-up. Amid whispers of a serious personality clash between two directors, the board is said to be vacillating about the possible reorganization of its equities division, which could result in a number of departures. Sources indicate that some of the firm's original partners could also be on the brink of finding themselves released from their golden handcuffs. The imminent changes, described by one insider as "far-reaching," are being set in motion ahead of Phillip & Drew's merger with UBS Securities, the Eurobond and international capital markets firm. They will be fully merged by the time the firm moves into the new Broadgate development, near Liverpool Street station, in January. Although there is no overlap between the two businesses, the firm is keen to up-grade its employees by then. "No redundancies are planned," says Geoffrey Redman-Brown, a director. "But by the time next year comes, we want to be going in to bat with the most competitive team possible. We are in fact still in recruitment phase — we have vacancies for high-quality people." As part of its new approach the firm will, during the next month or so, be introducing an American-style system of continuous assessment for all its 1,500 staff.

STOCK MARKET

Equities slide on base rate increase

Investors were sent scurrying for cover at the start of the new account yesterday after the Bank of England gave the nod for another half-point rise in base rates to 10 per cent - the fifth rise in as many weeks.

The bulls were clearly up against it. At least eight blue-chip companies opened in ex-dividend form after recent figures including Rascal, down 5p at 336p.



Hilclare, the designer and manufacturer of electronic, electrical security and lighting products, opened on the Third Market at 76p and closed at 81p, compared with the price of 60p at which the shares were placed by Charlton Seal, the broker.

advanced to 177p initially before closing 7p better at 173p. Investors chased the shares higher on weekend reports that Mr James Gulliver, the former chairman of Argyll Group, is ready to proceed with his consortium bid, reckoned to worth about 190p per share, valuing HQ at £450 million.

TOKYO

Index declines on yen-dollar worry

Prices closed mixed yesterday because of continued worry about when the dollar would stop rising against the yen and a short afternoon burst of extra strength in the dollar fuelled fears.

Wall Street was closed yesterday for the Independence Day holiday. The Nikkei Dow index shed 2.13 points to 27,360.39. It sank by 141.01 points in the half-day's trading on Saturday. Falls slightly over.

HONG KONG

Financials active

Shares were little changed in quiet trading yesterday. The Hang Seng index finished 2.98 up at 2,687.62 and the Hong Kong index edged up by 0.38 to 1,776.80.

FRANKFURT

Index at year's high

Shares closed a moderate day mixed yesterday, with a firmer bias but well below the day's highs, supported by the strong dollar, favourable company news and a widening in West Germany's current account surplus.

1992 warning for managers

Britain's senior managers will lose out to their American counterparts if they do not arm themselves with information technology in the run-up to 1992, according to Metapris, the management consultant.

By Roland Rudd for bridging the management and technology gap. He predicted that the European companies that make use of advanced management techniques will be the ones to survive the creation of a single market in 1992.

Europe is to create a new unity that can take on the world's markets. ISR, an international consultancy which carries out employee/manager attitude surveys for 650 companies in 45 countries, reports that most British managers are highly critical of the way in which top management is handling several important aspects of business performance.

Norman Hay pays £3.29m for Fothergill

The new management at Norman Hay, the metal finisher, is making its third strategic acquisition in seven months with the £3.29 million purchase of Fothergill Engineered Surfaces, and its two freehold properties.

Inquiry launched into share deals

Oslo (Reuters) - The Oslo bourse said it was investigating two cases of share-price manipulation on the exchange, and that there might have been other such deals.

prices on a small exchange such as Oslo, with daily turnover usually below NKr100 million (£8.8 million), could be disastrous for the market's credibility.

Barclays Bank Base Rate. Barclays Bank PLC and Barclays Bank Trust Company Limited announce that with effect from 4th July 1988 their Base Rate increased from 9 1/2% to 10%.

Standard Chartered Base Rate. On and after 5th July 1988 Standard Chartered Bank's Base Rate for lending is being increased from 9.50% to 10.00%.

Girobank plc Base Rate. Girobank announces that with effect from close of business on 4 July 1988 its Base Rate was increased from 9.5% to 10.0% per annum.

Lloyds Bank Base Rate. Lloyds Bank Plc has increased its Base Rate from 9.5 per cent to 10 per cent p.a. with effect from Monday 4 July 1988.

Coutts & Co. announce that their Base Rate is increased from 9.50% to 10.00% per annum with effect from the 4th July, 1988 until further notice.

National Westminster Bank PLC NatWest announces that with effect from and including Monday 4th July 1988 its Base Rate is increased from 9.50% to 10.00% per annum.

ALPHA STOCKS

Table with columns: Vol '000, Code, Name, Price, Vol '000, Code, Name, Price. Lists various stocks like ADT, Abbey, AKI-Lions, etc.

TRADITIONAL OPTIONS

Table with columns: First Dealings, Last Dealings, Last Declaration, For Settlement. Lists options for various stocks.

LONDON TRADED OPTIONS

Large table with columns: Series, Call, Put, Series, Call, Put. Lists various options like Aldi Lyon, AEG, etc.

STOCK EXCHANGE PRICES

Dull start to account

ACCOUNT DAYS: Dealings began yesterday. Dealings end July 15. Contango day July 18. Settlement day July 25. Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price/earnings ratios are based on middle prices. (a) denotes Alpha Stocks. (VOLUMES: PAGE 29).

Portfolio PLUS NEW Accumulator From your Portfolio gold card check your right share price movements on this page only. Add them up to give you your overall total and check the average daily or accumulator dividend figures. If you own outright or a share of the daily or weekly accumulator prize money, you can follow the claim procedure on the available when claiming. Game rules appear on the back of your card.

Table with columns: No., Company, Group, Gains or Losses. Lists various companies like Security Serv, Western Motor, etc.

Please take into account any minus signs

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, SUNDAY

BRITISH FUNDS table with columns: High, Low, Company, Price, Change, % P/E

SHORTS (Under Five Years) table with columns: High, Low, Company, Price, Change, % P/E

FIVE TO FIFTEEN YEARS table with columns: High, Low, Company, Price, Change, % P/E

OVER FIFTEEN YEARS table with columns: High, Low, Company, Price, Change, % P/E

UNDATED table with columns: High, Low, Company, Price, Change, % P/E

INDEX-LINKED table with columns: High, Low, Company, Price, Change, % P/E

BANKS, DISCOUNT HP table with columns: High, Low, Company, Price, Change, % P/E

Table with columns: High, Low, Company, Price, Change, % P/E

Table with columns: High, Low, Company, Price, Change, % P/E

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Table with columns: High, Low, Company, Price, Change, % P/E

Table with columns: High, Low, Company, Price, Change, % P/E

BREWERIES

Table listing brewery companies and their stock prices.

BUILDING, ROADS

Table listing building and road construction companies.

CHEMICALS, PLASTICS

Table listing chemical and plastic companies.

CINEMAS, TV

Table listing cinema and television companies.

DRAPERY, STORES

Table listing drapery and store companies.

HOTELS, CATERERS

Table listing hotel and catering companies.

INDUSTRIALS A-D

Table listing industrial companies A-D.

FINANCE, LAND

Table listing finance and land companies.

FINANCIAL TRUSTS

Table listing financial trusts.

FOODS

Table listing food companies.

INDUSTRIALS E-K

Table listing industrial companies E-K.

INDUSTRIALS L-R

Table listing industrial companies L-R.

INDUSTRIALS S-Z

Table listing industrial companies S-Z.

ELECTRICALS

Table listing electrical companies.

INSURANCE

Table listing insurance companies.

LEISURE

Table listing leisure companies.

MINING

Table listing mining companies.

MOTORS, AIRCRAFT

Table listing motor and aircraft companies.

NEWSPAPERS, PUBLISHERS

Table listing newspaper and publisher companies.

OILS, GAS

Table listing oil and gas companies.

PROPERTY

Table listing property companies.

OVERSEAS TRADERS

Table listing overseas trading companies.

PAPER, PRINT, ADVERTISING

Table listing paper, print, and advertising companies.

SHIPPING

Table listing shipping companies.

SHOES, LEATHER

Table listing shoe and leather companies.

TEXTILES

Table listing textile companies.

TOBACCO

Table listing tobacco companies.

Portfolio PLUS NEW Accumulator DAILY DIVIDEND £4,000 CLAIMS REQUIRED FOR 36 POINTS ACCUMULATOR £110,000 CLAIMS BETTER THAN 36 POINTS CLAIMANTS SHOULD RING 0254-53772

OVERSEAS TRADERS

Table listing overseas trading companies.

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Table listing tobacco companies.

© Ex dividend & Ex all B forecast dividend an interim dividend passed & price at suspension & dividend and yield include a total dividend & P/E figure & share split 1:10-free No significant data.

THE TIMES UNIT TRUST INFORMATION SERVICE

Main table containing unit trust information, organized into columns for various fund categories such as Equity, Income, and Bond. Each entry includes the fund name, manager, and performance metrics.

UNLISTED SECURITIES table with columns for company name, price, and change. Includes entries like A&M Co, ASD, and various other private companies.

INVESTMENT TRUSTS table with columns for trust name, price, and change. Lists various investment trusts such as A&M Unit Trust, ASD Unit Trust, etc.

FOREIGN EXCHANGES table showing Sterling Spot and Forward Rates, and other sterling rates. Includes market rates for June and July.

DOLLAR SPOT RATES table listing spot rates for various currencies including Singapore, Malaysia, and others.

MONEY MARKETS table showing Euro Money Deposits and Bullion rates for various currencies.

THIRD MARKET table listing various financial instruments and their prices.

LONDON FINANCIAL FUTURES table showing prices for various futures contracts including Treasury Bonds, Eurodollar, and others.



# TECHNOLOGY

## IBM's latest cuts

**By Barnaby Feder**  
IBM said last week it will phase out manufacturing at five north American factories and further reduce its head-quarters staff in New York's Westchester County in the next 18 months by several thousand employees.  
IBM said that 10,000 of its 228,000 domestic employees would be affected by the changes, and that based on past experience it expected 3,000 to 4,000 of them to retire rather than accept transfers. The changes were larger than expected.  
They are likely to cost the company about \$600 million, which will be charged against earnings in the current quarter. The impact on IBM's quarterly earnings will be largely offset by the adoption of a new accounting standard for deferred taxes, IBM said. After the announcement, IBM shares finished the day on the New York Stock Exchange at \$127, unchanged.

### Changes mark new levels of efficiency

Terry Lautenbach, who was appointed general manager of IBM United States in January's reorganization of the computer giant into five major operating groups, said the decision to close five factories "does not reflect the level of demand for any of our products."

Rather, he said, the consolidation "was driven by advances in manufacturing technology and product design that allow us to be more efficient."

The manufacturing changes will reduce the number of IBM manufacturing sites in the US to 14 from 19.

IBM said that its new products required fewer microchips and other components, making it easier to assemble them quickly and test them. Modern production lines are also more flexible, allowing individual plants to react more quickly to changes in demand. And, today's computer-controlled manufacturing techniques, which tie together such tasks as purchasing and production, create opportunities to cut inventories and overhead.

Analysts generally agree with IBM's analysis and praise the moves. But some say it was not entirely accurate to portray consolidation as the result of the benefits of new technology.

"This has to be seen as the latest of a series of actions emanating from mistakes in the early 1980s," said Stephen Cohen, who follows IBM for Gartner Securities. "They over invested then. Now their sights are lower and it is natural to reduce capacity."

### The emphasis is on decentralization

In terms of personnel, the impact will be smaller than that of the streamlining program announced in 1986 that resulted in 15,000 retirements and 21,000 job moves.

Some of the savings will come from the ongoing drive to decentralize. In addition to the changes in manufacturing, several thousand jobs will be shifted to other locations from Westchester County, where IBM has its corporate headquarters in Armonk and numerous other corporate facilities nearby.

The plan calls for production of the Personal System-2 personal computer line to be shifted gradually to a highly automated plant which already makes several lower-cost PS-2 models.

IBM has invested millions of dollars in manufacturing facilities there, and frequently shows them off to visitors in its efforts to publicize personal computers.

## Close to perfection

**By Robert Matthews**

A shiver went down the spines of countless music lovers, and not a few data processing managers, at last week's stories about compact discs slowly fading out.

Since their launch in 1983, almost three quarters of a billion CDs have been sold world-wide. The vast majority of them are in the record collections of the general public, but increasing numbers are being sold for holding computer data.

The code-breakers at GCHQ, which uses erasable compact discs to store the results of eavesdropping on foreign powers, will have been particularly perturbed by the prospect of losing years of invaluable intelligence.

The story revolved around some ageing experiments carried out by Nimbus Records in Monmouth, which apparently showed that CDs are suffering from decay because of air reaching the aluminium surface which carries the digital data signal. Oxidation can then take place, rubbing out the pits in the aluminium which carry the digital signal.

According to the story, Nimbus had found that the clear polycarbonate coating which is supposed to protect the aluminium layer had been attacked by the corrosive effect of certain inks used to print information on the face of the CD.

The reaction from rival CD makers was predictable outrage. They were facing a massive loss in confidence in a hi-tech product whose sales



The march of the compact disc continues with this recent portable player from Sony, but will CDs really last for ever?

have only now started to repay the vast investment in manufacturing plant needed.

Some claimed that Nimbus was attempting to pull off a marketing gimmick; the company is reported to be bringing out a new, improved version of their CDs later this year.

Either way, rumours that the slogan "perfect sound forever", coined by Philips for its launch of CD technology, is an exaggeration have circulated the industry for years, and were certain to eventually reach the public.

A number of companies are known to be developing CDs which replace the aluminium layer with gold or silver, which cannot oxidize. Such discs are likely to cost £20 or more, and the selling point behind them is unlikely to be simply that they look nicer.

The big names in CD-making are fighting back hard against anything likely to undermine confidence in existing CDs.

The Philips and Du Pont Optical company (PDO), the world's largest maker of CDs, say that the precious metal CDs are no better than aluminium, and that aluminium is perfectly good anyway.

"We have proven in extensive research that the use of gold, silver or other known reflective layers does not give performance improvements over aluminium," said Leon Vogels, a director of PDO. He said that both artificial ageing experiments on conventional aluminium discs and tests on the first-ever CDs, built 15 years ago, have revealed no signs of deterioration.

"We have produced nearly 200 million CDs throughout Europe and America and none has ever complained of 'fade-out effects'."

## Farewell to the mini

ity between different makes of machines has effectively sealed their fate. "Why on earth," says Dr Lodge, "should any organization want the overheads of a three-tier structure?"

The report comes a week after IBM, the world's biggest computer manufacturer, announced the launch of a new range of minicomputers, the AS/400.

Dr Lodge said last week that IBM

would be well advised to spend more time developing the systems application architecture (SAA). She described IBM's AS/400-range launch as no more than "an imaginative and interesting interim step pending the introduction of SAA". She added: "At present, SAA is little more than a concept, and it remains to be seen how far the implementation of SAA will go to achieving equipment and software independence."

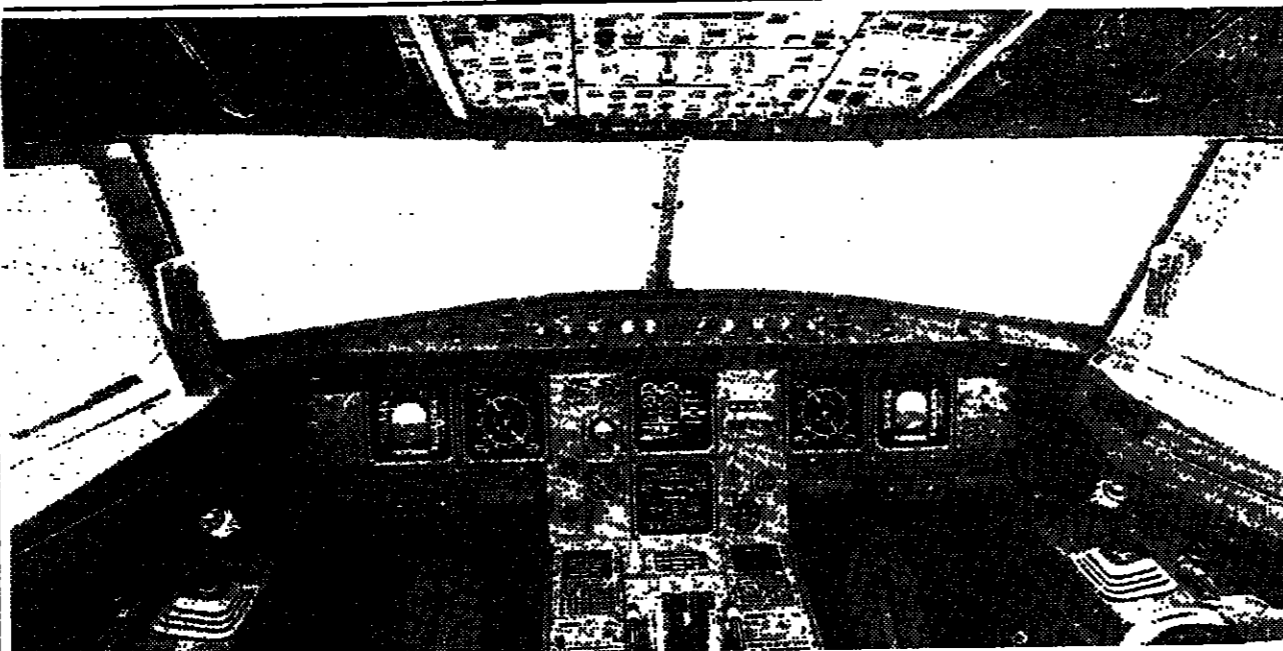
The compatibility issue should worry all the leading minicomputer manufacturers such as Dec, Hewlett-Packard and McDonnell-Douglas, said Dr Lodge.

• The Future of the Personal Workstation, from Butler Cox & Partners, 12, Bloomsbury Square, London WC1A 2LL

An entire sector of the computer market - the minicomputer - will disappear from all but small companies within five years, according to a report by Butler Cox, the technology management consultants.

Dr Lillian Lodge, author of the report, says the future of computing in medium to large companies will rest entirely with large mainframes and computer workstations, which have as much computing power as minicomputers, and can be much more easily linked to one another, writes Robert Matthews.

The plethora of technology needed to link minicomputers and the slowness of even big computer companies such as IBM to tackle the problem of compatibil-



Inside the Airbus A320 cockpit five computers can take control faster than any pilot

## Checking up on the computers

**By Matthew May**

Last Thursday GATX/CL Air - a joint venture company formed by GATX Leasing and Credit Lyonnais of France announced an order for ten Airbus A320 planes. It is the first since the disaster the previous weekend at a French air show when an Air France 320 crashed killing three people.

Now it is the pilot and not the plane which is at the centre of investigations, though shortly after the crash, the French pilots union attributed the accident to the plane's extensive use of "fly-by-wire" control systems.

Though the A320 is the first commercial plane - apart from Concorde - to rely heavily on such systems, the fly-by-wire technology is not that new, having been around for more than a decade in military aircraft.

Pilots of the A320 use almost the equivalent of a computer game joystick to control the aircraft, which sends signals to the plane's five computers which then move the relevant parts.

But the computers can also make their own decisions in certain circumstances. One of the advantages cited is that they can respond faster to turbulence and other changes in flying conditions and can also be programmed to prevent carrying out instructions that the plane cannot handle.

While no one with any experience of computers can believe in their infallibility, four of the five computers on board can each control the plane by themselves should the others fail.

And in a similar fashion to a system on the NASA shuttle they check each others work. Should all the electrical sys-

tems fail there is a manual back up to get the plane down safely.

But it is the possibility of faults in the computer software used that attracts the most controversy. Mike Hennell, professor of computational mathematics at Liverpool University is one of several software experts who are critical of the concept that programs can be written to provide the perfect performance needed.

The argument is that while in business software, bugs can be inconvenient or even financially disastrous, the same thing in programs controlling an aircraft or space shuttle, so called life critical systems, can be potentially fatal.

To minimize software problems the computer programs for the Airbus were written by two development teams working separately. The computers

on board use different software techniques - the theory being that if there is a fault in one program another computer will spot it and take over.

Even the computer chips used are from different manufacturers in case there was a flaw in a particular batch.

Such heavy duplication and back-ups should, it is argued, still provide total safety even where one computer or set of software is faulty.

So far commercial manufacturers have been slow to move to fly-by-wire systems despite significant cost savings in assembly, maintenance and weight. With the Airbus and Concorde, Europe has taken the lead in commercial fly-by-wire systems and rivals Boeing and McDonnell Douglas look all set to follow especially when designing a new aircraft from scratch.

The French may have gone one up on the Japanese in high technology with the development of a colour television camera that promises to change TV viewing in the 1990s.

Thomson CSF, a French corporation based in Rennes, has announced it has finished a prototype of a high-definition TV camera.

The camera represents the last technical stage toward creating a new televised image as recommended by the Advisory Committee of International

## No ordinary TV times

Radio Communications (CCIR) for the end of the century, and envisioned by the European Eureka project (EU 95).

Eureka 95 aims to establish a European standard for high-definition television that will offer a cinemascopic image through a special scanning process. The prototype, company officials

say, can continuously scan 1,250 lines with a frequency of 50 cycles per second.

European and Japanese technicians have been in competition to develop a standard. Thomson-CSF officials say their prototype had been considered almost impossible by the Japanese.

Even Michel Frenge, vice president and director of Eureka 95 and scientific director of Thomson Electronic Grand Bourg, said developing an HDTV colour camera exceeding 1,000 lines at 50 Hz was impossible to achieve.

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## Sorting out the roles to best advantage

**PERSPECTIVE**

There have been many recent initiatives backed by a clear Government direction which aim at bringing industry closer to education. However, as so often happens, the possibility of the pendulum swinging too far is beginning to stimulate opposition to this trend.

This opposition is focused on the question of the relative roles of government and industry in education and particularly their attitudes in training for the use of high technology.

Is there a danger of industry taking a dominant role in education and thereby driving both teaching and research towards specialist short-term needs?

My own belief is clear. There is no danger because industry's role is not to interfere with education, but rather to take over where education leaves off.

There are several reasons why the education system cannot be expected to train youngsters right up to full job competence.

First, every company has its own way of doing things, even within a single industry, and the education system cannot possibly meet every individual need.

Second, specific industrial needs change so rapidly that it is not reasonable to expect the education system to keep up.

Third, industry's reliance on hard-won motor skills is rapidly reducing through automation. The resulting focus on intellectual skills creates infinitely more variety and flexibility, both in industrial need and in the ability of individuals to meet those needs.

This in turn means that individuals can pick up job-specific skills as they need them and that their career options are no longer constrained by the need to get specialised education. Also, it gives employers far more

flexibility in the deployment of their workforce.

The raw material needed by industry is people with a good general education - A Level, graduate, etc - and certain generic vocational skills such as keyboarding, telephone handling and message/letter writing, personal skills such as problem solving, project management and a willingness and enthusiasm for learning new things and accepting new challenges.

In particular, it should be noted that academic and vocational skills should not be

high technology industries are already retraining staff every three or four years.

The average across UK industry as a whole is said to be 10 years, and dropping. The cost of initial training is irrelevant in lifetime employment costs, particularly if it enables a company to hire an individual with potential, and inculcate an extra loyalty through continuous personal development.

Developing people in this way will not only help industry as a whole, but will make a significant step towards eliminating the skill shortage in the information technology industry.

It will do this by creating a workforce of individuals with a broad education, without fear of technology, and with an ability to adapt themselves quickly and easily to a wide variety of tasks and environments. In particular, this workforce will accept information technology as a tool that is as standard a part of daily life as the car or the telephone.

With modern advances in technology, in-depth understanding of information technology is needed only by a small number of specialists, the majority of workers having need only of user skills which will be provided by their employer.

In summary, while education and industry remain independent, they must work together to achieve a smooth handover. Education must aim to prepare youngsters for a world in which they must be ready and enthusiastic for the rapidly changing challenges that will come their way.

Industry must harness this potential by providing training support and personal and career development. If it is done properly, everyone will win.

It is then an easy task for industry to provide job-specific skills on this base. Some may argue that this up-front training would make hiring too expensive. But modern

The author is principal of DEC College - a project set up by Digital Equipment to provide internal and external education in information technology.



**Barry Seward-**

**Thompson considers the relative roles of government and industry in education**

mutually exclusive as is so often the case today.

These generic skills do not change quickly, are well within the capability of public education to teach, and are relevant to every workplace. In addition, they give the individual a sound foundation on which an infinite variety of career structures may be based.

It is then an easy task for industry to provide job-specific skills on this base. Some may argue that this up-front training would make hiring too expensive. But modern

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TECHNOLOGY

# Discovery rolls on to the pad

By Pearce Wright

American engineers have reached an important stage in the long process of rehabilitation of the re-usable space shuttle, since the explosion of the *Challenger* spacecraft grounded the United States manned space programme two and a half years ago.

Resumption of operations is planned for early in September with *Discovery*, which has carried 35 astronauts on its six previous flights.

Over the weekend NASA engineers completed a five-day "interface test" to verify electrical and mechanical connections between the shuttle, its tank and boosters and its mobile launch platform before *Discovery's* 4-mile trip from the vehicle assembly building to launch pad 39B.

But preparations begin in earnest this week with the roll out of the modified *Discovery* to its launch pad at Cape Canaveral.

Officials of the National Aeronautics and Space Administration, NASA, have not agreed a formal launch date for the 26th shuttle mission, other than to say

that early September is the new target. And the decision will be made after two rocket engine tests. The shuttle's own engines will be fired for 20 seconds around July 24.

The most vital test comes three days later, with trials of a full-scale version of the redesigned solid-fuel rocket booster that caused the *Challenger* explosion.

The offending 149-foot-long, solid-fuel booster rockets have now been completely redesigned, with 145 changes to components, including the joints and seals between booster segments that failed in the *Challenger* flight.

External heaters have been added to keep seals from the kind of cold weather stiffening that helped touch off the *Challenger* disaster. Hundreds of other changes have been made to the shuttle itself, its systems and support equipment on the ground.

Over the past two years the space shuttle has been completely rebuilt at a cost of more than \$2 billion.

The changes cover the remaining fleet of space shuttles, *Discovery*, *Columbia* and *Atlantis*. The alterations fall into three categories: urgent ones to be done



Discovery: Inside the NASA Space Centre at Cape Kennedy

before this next flight, prudent ones no later than 1989 or 1990, and optional ones by 1991 or 1992.

Further to these changes, the shuttle's ground support equipment has undergone sweeping modifications. The astronaut walkway on the 34-storey gantry next to the launching pad has been fitted with flame deflectors and water sprinklers to aid astronauts trying to escape a burning shuttle.

# The cost of going freelance

By Caroline Berman

Using contract staff can sometimes create as many problems for a company as it solves. Contractors can have a disruptive and unsettling influence on permanent staff. A few aren't as competent as they make out, while others can have serious tax difficulties.

"Some contractors spend all they can earn, and now owe a lot to the Inland Revenue. Some have been known to try and borrow from people," said George Cockbill, head of business systems planning at British Home Stores. "One was so short of money he was sleeping in his car outside the building — he said he couldn't afford his petrol home."

BHS is short of 40 development staff, so currently uses about 40 contractors in its Luton computer centre, against 96 full-time development staff.

Companies are often forced to use contract programmers, either to help with extreme workloads, for a one-off conversion or, increasingly, where there are skill shortages, and full-time staff are difficult to find.

"We have chosen to use the most up-to-date IBM products. They are all very new, so the available experience in the UK, or even the world is very limited. The experience tends to be in big, rich user companies, and some software contractors. Recruiting people with these skills is very difficult," explained Mr Cockbill.

"If we spend three months looking for 40 recruits, but only find six, we will need even more contractors to finish the work on time. That is why we use contractors, while still trying to recruit the permanent staff," he said.

The drawbacks are, first, that while using contractors the service the company receives deteriorates — you can only afford to build critical systems. The ones that are more difficult to justify don't get done.

There are also problems if staff feel that the freelance staff are earning perhaps double the rate that they are, for doing the same job.

Some companies try to provide lots of small benefits for employees not available for



George Cockbill, head of business system planning, British Home Stores

contractors, so that they will not feel too hard done by. There is also a personality and life style difference between the full time and freelance staff, according to Mr Cockbill. Employees are usually married and trying to buy a house while contractors are more likely to be unmarried flat dwellers.

The employee likes the idea of a fixed income, and the banker welcome them with open arms for mortgages. The contractors have a high disposable income but may find it difficult to get mortgages. "Contractors who are flash

and drive a Porsche can cause problems. We have thrown out a few for being disruptive. They were more interested in recruiting others to be freelancers instead of working," Mr Cockbill said. "But, equally, many are very sober with a long-term plan."

The process of recruiting in large numbers can be long drawn out. So there are tactical reasons for using contractors. It takes less management effort to hire a contractor than to hire an employee.

If the freelancers are plausible or come from a reasonable agency, they get taken on. The agency checks up on them and the company's risk is limited. The minimum contract may only be a week. If they don't work properly, they just don't appear the following week.

"If we were only recruiting six people full-time, it wouldn't matter that it takes management time, but for the large numbers of people it takes enormous management time to solve the recruitment shortage."

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## Dreams of outer space

Cosmonauts sleeping in space dream mostly about earth. But there are no images of green rolling hills and colourful flower gardens — they dream in black and white. This was revealed by the Soviet news agency, Tass, last week in a report of preliminary results of a sleep-and-dream monitoring experiment during the joint 10-day Soviet-Bulgarian space mission that ended on June 17.

Tass said the three-man crew of Anatoly Solovyov and Viktor Savinykh and Bulgarian Alexander Alexandrov had dreams consistent with that of other space crews, ie, about earth.

Soviet and Bulgarian doctors and psychologists are now analysing the experimental results. But Tass suggests that cosmonauts, being men of science, do not dream in colour.

## Dilemma for Amstrad over next range of PCs

By Geof Wheelwright

There is increasing speculation that Alan Sugar's Amstrad electronics company is to announce an advanced personal computer based on the Intel 386 computer processor which will undercut similar systems recently launched by IBM, Compaq and Dell.

Such speculation does not, however, take into account many of the current market pressures on PC manufacturers.

For one thing, Amstrad has always made a success of computers based on "last year's" technology. Amstrad launched its PCW word-processor range at a time when few manufacturers were producing machines using its Z80 microprocessor and waited until the IBM PC design was four years old before deciding to release an IBM PC-compatible computer and let the likes of Toshiba, NEC and IBM test the portable computer market before striking its toe in.

For all those products, there were multiple potential suppliers for all their main components as well as suppliers who would accept highly competitive bids for bulk orders on those components.

In the case of the 386-style computer, that is most definitely not the case.

The only company in the world that can legally produce the Intel 80386 family of processors — other than Intel itself — is IBM, and it produces chips only for its own use.

Intel itself already has extremely heavy demand for its 386 family — including a new, lower-cost version of its 386 computer processor — the 386SX, which will allow manufacturers to build new 386 computers that cost far less than their older counterparts.

Ironically, the high-priced PC supplier, Compaq, was the first company to use this chip last month with the announcement of its

Compaq Deskpro 386s. Prices start at slightly more than £2,000. By Amstrad standards, the 386SX is still an expensive processor — although it could allow Amstrad's more high-end competitors (such as Dell, Compaq and perhaps even IBM) the chance to offer greater price/performance than Alan Sugar's popular machines.

The logical step would be for Amstrad to produce an 386SX machine of its own to maintain its lead in the commodity personal computer market.

But Intel has not yet licensed any second source for any of its family of 386 processors, and in the past it has been that sort of licensing to other manufacturers which has driven the price of computing down.

The 8088 family of computer processors used in Amstrad's computers, for example, is produced under licence at very competitive rates by companies in Japan and the United States.

If Amstrad does want to produce a 386 computer and price it at the same aggressive prices that have characterized the company's behavior in the recent past, it would have to buy the processors directly from Intel at Intel prices.

What is far more likely is that Amstrad will finally announce a computer based on the Intel 286 computer processor, for which there are now almost as many second sources as the basic 8088.

It could thus produce a very competitively priced computer compatible with IBM's 1984 AT system that offered quite high performance, could use the new Microsoft OS/2 operating system — and the next generation of software that it will bring with it — without curtailing Amstrad's long-held desire to undercut everyone else's prices.

## Adding warmth to the winter

By Nick Nuttall

Every year thousands of homes and businesses are plunged into darkness after faults and breakdowns in the electricity supply. During 1986 to 1987 each one of us was without power for an average 70 minutes and the next set of figures, which will include the destructive storms of autumn 1987, are set to soar higher.

Part of the blame can be laid at the power stations' doors but much of the problem hinges on our poorly designed overhead cables where, whipped by high winds, the three live wires dangling between pylons come into contact shorting out the line.

Now an ingeniously designed cable, going on trial for the first time in Britain, could end many of our annual black-outs.

The aerial bunched conductor (ABC) is also durable enough to withstand the metal fracturing of plummeting temperatures and is thought by scientists to be more sturdy in the face of line-smashing storm debris.

One hundred kilometres of 11Kv ABC is being installed by engineers from the North of Scotland Hydro-electric Board on the shores of remote Loch Eye in Easter Ross. An official of the Electricity

Council said England and Wales 12 power boards would be closely monitoring the Scottish experiment.

Instead of the traditional three live wires, ABC's lines are twisted together into a single fatter cable which, because it covers less area in the air, is not so likely to be hit by parts of buildings or wood blown by a gale.

The cable — which has been used extensively in Scandinavia and Germany for more than 15 years — is also insulated, thus reducing the problems of shorting.

Though the system is more expensive than current cable designs, NFHB officials believe the extra cost can be more than offset by reduced repair and maintenance bills.

Construction work on the experimental Scottish stretch is scheduled for this autumn and the project has not only Highland Regional Council and Scottish Office approval but a warm welcome from conservationists.

Up to 20,000 birds, including giant flocks of Whooping swans and Greylag geese winter on the loch during their Iceland to Greenland migration. The local RSPB officer, Colin Crook, said many electrocuted themselves on overhead wires.

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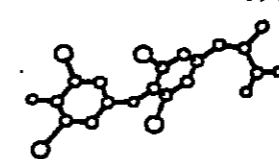
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For an initial discussion come along to our informal interviews at Viewpoint 88, the Data General Systems Exhibition, at The Royal Lancaster Hotel, London, between 3pm and 8pm on Wednesday 6th July. If, however, you cannot attend, send a full CV with a covering letter explaining why we really should meet you, to Team Europa, c/o Moxon Dolphin & Kirby, 178-202 Great Portland Street, London W1N 6JJ, quoting reference 4078.



LEGAL & FINANCIAL SERVICES GUIDE

LEGAL AND FINANCIAL

Pop go the professions

It is 5.45 on a Wednesday afternoon in Bristol and don't you wish you were here? Coming up next on GWR, the local radio station, is the "Price Waterhouse Business Scene" complete with all the advice you need about pensions, property, and preferential shares (the jingle is rumoured to run "Whatever you want, whatever you do, take your account to Pee Double-Yoo-oo...").



Competition has forced a growing number of top-flight Bristol firms to adopt a higher profile, writes Edward Fennell

consultancy team (Human Resource Development) is particularly well represented. "We're now a full service office," explained partner Mike Barnes. "And that means we don't have to go to London for anything."

Although Bristol is now a modern city with a highly mobile professional class, its history commands a civil loyalty from those who wish to succeed on the local scene. The spirit of the Merchant Venturers is still revered in Bristol, and there is intense pride in the achievements of those, most famously John and Sebastian Cabot, who sailed from Bristol in search of new worlds and new markets. So although you don't need to have been born and gone to school in Bristol, it certainly helps.

That is why the merging law firm of Veale Wasbrough (formed by Veale Benson and Stanley Wasbrough) is pleased it can boast that 50 per cent of its partners will be Bristolians. The two giants of the Bristol scene, Osborne Clark and Burgess Salmon, are often regarded as having the place sewn up. But Veale Wasbrough, with 27 partners and excellent credentials as a local firm, could challenge this. According to David Worthington (from the Veale Benson side), the merger is a perfect fit, because it will combine strengths in commercial litigation, commercial property, and company commercial work. In this way it hopes to draw business from its two big rivals and also win back some of the work which has gone to London.

One firm which is still trying to establish local credibility is Lyons Davidson. Only recently has it started to flex its muscles on the local commercial scene, and its new young partners are determined to make a name for themselves. It already has a reputation throughout the south-west for its per-

sonal injury work, but it wants to go further.

"We've now got our feet on the ladder, we're going up, and the other firms know it," said partner George Wilkinson. "The law is no longer a gentleman's club, and I'm sure that we are regarded by some of our rivals locally as being bloody nuisances, who are going to upset the status quo. In fact, we're aiming to have doubled our size within five years and by then everyone in Bristol will know us."

Accountants Soloman Hare face a situation almost the exact opposite of Lyons Davidson's. Their history is interwoven with industry in Bristol for the past century or so. Almost all the great manufacturing and commercial names of the City have been clients at one time or another. But as mergers and amalgamations led to key decisions being taken away from Bristol, so Soloman Hare found by remaining independent they were being squeezed out of many of the most important accounts.

Now, however, they are fighting back. With offices refurbished in high-tech style and reinforced by a recently formed association with Stoy Hayward they are able to combine their local connections with national back-up. The result is that they are now ahead of several of the Big Eight and will clearly remain a major force on the Bristol scene.

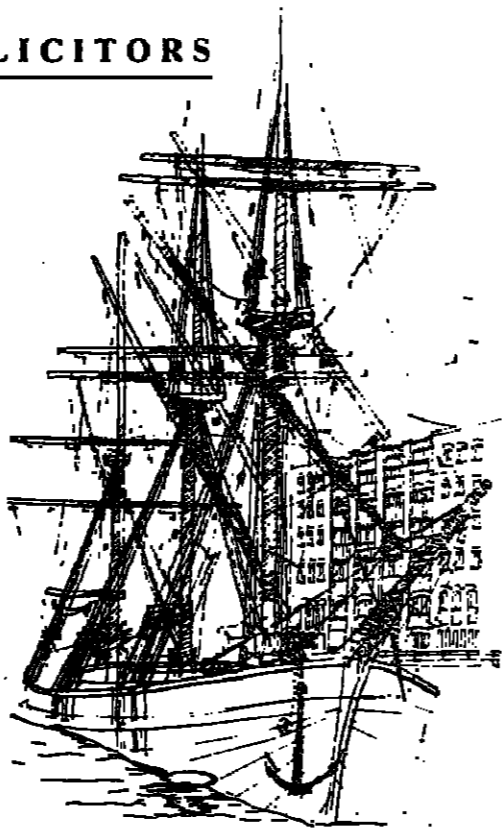
The importance of the back-up services from a national firm were also emphasized to me by Deloitte, whose office now boasts a terminal for the firm's 1992 Database service. "As more and more firms get ready for the single market," explained partner John Howells, "we believe that this will be a big selling point for our clients."

What Deloitte decided was not a big selling point, however, was sponsoring that Radio "Business Show" on GWR. "The station offered it to us first and we turned it down as being not worth the investment. That was when they went to PW," John Howells said. And that explains why at 5.45 on Wednesdays you hear the silky tones of PW rather than Deloitte issuing from the radio. And that is despite Deloitte being GWR's auditor. A real case, in fact, of turn on, tune in, drop out.

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48-52 Baldwin Street Fax: 0272 272679  
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COMMERCIAL LAWYERS IN BRISTOL

are sought by Veale Wasbrough, one of the city's largest firms of solicitors being created by the merger of two of its oldest established firms, Stanley Wasbrough and Veale Benson.

Vacancies currently exist in the Commercial Property and Commercial Departments.

If you would like to join an expanding and forward-looking practice, which prides itself on an efficient and friendly working environment in an attractive and commercially dynamic part of the country, please contact:

John Price, Veale Wasbrough, 17, Berkeley Square, Clifton, Bristol, BS8 1HD.  
Tel: (0272) 290221

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LEGAL APPOINTMENTS

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This is an opportunity for an energetic young person to maximise the potential of this sector of the market.

Remuneration will reflect both the importance of this position within the firm and the experience of the applicant, who, if successful in this role may expect to proceed to an early partnership.

Replies please to Mr Keith Green, Managing Partner, Cripps & Shone, Vintner House, 4 High Street, High Wycombe, Bucks. Tel: High Wycombe (0494) 465777.

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CONTACT JOHN JOYCE OR STEWART HINDS ON 01 658 3922

LEGAL EXECUTIVES

URGENTLY REQUIRED BRISTOL - EXETER - PLYMOUTH

Good practical experience essential to join progressive practices in the West Country. Call or write with full C.V. to:

Andrew Vivian, ASA LAW, 6 LUDGATE SQUARE, LONDON EC4M 7AS Telephone 01-236 4402

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(Male/Female) URGENTLY REQUIRED for mainly Defendants' Practice with emphasis on insurance company/commercial litigation. All enquiries treated confidentially. Full C.V. to:

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BUTTERWORTH & CO (PUBLISHERS) LTD LAW PUBLISHING

Butterworths, the leading UK law publisher, requires three solicitors to join the editorial team in the Encyclopedia of Forms and Precedents department, which is expanding.

The department is looking for able qualified Solicitors with experience in practice - one to assist in the preparation of precedents from the Encyclopedia for publication in electronic form, and two to work as editors on new volumes of the Encyclopedia. The work covers many areas of law and is both stimulating and rewarding.

If you are interested in a career in publishing, have an eye for detail and are alive to the changing needs of the legal profession, we should like to meet you.

Please write with a full CV to: Mary Hunt,

Personnel Officer, Butterworth & Co (Publishers) Ltd, 88 Kingsway, London WC2B 6AB

Butterworths

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Apply to:

Mrs. Louise Smeeth Recruitment Officer American International Underwriters (UK) Limited 2/8 Albany Road, Croydon Surrey CR9 2LG Telephone (01) 680 7141

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Expanding North London solicitors require an experienced solicitor/legal executive for a largely matrimonial caseload (nearly all legally aided). Salary according to age & experience.

Please apply in writing with CV to

Mr C Capper, Landau & Cohen, Market Lane, 20-22 Watling Avenue, Edgware, Middx HA8 0LR

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3 Fountain Court, Birmingham These well-established chambers (1913) require additional tenants and invite applications from barristers of more than 7 years call with practices in criminal, matrimonial, and civil fields.

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THE TIMES LEGAL & FINANCIAL SERVICES GUIDE.

For further details and to place an advertisement please telephone

Dominic Carman 01-481 1982

Fax No: 01-481-9313

Telex No: 925088

## LEGAL APPOINTMENTS

## City/West End

## TAX PARTNER

We are instructed by a highly respected progressive Central London practice to introduce a solicitor of high calibre to join its Tax Department. The right applicant may expect to head the Department with the definite prospect of imminent partnership. He or she will be expected to contribute significantly to its overall development and to assume responsibility for a comprehensive range of advice. This will include aspects of corporate tax, intellectual property and employment related matters and the private client field together with trusts. The total financial and, where appropriate, partnership package will be extremely competitive.

**PRIVATE CLIENT To £32 K**  
Our client, a major City firm, presently has a position for an assistant solicitor to undertake a varied and substantial workload covering the whole range of private client work and also to include some probate. The position is open to the ambitious solicitor with at least one year's post admission experience.

**EMPLOYMENT c. £26 K**  
There is a new vacancy in the expanding employment unit of this established City firm. Positive consideration will be given to young solicitors, or barristers intending to re-qualify, who have a good grounding in litigation and a wish to specialise in this field.

**COMMERCIAL PROPERTY £30 K+**  
Our client, a well-known medium-sized Central London practice, acts for some important corporate and developer clients. An excellent salary package is offered to a bright and enthusiastic young lawyer with a good grounding in commercial conveyancing to join its Property Department. The emphasis will be on land acquisitions, tenement negotiations, joint venture transactions and development and funding as well as landlord and tenant.

**COMPANY COMMERCIAL ATTRACTIVE**  
A small but dynamic and expanding City firm wishes to recruit a solicitor qualified for around two years to handle a broad range of company/commercial work including joint ventures, mergers and acquisitions, group re-organisations, franchising and corporate finance. This is a first-rate opportunity, leading to prospects, for the right person.

**MATRIMONIAL To £20 K**  
A newly qualified solicitor who enjoys the demands of matrimonial practice is sought by this young partnership near Edgware, Middlesex. At least one quarter of the caseload to comprise general litigation.

## Greater London

**COMMERCIAL PROPERTY & MARKET RATE**  
Our client, commercial conveyancing specialists in Knightsbridge, presently have a vacancy for both a newly admitted and an unadmitted person to undertake a calibre workload on behalf of quoted property companies and household-name institutions. Proper secretarial support and comfortable surroundings together with adequate supervision combine to make this a most attractive position.

**TRUST AND PROBATE £25 K**  
An opportunity exists within this recognised North London firm for a solicitor with 0 to 10 years experience in Wills, Trusts and Probate to undertake a heavy and stimulating workload. Genuine prospects.

## Out of London

**GENERAL To £25 K**  
This busy friendly general practice in the New Malden area of Surrey seeks an Assistant Solicitor who enjoys handling a truly varied caseload. There is a bias towards conveyancing but there is also probate, matrimonial and general litigation. There are bright prospects for the right candidate.

**COMMERCIAL CONVEYANCING c. £25 K**  
Located in a beautiful and much sought after part of the Hampshire Coast, this buoyant and established practice seeks a partner-designate to share in the firm's growth and progression. The successful appointee will enjoy handling good quality litigation work, including admiralty, on behalf of varied and interesting clients in a congenial environment. View is to early full partnership.

**CONVEYANCING To £35 K**  
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**LITIGATION & NEGOTIABLE**  
Respected commercial practice in the Thames Valley seeks two litigation solicitors up to four years PQ to assist with their continuing expansion. The work is good quality non-legal aid civil litigation, plenty of variety often with a commercial flavour.

## Commerce/Industry

**COMMERCIAL PROPERTY & EXCELLENT**  
We are instructed by a prestigious industrial company based in the South West London area to introduce a solicitor with sound property experience. The emphasis is on negotiating institutional commercial leases and investigation of title. In addition, fast, efficient acquisition and disposal of leaseholds and freeholds, intergroup transfer, variations, licences and rent reviews are a must. The opportunity to develop an interest in other areas of law exists, but is not a prerequisite of the post.

The successful candidate will offer fast and accurate responses to the company's property needs and excellent interpersonal skills. A willingness to travel around within the UK on group business is a vital component of the job. He or she will ideally be with three to five years post qualification experience in either private practice or a commercial organisation. Commercial acumen and the ability to work under pressure with minimal or no supervision are essential.

Rewards commensurate with experience and ability. An extremely attractive salary is on offer together with the other benefits usually associated with a post of this level.

## 88 Qualifiers

Once you have qualified you may feel on top of the world but in terms of your career the upward climb has only just begun and the decision you make now could affect the rest of your life. That is why it is so important to be sure of the sort of position that will suit you best. To do that properly you will need to take professional advice. At Law Personnel we will discuss with you in detail all aspects of your career. We will prepare a curriculum vitae to a professional standard. Above all we will not put you forward for a position unless it is right for you. For professional career advice just call us on the number below or drop by in person to arrange a full consultation in the strictest confidence. It will only cost you up to an hour and a half of your time. We want you to get it right first time.

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We are one of the leading West Country firms with Offices in Exeter and East Devon. To meet the demands of our rapidly expanding client base, and to fulfil our programme of planned growth, we need to recruit candidates of high calibre for the positions described below.

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*Our Commercial Department urgently needs an energetic enthusiastic and experienced Solicitor.*

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*An ambitious Solicitor, with a minimum of 2 years experience is required for a thriving Conveyancing Department, with definite partnership prospects.*

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*Please apply in writing with Full C.V. to, or telephone*

*Mr D.C. Lines  
Partnership Secretary  
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CHESTER CH1 2PQ  
Telephone (0244) 40111

Senior  
Legal Assistant

## Commercial and General Conveyancing

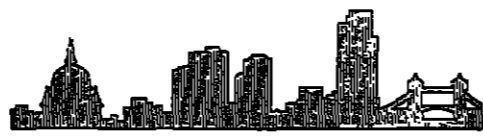
Salary up to £17,472 (inclusive)  
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An opportunity has arisen for a qualified Solicitor or Legal Executive to join a team which has responsibility for conveyancing with a strong commercial bias. There will be involvement across the entire spectrum of professional conveyancing with the opportunity to gain sound experience for career advancement.

If you wish for further details or an informal discussion please telephone Laurence Bentley, Assistant City Solicitor on 01-260 1670.

An application form and job description can be obtained from Comptroller and City Solicitor's Office, P.O. Box 270, Guildhall, London EC2P 2EJ. Telephone 01-260 1696.

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Assistant Commercial  
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For further information please contact  
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Successful candidates can expect involvement with a variety of corporate finance work encompassing such areas as mergers, acquisitions and disposals, flotations, capital markets products, and the provision of general financial advice.

The remuneration package reflects the importance attached to these key positions and career prospects are outstanding.

For further details please contact Tim Knight or Alexandra Hartree on (01) 583 0073 (day) or (01) 874 2160 (evenings and weekends).

6 LLOYDS AVENUE, LONDON EC3N 3AX,  
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## BANKING OPPORTUNITY

If you feel your future could be better served outside of private practice and you have a company/commercial or banking background this well known British banking institution based in the City would like to hear from you. This is not a compliance role although a knowledge of the Financial Services Act would be an advantage. The salary and attendant benefits will be above average.

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To maintain the excellent reputation of this medium sized City firm, we have been instructed to search for a number of recently qualified non-contentious commercial lawyers. Ideally, applicants will be able to demonstrate a thorough understanding of company law and have the versatility to handle both a varied caseload and a wide range of clients. The rewards are first class.

For further details on these and other vacancies in London and the Provinces please contact ANNA PONTON or CARL BATTY on 01-831-2288 (days) or 01-585-3729/01-350-0650 (eves and wends) or write with full C.V. to

**Gabriel Duffy Consultancy**

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LEXIS EDITOR  
SUB-EDIT



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Windsor House, 1270 London Road,  
Norbury, London SW16.  
Tel. No: 01-679 5833

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The successful applicant will possess strong interpersonal skills together with sound commercial experience. The career prospects are enviable and a competitive remuneration package reflects the importance of this position.

Please contact Lisa Wilson or Alexandra Hartree on (01) 583 0073 (day) or (01) 874 2160 (evenings and weekends).  
16-18 NEW BRIDGE STREET, LONDON EC4V 6AU.

## BADENOCH & CLARK

### REDBRIDGE MAGISTRATES COURT COURT CLERKS

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THE SENIOR POSTS require an ability to act as Court Clerk in most types of court and to accept responsibility for supervisory/administrative functions out of court. The salary is negotiable between £16,821 to £18,939 p.a.

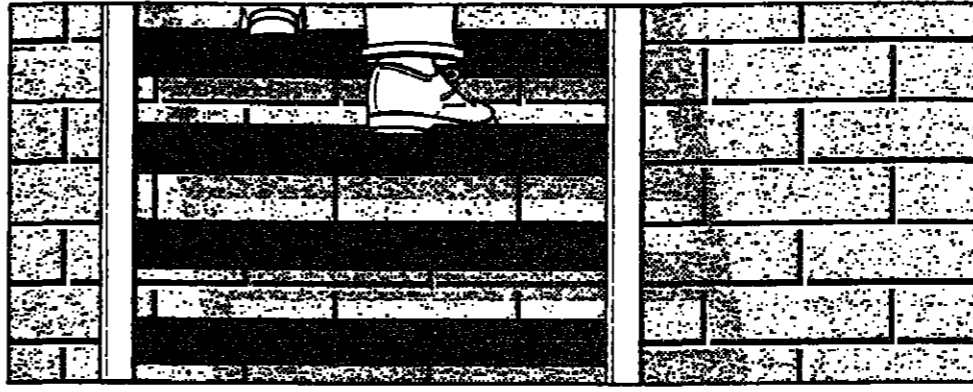
THE JUNIOR POST would be appropriate for somebody who is suitably qualified (see above) but who lacks the experience necessary to act in court unsupervised. Training may be given to such a person with a view to gaining the necessary experience. Salary is negotiable between £14,283 and £16,314 p.a. Resettlement or relocation expenses are payable.

Redbridge is a fairly new court building, the offices are computerised and a pleasant working environment exists. The area is a typical London suburb with a wide range of housing. It is quite accessible, close to transport services and close to M11 (A25) motorways. There are ample parking facilities.

If you are attracted by the prospect of an interesting and demanding job then either write (giving your qualifications etc.) or telephone for more details. Mark all correspondence CONFIDENTIAL. If you telephone ask for Mr Foster.

Deputy Clerk to The Magistrates Court Committee.  
REDBRIDGE MAGISTRATES COURT  
850 Cranbrook Road  
Ilford, Essex. IG8 1HW.

# SOME CAREER MOVES CAN TAKE YOU A LOT FURTHER THAN OTHERS.



**W**hen you're planning a climb to the top it pays to keep your best foot forward. That means making sure that every career move you make is a step in the right direction.

And one of the best ways to do that is to talk to Frere Cholmeley. We believe that ambition doesn't just need to be rewarded, it also deserves to be fulfilled - and we do our best to make sure that we give the people we employ scope to do both.

What's more, we're as young, progressive and dynamic as you are. We're also able to provide the kind of broad-based experience, comprehensive training and professional development that will turn each day into a challenge.

So before you sign your next contract, read between the lines. And when you've finished, talk to us.

## FRERE CHOLMELEY

If you are interested in discussing the possibility of a career with Frere Cholmeley, please write to Sophie Hamilton, Recruitment Partner, Frere Cholmeley, 28 Lincoln's Inn Fields, London WC2A 3HH with full career details and a current cv.

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This post could be full-time or part-time, and the salary will be negotiable depending on experience.

If you would like further details please write, enclosing your cv, to:

Ian Edwards-Jones Q.C., The Banking Ombudsman, Citadel House, 5/11 Fetter Lane, London, EC4A 1BR

## Meredith Scott Associates

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Law Report July 5 1988

Failure to pay dividends is ground for petition

In re a Company (No 00370 of 1987)
Before Mr Justice Harman
[Judgment June 21]
Conduct which was not discriminatory and affected all the members of a company equally could not be unfairly prejudicial to some part of the members in accordance with the true construction of section 459 of the Companies Act 1985; thus the failure of the directors to pay reasonable dividends could not constitute grounds for a petition based on that section.

none the less, heavily foreshadowed in the evidence and in the nature of the way the case was presented.
The amendments sought to allege that the directors in the financial years since February 1975 had failed to give any or any adequate consideration to the question of what proportion of profits should be recommended for distribution by way of dividend.

Directors were responsible for the commercial affairs of a company and should not be forced to pay out moneys which might leave them at risk of trading while insolvent or incurring debts which the company could not easily meet; that would put the directors at peril of committing, at worst, criminal offences and, at lower levels, actions which would be wrong and could be subject to censure.

from 1962 onwards would have thought obvious; that is, that one of the prime purposes of a company was as a vehicle to earn profits which should be distributed to members.

AC 821) clearly established that a decision could be attacked in the courts and upset notwithstanding (a) that the directors were not influenced by any "corrupt" motive by which the Lordship meant any motive of personal gain as by obtaining increased remuneration or retaining office, and (b) that directors honestly believed that their decision was in the best interest of the company as they saw it.

However, the failure by the directors to meet the legitimate expectations of the members to receive reasonable dividends was a proper subject for a petition on the ground that it was just and equitable that the company should be wound up.

In essence, the case made was that the directors had failed to pay reasonable dividends out of the large profits accruing year by year since 1975. The balance on the profit and loss account at present was in excess of £12 million.

It must be extremely difficult in any case to prove that more dividend should have been paid out than had been laid out. But as a matter of concept it had to be possible of being an improper conduct of the affairs of a company to retain in the company for the greater growth and glory of the company profits which could with entire propriety and commercial ease be paid out to members in dividends for the benefit of members.

No doubt in practical terms shareholders would have a difficult case to make of directors not considering their personal pocket, not benefiting themselves in some capacity so that their remuneration was limited to that which would be paid to ordinary people in the market performing those functions.

Lord Wilberforce's observations delivering the advice of the board at p831E acquitted the directors of corrupt motive; at p832E-F he asserted the primacy of the board's judgment, but he went on at p835A-C to assert that there remained a test, applicable to all exercises of powers given for fiduciary purposes, that the power was not to be exercised for any "by-motive".

Section 459 of the 1985 Act provides: "(1) A member... may apply... by petition for an order... on the ground that the company's affairs are being or have been conducted in a manner which is unfairly prejudicial to the interests of some part of the members (including at least himself) or that any actual or proposed act or omission of the company (including an act or omission on its behalf) is or would be so prejudicial."

The phrase "some part of the members", where it occurred, pointed beyond any question to a distinction between the part and the whole.

One of the difficulties was that for the forty years from 1939 to 1979 taxation in the United Kingdom had been extremely discriminatory against dividends. In the result the norm of conventional thinking had become that dividends were of no use to shareholders who wanted capital gain not income for themselves.

It was vital to remember that actions of boards of directors could not simply be justified by invoking the incantation "a decision taken bona fide in the interest of the company".

The decision of the Privy Council in Howard Smith Ltd v Ampol Petroleum Ltd ([1974] AC 821) clearly established that a decision could be attacked in the courts and upset notwithstanding (a) that the directors were not influenced by any "corrupt" motive...

Mr Justice Harman so held in the Chancery Division when allowing an application for leave to amend a petition brought by Mrs Glossop, formerly Mrs Paul Hostombe, on the ground that the amendments should be permitted for the purpose of supporting the plea for a just and equitable winding up but not for the purposes of section 459.

The statute providing a statutory remedy, although in wide terms in part, did contain the essential provision that the conduct complained of must have been conducted unfairly prejudicial to some part of the members, and that could not possibly have meant unfairly prejudicial to all of the members.

Since 1979 the taxation system had been changed progressively so that from a rate at the top of 98 per cent in 1979 the rate was reduced first to 75 per cent in 1979 then to 60 per cent in 1984 and now (not relevantly for this case) to 40 per cent.

It was an application of the Wednesbury principle ([1948] 1 KB 223). If it were proved that the board had habitually so exercised its powers that could justify the making of an order for winding up on the just and equitable ground.

Solicitors: Hopkins & Wood; Jacobson Ridley.

MR JUSTICE HARMAN said that the petition concerned a successful family company which was plainly solvent. The petitioner was the joint administrator of her late husband's estate and as such jointly held 37.5 per cent of the issued share capital of the company as to which she would become beneficially entitled to half.

It seemed it would be possible for a court to conclude that the directors had so conducted the business of a company as to cause harm to its members in a particular way which was such that members who did not desire to stay in that company should be entitled to be released, if necessary by a winding up.

The Court of Appeal so stated when dismissing an appeal by the plaintiff, Mr Martin Derek Doble, from the order of Sir Neil Lawson sitting as a judge of the Queen's Bench Division on January 26, 1988 who upheld a decision of Master Frebble that the renewal of the writ of summons and its service on the defendants, Haymills (Contractors) Ltd, be set aside and the plaintiff's action dismissed.

exercising his discretion in the plaintiff's favour. But after consideration of the decisions of the House of Lords in Waddon v Whitcroft Scovell Ltd ([1988] 1 WLR 309) and Walkley v Precision Forgings Ltd ([1979] 1 WLR 606) none of those submissions could be accepted and the appeal should be dismissed.

When there had been delay, as in this case, it was incumbent on solicitors to act with all expedition. Far from doing that, the plaintiff's solicitor had let matters go right up to the limit. He had made a mistake as to where the limit was but he should have taken action long before the time of the arrival of the final date.

Accordingly, the petitioner put in a substantial amendment which, although it did raise a new and different point from any pleaded in the petition, was

Undoubtedly directors had an express power to put a ceiling upon the amount of dividends paid in almost all articles including this company's.

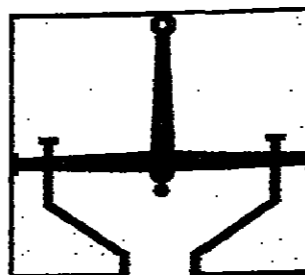
Mr Marc Beaumont for the plaintiff, Mr Julien Hooper for the defendants.

Lord Justice Ralph Gibson and Lord Justice Butler Sloss agreed.

Solicitors: Porter & Co, Cheam; Hextall Erskine & Co.

Leaving regulations to the professionals

How do you define a profession? There have been various descriptions but self-regulation has probably appeared in most. In the case of the law, it means the setting of the training standards necessary to qualify as a solicitor or barrister and certain continuing educational obligations after qualification; and the setting and enforcing of professional ethical standards designed to ensure that the client gets good, objective advice.



LEGAL BRIEF

Sir Derek Bradbeer, president of the Law Society, argues that the principle of self-regulation is at risk

views are based on the recent and current changes in the solicitors' code of conduct. These have been introduced as a result partly of pressure from outside bodies such as the OFT, and partly because of the desire for change expressed by the profession to enable them to tell the public at large what they do and to compete more easily with the other providers of professional services. But what is plain for all to see is that the nature and the importance of the changes give the lie to the view that antiquated rules are being retained purely out of self-interest.

The latest and most obvious example is the Financial Services Act. Anyone who compares the length of the Investment Business Rules recently made by the Law Society following to that Act cannot fail to be struck by the sheer volume of the Rules and the very substantial addition they have made to the regulations to be observed by solicitors - without, in my view, any great additional benefit to clients.

I fully appreciate that self-regulation can result in rules being kept in force beyond the time when they are compatible with the developing needs of the public. The critics of the profession, and particularly of lawyers, cry shrilly that that is exactly the problem with a number of the regulations of both the Law Society and the Bar and I accept, speaking for solicitors (the Bar are well able to respond for themselves), that we were too slow to permit advertising. Apart from certain difficulties stemming from price advertising, I do not think that the freedom to advertise has done the profession any harm whatsoever. But the occasional prod administered by the Office of Fair Trading or a consumer body is a totally different matter from active interference with the principle of self-regulation.

Obviously it is the principles affecting solicitors which I know best and my

changes have been effected without any restriction on the obligation of the solicitors to give objective advice to their clients, and indeed that obligation has been underlined throughout the new rules and codes.

I think it is clear that a willingness on the part of solicitors to change to meet current needs is obvious, and that there is no need to interfere with self-regulation on that score. But apart from perceiving no need to interfere with self-regulation, what concerns me particularly is what the long term effect will be on the morale of the profession if self-regulation is largely replaced by imposed rules; for decades men and women have been prepared to devote themselves without any remuneration whatsoever to participating in the machinery for the making and enforcing of their profession's code of conduct. There are some more enthusiastic to exercise sanctions against a professional person who has behaved badly or provided a poor service to clients than the members of his or her own profession.

But that willingness to give time to the affairs of their profession is because they believe it is very much in the interests of the clients to make sure that these self-imposed standards are upheld. If the standards are no longer self-imposed, then I suggest that the willingness of members of professions to participate in their regulation may disappear.

This concern is relevant to the question of multi-disciplinary practices, a subject on which the Law Society has not yet determined its policy. While in due course some changes in this direction may be permitted by the Society, what would be disastrous would be for such changes, permitting for example a conglomerate professional firm, to be forced upon the profession. When people go to a firm of solicitors, they expect certain standards to be observed - but the risk of a conglomerate is that there would be no individual professional code which it would be practicable to apply. In the event of such a void the government of the day might find itself hurried to introduce a Professional Services Act on the lines of the Financial Services Act. Need I say more?

Extending validity of writ

Doble v Haymills (Contractors) Ltd

Before Lord Justice Ralph Gibson, Lord Justice Butler Sloss and Sir Edward Eveleigh [Judgment June 28]

It was doubtful whether confusion in the mind of a solicitor causing him to transpire the date of expiry of the validity of a writ could amount to a good reason for extending the writ's validity under Order 6, rule 8 of the Rules of the Supreme Court.

Director's explanation for failing to serve the writ within the time limit was that, after considerable delay due to obtaining legal aid, he was intending to confer with counsel on making amendments to the statement of claim and that he mistakenly thought that he had until April 27, 1987 to effect service because he had transposed the numbers 27 and 17 in his mind - April 17 being the date of expiry and April 27 being the date in 1983 of the plaintiff's accident that gave rise to the action.

Sir Neil Lawson, having referred to the House of Lords' decision in Kleinwort Benson Ltd v Barbak Ltd ([1987] AC 597), found that there was a good reason and a satisfactory explanation given by the solicitor for not having served the writ in time. However, the judge went on to conclude that the case was not one where he should exercise his discretion to allow the plaintiff to renew the writ.

Mr Beaumont contended that the judge was wrong on a number of grounds for not

exercising his discretion in the plaintiff's favour. But after consideration of the decisions of the House of Lords in Waddon v Whitcroft Scovell Ltd ([1988] 1 WLR 309) and Walkley v Precision Forgings Ltd ([1979] 1 WLR 606) none of those submissions could be accepted and the appeal should be dismissed.

SIR EDWARD EVELEIGH said that the plaintiff's solicitor

exercising his discretion in the plaintiff's favour. But after consideration of the decisions of the House of Lords in Waddon v Whitcroft Scovell Ltd ([1988] 1 WLR 309) and Walkley v Precision Forgings Ltd ([1979] 1 WLR 606) none of those submissions could be accepted and the appeal should be dismissed.

When there had been delay, as in this case, it was incumbent on solicitors to act with all expedition. Far from doing that, the plaintiff's solicitor had let matters go right up to the limit. He had made a mistake as to where the limit was but he should have taken action long before the time of the arrival of the final date.

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Applicants will need to have some relevant experience, gained in private practice or commerce/industry and a demonstrable interest in the financial services sector.

The initial rewards will be attractive and this is an opportunity to join a rapidly expanding group in its early stages.

For further information please write to Laurence Simons, 33 John's Mews, London, WC1N 2NS or telephone him on 01-242 6644 (01 485 1345 evenings/weekends). All applicants will be treated in strict confidence.



LAURENCE  
SIMONS  
ASSOCIATES



## HEAD OF LEGAL COSTING

- Are you an experienced and well-qualified, costs drafts person, with a detailed knowledge of contentious (including Legal Aid) and non-contentious billing?
- Do you believe you can take responsibility for, organise, and head a Costing Department which, at present, stands at four professional costs drafts persons, four general costing staff and two support staff (and is increasing)?
- Do you believe you can maximise the quantum of costs and yet justify your propositions?
- Do you feel confident in accepting the responsibility for the total costing of both contentious and non-contentious matters throughout a medium sized firm of solicitors (21 Partners and 160 staff, including fee earners)?
- Are you prepared to take the responsibility for ensuring that files are removed by your department from fee earners and brought to costing without delay and to take responsibility for ensuring costing credit limits are not exceeded?
- Do you believe that in return for all these, you can and should command a substantial salary and when allowed by the Law Society, have the salary based on your success in the turnover performance of the firm?

If you fall into this rarefied category — we have a vacancy as Head of our Costing Department which, dependent on selection, may be available to you.

If you would like to consider joining us, please either write to or telephone Mrs. Mary Stacey, Office Controller at Office Control Department, Dumfries Ford Solicitors, 51 Havelock Road, Hastings, East Sussex TN34 1BE. Tel. Hastings (0424) 442442. Mrs. Stacey will be pleased to discuss any appointments.

**Dumfries Ford Solicitors** THE COMPLETE LEGAL SERVICE  
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LONDON • ASHFORD • BATTLE • BEXHILL • EASTBOURNE • HASTINGS  
HAILSHAM • POLEGATE • RYE • SEAFORD

## INTERNATIONAL LAWYER

The London office of a large American law firm seeks an associate with 3-4 years commercial and/or litigation experience. Must have good academic credentials and work experience. Qualified lawyers are invited to send resumes to  
Box No. G37.

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Countrywide in all disciplines especially conveyancing.

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LONDON EC4M 7AS

### Bruce Lance & Co.

Have a vacancy for young Solicitor to undertake general litigation with bias towards personal injury work. Salary negotiable c.£16,000. Car can be provided. Write to: C/L, Mr Stephen Gosper, 27, Easton Street, High Wycombe, Bucks HP11 1ND. Tel: (0494) 23921.

**SOLICITORS.** Lawyers, Legal staff. We have first class opportunities both for London and Nationwide. Visit in complete confidence. Chartered Legal Association. 93/94 Chancery Lane, London, WC2A 3JF. Office hours 9.30am to 5.30pm. Telephone 01-404 6671. Professional indemnity insurance for the individual professional.

## LAWFORD & CO.

Leading firm requires for its London or Richmond, Surrey office an ambitious solicitor to take over and develop its existing Trust and Probate Department Conveyancing, tax planning and investment advice experience all assets but not essential.

The position offers an attractive remuneration package including bonus incentives and a positive career for the right individual.

Please telephone or write with CV to:

Personnel Manager  
Lawford & Co  
15 Devereux Court  
Strand, London WC2R 3JF  
Tel: 01-353 5999



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271 King St, London W6 9LZ EXCELLENT RATES

Immediate long & short term assignments for newly qualified/experienced conveyancing and litigation solicitors & legal executives. Several permanent positions are also available. CALL NOW!!!

## PUBLIC APPOINTMENTS

### HEALTH CARE

#### QUEENSLAND GOVERNMENT PUBLIC HOSPITALS SERVICE

### JUNIOR, SENIOR AND PRINCIPAL HOUSE OFFICERS MEDICAL SUPERINTENDENTS WITH RIGHT OF PRIVATE PRACTICE

Immediate vacancies exist in several provincial city and small country hospitals throughout the State. These positions offer invaluable experience for Medical Officers seeking a challenge and the opportunity to enjoy a lifestyle quite different from that encountered in the United Kingdom.

Queensland enjoys a warm temperate climate with mild winters and sunny summer months, which makes for an easy relaxed pace of life with plenty to see and do.

Reciprocal registration arrangements exist for graduates with a primary degree in Medicine from Universities in the United Kingdom and the Republic of Ireland.

Assistance may be given with travelling expenses.

Further particulars and application forms are available from: **The Agent-General's Office, Queensland House, 392/3 The Strand, LONDON WC2R 0LZ. Telephone: (1) 836 3224.**

Applications close Monday, 25 July, 1988.

A Senior Officer of the Queensland Department of Health will be visiting London to interview suitable applicants in the first two weeks of August.



## HORIZONS

# Selling off the job lot

**The Government's executive recruitment agency is being privatized this year. Godfrey Golzen looks at the likely effects**

Whoever wins the tender for the privatization of Professional and Executive Recruitment (PER) — the Government-owned executive recruitment consultancy and agency that at present comes under the Employment Department — is bound to become a leading player in a field that has grown as fast as any in the service sector.

In PER about 2,000 companies and firms are chasing an annual market worth from £250 million to £300 million in advertising billings, out of which it takes fees ranging between 10 and 30 per cent, depending on how much work it has to do. The higher percentages apply when a consultancy is involved in interviewing and selection for a shortlist as well as helping to prepare the job specification, drafting an advertisement and advising on the choice of media.

It is a classic example of a service sector undertaking, with low fixed costs and good profit margins. Not surprisingly, Lloyds Merchant Bank, which has launched the sale and is advising the Employment Secretary, Norman Fowler, during its progress, reports a high level of interest from prospective purchasers.

It is not mentioning any names at the moment, but its spokesman says that all the obvious tenderers — the larger businesses already involved in recruitment — have put in offers. So have some outside bidders, which are keen to get what would be an instant strong position in the market, though the Employment Department's spokesman says the winner will not necessarily be the highest bidder — business development and employee involvement plans will also be taken into account. The result is expected to be announced in the autumn.

PER is being sold as one unit, though it consists of two separate activities, each considerable in its own right. One is the recruitment consultancy network — 31 nationwide offices, employing about 200 consultants handling 3,000-4,000 assignments a year. The offices are in the deal, though on new leases.

The other is a weekly free newspaper, *Executive Post*. This is the only national recruitment medium, and has a controlled circulation to 110,000 job-seekers who can get copies merely by sending in a form — there is no link with unemployment.

In addition to job market-related articles, it carries 250-350 vacancies a week, mostly from the public sector, and from small to medium-sized firms for which the advertising rate, a modest £380 for a standard display advertisement, is a relatively inexpensive way of reaching a national market. Most of the advertisements are for supervisory, middle management, sales and technical or scientific jobs in salary brackets of £12,000-£20,000.

In 1987, PER had revenues of £9.4 million, but ended up with an operating deficit of £812,000, which it attributes to a decline in the public sector workload, and also to a loss of confidence by

advertisers because of the agency's uncertain future. But as a public sector body it has never been in the business of making money. Its unexciting remit has been to break even, which it has usually managed to do.

The attraction, therefore, lies in its potential rather than its record. Freed from public sector constraints, PER would be in a strong position to enter the booming field of head-hunting.

That has largely concentrated on salary levels of £30,000 and upwards, but with the growing shortage of skilled staff at the levels at which PER has focused, some enterprising head-hunters such as Dirk Degenhardt have been doing well working at around the £20,000-£30,000 mark. On the other hand, PER could also move further upmarket. At present it is strongly identified with jobs in medium salary brackets.

Another possibility that has been mooted is that it could make a positive move into what some businesses see as a growth area of employment — contract and temporary management. This is essentially an extension of "temping" into the executive sphere, and because it offers flexibility to both parties in a job

market characterized by change and economic uncertainty, some shrewd observers think it could take off in the same way as temporary work has done with secretarial and office staff.

There is also a feeling that PER could do more with the resources it already has. It is at present producing a revenue of about £30,000 per consultant. According to the Federation of Recruitment and Employment Services, the industry's trade body, the norm in the private sector is £45,000 per consultant, so PER could transform its profitability either by cutting back staff and making those who stay improve their productivity, or by going for a bigger market share.

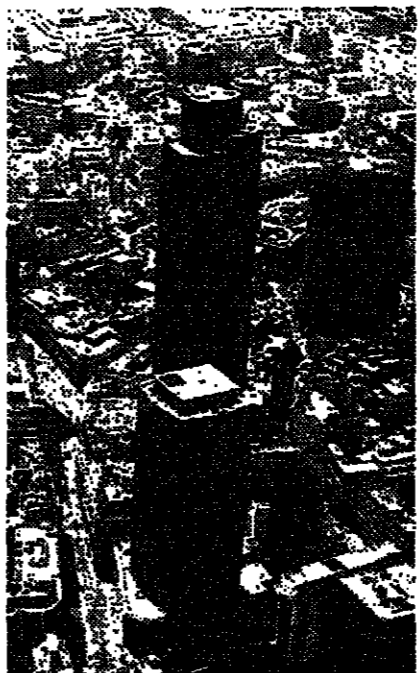
There has been little incentive for PER staff, as Civil Servants, to sell hard in a market that, though growing by 10 per cent a year, is still highly competitive. As Mr Fowler puts it, "the public sector has acted as a straitjacket... it has, for example, been unable to offer the sort of performance-related incentives which are standard among its private sector counterparts".

There are strong indications that PER's own staff realize that more could be achieved if it was in private hands, and that they could benefit. In March all of them were given the option of being seconded to the privatized PER when it happens, or of being redeployed, before that, within the Employment Department. More than 80 per cent of them opted for secondment.

However, that does not guarantee them jobs with the new owners, who seem to be getting a "heads you win, tails you don't lose" deal as far as staff are concerned. They will be able to keep PER's very experienced people on secondment — while paying all their costs — until December 1989. But until then they will be able to ask the Employment Department to take back those to whom they do not want to offer permanent jobs. On the other hand, job security is being guaranteed to all Civil Servants affected by the change to private status.

PER is the first mainstream Civil Service activity to be privatized, and it is bound to be controversial. If it starts to make money in private hands there will be those who will argue that it should never have been sold off. If it fails to do so, the business will probably be broken up — there are no conditions on the purchaser to keep the publishing and recruitment activities together, once they have changed hands.

Nevertheless, privatization is being supported by those who will be affected by it because it will give them the incentive of greater rewards and enhanced job satisfaction. Maybe what a future Labour Government should consider — if there is anything left to privatize by then — is how to achieve these goals within the Civil Service and the public sector by other means than privatization.



PER supplies the City — and any other business. The sell-off may bring changes

### LEGAL

#### Principal Solicitor Up to £18,789 p.a. plus car

**The Job:**— is a third tier position where you will be responsible for managing a major part of the Council's legal work and legal staff. The emphasis is definitely on planning and development, but you will be given every opportunity to gain a wide range of professional and managerial experience with a progressive local authority.

**The Skills:**— You will be a solicitor or barrister and a competent public-inquiry advocate. In particular you will be able to demonstrate initiative, leadership and high level of professional competence.

**Other Benefits Include:**—  
- BUPA Membership  
- Professional Subscriptions  
- Relocation Expenses up to £5,000  
- Modern offices set in North Hampshire just 40 minutes from central London

**To apply:**— For an information pack and application form contact the Personnel Officer, Council Offices, Farnborough Road, Farnborough, Hants GU14 7JU (Tel: Farnborough 373474 [24 hour answering service]). Closing date: 11th July 1988.



#### QUEENSLAND GOVERNMENT DEPARTMENT OF HEALTH AND PUBLIC HOSPITAL SERVICES

### POSITIONS IN PSYCHIATRY

Opportunities exist for the employment of Medical Specialists in Psychiatry on a full-time or part-time basis in Queensland, Australia.

The State Government is developing a comprehensive network of high quality public psychiatry services in General Hospitals, Psychiatric Hospitals, and Community based Clinics, in metropolitan and provincial regions throughout the State.

Subspecialty services such as Child and Adolescent Psychiatry, Psychogeriatrics, Alcohol and Drug Dependence and Forensic Psychiatry are included in certain areas.

Some full-time positions have right of private practice under specified conditions.

In addition to responsibility for clinical duties and multidisciplinary team leadership, opportunities for teaching, supervision, research and consultation-liaison activity exist in many areas.

To be eligible for registration as a Medical Specialist in Psychiatry, practitioners should hold or be eligible for, Fellowship of the Royal Australian and New Zealand College of Psychiatrists or the M.R.C. Psych/FR.C. Psych obtained before 1 January, 1982. Other qualifications such as recognised Diplomas in Psychological Medicine or the C.R.C.P.(C), F.R.C.P.(C) may be acceptable under certain conditions.

Medical Practitioners with an acceptable primary degree in Medicine from Universities in the United Kingdom or the Republic of Ireland who are not eligible for specialist registration may qualify for appointment to a Medical Officer or Registrar post.

Further information and application forms are available from:

The Agent-General's Office  
Queensland House  
392/3 The Strand  
LONDON WC2R 0LZ.  
Telephone: The Protocol and Hospitality Officer  
(1) 836 3224

Applications close Monday, July 25, 1988.

Interviews of applicants will be conducted at Queensland House from 10th August, 1988.



## director

The Court of Justice of the European Communities in Luxembourg is recruiting a director (grade A2) of the **Library Research and Documentation Directorate**. He/she will be responsible for the Court Library's collection of works, for legal research and for the compilation of works of reference on Community law.

Candidates who must be nationals of one of the E.E.C. Member States, must have full legal training evidenced by a University degree and a thorough knowledge of Community law. They will be expected to be able to direct and coordinate the work of a sizeable department and have a good knowledge of the problems of legal research, legal documentation and the running of a law library. Solid experience in relevant areas of activity is necessary.

Candidates must have a thorough knowledge of one, a very good knowledge of a second and a good knowledge of a third official language of the European Communities. Knowledge of additional official languages will be taken into consideration.

Candidates are requested to apply using a form of application obtainable at the Information Office of the E.C. - 8, Storey's Gate, London SW1P 3AT, and to address their applications with a full cv. and all other relevant documentation before 30 September 1988, to the Registrar of the Court of Justice of the E.C., Kirchberg, L-2925 Luxembourg. For further information please telephone: 4303-4671 (Luxembourg).

THE COURT OF JUSTICE OF THE EUROPEAN COMMUNITIES IN LUXEMBOURG

#### MERTON MAGISTRATES' COURTS COMMITTEE WIMBLEDON MAGISTRATES' COURT

**TWO COURT CLERKS Salary Circa £19,000 p.a. plus pending award**

Applications are invited from Barristers, Solicitors and other suitably qualified for these two posts at Wimbledon; one is immediately vacant and the other will become vacant on the 31st August.

Successful applicants will join a young, friendly, expanding, forward looking professional team. Up to forty half day Courts are held each week and with a move to a new purpose built Court House in the last quarter of 1988 those appointed can look forward to a broadening of experience both in terms of Court work and administrative duties in what can only be described as superb surroundings.

A generous relocation package may be applied in appropriate cases and stand by call out and telephone rental expenses are paid in addition to the above mentioned figures.

Application forms may be obtained from the address below and should be returned no later than the 15th July 1988.

E. Pecker, Clerk to the Committee, King's House, 1A King's Road, Wimbledon, London, SW19 9LW.

Telephone: 01 543-4145

#### Redbridge London Borough

### SENIOR SOLICITOR/ CONVEYANCER Up to £18,762 (inclusive)

Applications are invited from Solicitors with at least 3 years post-admission experience to take charge of complex conveyancing and contract transactions and to give advice on such matters. Reporting directly to the Controller of Legal Services, the postholder will take the leading role in drafting contract documentation required in connection with compulsory competitive tendering.

Conveyancing and contract procedures are in the process of being computerised and the postholder will play a key role in the implementation of the Directorate's new technology strategy.

For further information and an informal discussion please telephone John Newnham, Controller of Legal Services on 01-478 3020 Ext. 2210.

An application form and job description (to be returned by 22.7.88) are available from the Director of Administration and Legal Services, Room 36, Redbridge Town Hall, 128-142 High Road, Ilford, Essex IG1 1DD — telephone 01-478 3020 ExL2130 (answering service).

### SOUTH WEST PACIFIC

#### Chief Justice Tonga

The Government of Tonga requires a Chief Justice who will preside over the Supreme Court and be responsible for the regulations governing court practice and procedures. You will be a member of the Court of Appeal, be responsible for issuing professional practising certificates and act as the lawyers' disciplinary body. A Puisse Judge will assist you in these duties.

#### QUALIFICATIONS

Applicants should be aged over 40, British Citizens and possess an Honours Degree in Law. At least 10 years' post-qualifying experience of both Civil and Criminal Law as a Barrister, Solicitor or Advocate, is essential, with experience in a Senior Judicial post in either the UK or Commonwealth preferred.

#### TERMS OF APPOINTMENT

As part of the British Government's Aid Programme you will be contracted to the Government of Tonga for 2 years with a local taxable salary of T\$16,000 (£1 sterling = T\$2,174) as at 20 June, 1988), a tax free supplement of £19,776 (single) and up to £22,294 (married) plus a 25% end of contract gratuity on local salary. Additional benefits include free passages, children's education allowances and subsidised accommodation.

#### Principal Magistrate Solomon Islands

The Solomon Islands Government requires a Principal Magistrate for Malaita Province who will try Criminal and Civil cases, hold death and fire enquiries, supervise and hear appeals from local Courts. You will also train members of local Courts and staff of Magistrate Courts; set up local law examinations and act as District Registrar of the High Court for the Province.

#### QUALIFICATIONS

Applicants, preferably aged 25-45 years, should be British Citizens and should be Solicitors or Barristers/Advocates with at least 5 years' post-qualifying experience.

#### TERMS OF APPOINTMENT

As part of the British Government's Aid Programme you will be contracted to Solomon Islands Government for 2 years with a local taxable salary of \$15,015 (£1 sterling = \$3,650) as at 20 June, 1988), a tax free supplement of £18,168 (single) and up to £20,424 (married) plus a 25% end of contract gratuity on local salary. Additional benefits include free passages, children's education allowances and subsidised accommodation.

For further details and an application form for both positions, please write, quoting job title and ref. 369/EC/77 to: **Appointments Officer, Overseas Development Administration, AF 1351, Abercrombie House, Eaglesham Road, EAST KILBRIDE, Glasgow G75 8EA. Or Tel: 03552 41199 ext. 3314.**



Continued on next page

## GENERAL APPOINTMENTS

#### THE TIMES THE SUNDAY TIMES

News International Newspapers Limited

### TELEPHONE SALES OPPORTUNITIES

News International are publishers of Britain's largest group of National newspapers, a group which includes a range of successful titles such as News of the World, the Sun and Today, as well as The Times and The Sunday Times. The busy Classified Advertisement Department handles over 6,000 calls per day. Due to our success, the number of calls is constantly increasing, and this is why we now need more people to join our telephone sales team, on either a full or part-time basis.

You don't need a telephone sales background - just a minimum of 2 years office experience and you must also be:

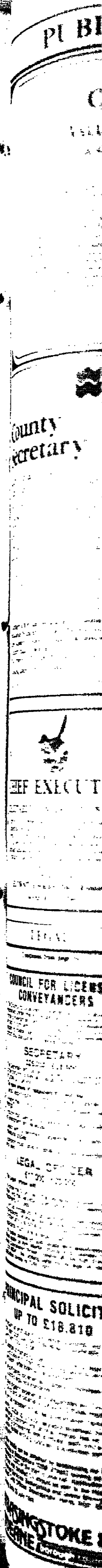
- ★ Intelligent articulate and numerate
- ★ Able to type (minimum 35 wpm) and spell
- ★ Age 21 and 35
- ★ Able to work under pressure
- ★ Ambitious and tenacious
- ★ Enjoy talking to people and have a sense of humour!

If you can combine the above with a good telephone manner, you could join one of our professional teams, at our offices based a short walk away from Tower Hill or Aldgate East tube stations. We will give you full training on our computerised system and on sales techniques.

In addition to an excellent salary and bonus, there's a superb range of benefits to include 6 weeks holiday, free BUPA, an excellent pension scheme and a subsidised staff restaurant.

If you think you'd enjoy the challenge telephone sales can offer, come along and talk to us.

**OPEN DAYS:** On Monday 4th July and Tuesday 5th July between 12 noon and 3.00 p.m. or 5.00 p.m. and 7.00 p.m. at International House, The World Trade Centre, St Katherine's Way, Tower Bridge (Northern Approach).



# PUBLIC APPOINTMENTS

## COUNTRYSIDE OFFICER

### VALUATION & ESTATES DEPARTMENT

Circa. £24,000 p.a. + a substantial remuneration package. (pay award pending)

Kingston upon Thames

This is a key post at a senior management level within the Authority. The task is to raise the level of public enjoyment of Surrey's countryside, using as a basis the County Countryside Estate. This extends to 6,500 acres of owned land and a further 2,500 acres managed under Access Agreements.

You will have an academic and professional background in countryside land management and a good understanding of the legislation and practices relevant to the management of informal recreation in the countryside. Among the challenges of the job will be the need to harmonise diverse interests, harness a wide range of resources and be a good communicator at all levels.

Our excellent benefits package includes:

- Free leased car;
- Mortgage subsidy scheme;
- BUPA membership;
- 100% relocation expenses;
- Temporary housing assistance.

If you wish to discuss this interesting opportunity informally, please ring Mr G S Bacon, the County Valuer & Estates Surveyor on 01-541 9300. Application form and further details from Head of Personnel Services, County Hall, Kingston upon Thames, Surrey KT1 2DN. Tel. 01-541 9835. *Quote Ref: PSD 18. Closing date 18th July 1988.*



**SURREY COUNTY COUNCIL**



## County Secretary

Salary to c. £37,000 (with possible further performance payment)

The County Secretary is Head of the Department providing Administrative, Secretarial and Legal Services for an organisation with a turnover in excess of £300 million.

Applicants should have an appropriate qualification (Administrative, Secretarial and/or Legal) and have held a position of responsibility with a large employer.

East Sussex offers an excellent working and living environment and the employment package includes a performance related pay scheme, possible mortgage assistance and leased car.

Further information and application forms are available from the County Personnel Officer, East Sussex County Council, Westfield House, County Hall, Lewes BN7 1W. Tel. Lewes (0273) 481729 or 481263. Closing date: July 15, 1988.

East Sussex is committed to equal opportunities.

## Business Development Officer

£12,114 - £15,417

Croydon has by far the biggest concentration of offices and commerce in the South East outside central London. As a key member of the Business Development Unit you will be ensuring this continues by encouraging both new and existing business to relocate or expand in Croydon.

This is a high profile position demanding exceptional interpersonal skills and the ability to create and maintain relationships with local and national business people, the Chamber of Commerce and Local Enterprise agencies.

The diverse nature of the work demands a flexible professional and commercial approach. You will also have selling ability and preferably knowledge of the needs of new and expanding business plus commercial/industrial property experience.

As well as a challenging and rewarding career we offer a generous relocation package, car allowance, flexible working hours and a subsidised staff restaurant.

For further information and application forms, contact Jennifer Beck on 01-688 4463, Ext 2227 or write to Estates and Valuation Department, Taberner House, Park Lane, Croydon, CR9 3JY. Closing date for applications 26 July 1988.



**CROYDON**  
An equal opportunity employer

## LONDON BOROUGH TRAINING COMMITTEE HEAD OF SUPPORT SERVICES

Principal Officer Scale 5  
PO5 SCP 44-47 £18,651-£19,884 inclusive

LBTC is a lively expanding training agency providing services for health and local authorities in Greater London. Applications are invited for this important senior management post.

You will have overall responsibility to the Director for financial planning and control, development of new technology, personnel policy and practice, servicing the committee, building maintenance and management and general administration. In addition you will contribute to policy development as a member of LBTC's senior management team.

Applicants must be highly competent administrators with proven management expertise and direct experience of using computer-based finance/accounting systems. Additional skill requirements include: effective oral and written presentation, a strategic approach to reviewing and planning activities, a commitment to creative supervision and teamworking and the ability to work under pressure.

LBTC is committed to the promotion of equal opportunities and would welcome applications from black people as they are under-represented at this level of the organisation (Section 38(1)(b) applies).

Further details and application forms from: Director of Training, London Boroughs' Training Committee, 9 Tavistock Place, London WC1H 8SN. Closing date for applications: 18 July.

# CHIEF EXECUTIVE

£48,072 x £729 (3) to £50,259

The post of Chief Executive is now vacant following the appointment of Mr. Duncan Graham, CBE, MA, as Chairman and Chief Executive of the new National Curriculum Council.

We require a successful Executive who will sustain the drive and commitment necessary to meet the needs of a large progressive Authority. Applicants must demonstrate extensive management experience at the most senior level, but not necessarily within a Local Authority.

The County Council serves a population of 850,000, has an annual budget of £450m and 38,000 employees.

As the lead officer of the Authority, the Chief Executive will be required to achieve a corporate

management approach in the County Council, as well as being currently responsible directly for a range of central services.

The appointment will be for a fixed 5 year term.

For an informal discussion contact: Mr. Duncan Graham, Chief Executive, telephone (0482) 867131, Ext. 3106, or Colin Sinclair, County Personnel Officer, Ext. 3148.

Application forms and further details available from: The County Personnel Officer, Humberside County Council, County Hall, Beverley, HU17 9BA. Telephone: (0482) 867131, Ext. 3449.

The Closing Date for Applications is 15th July 1988.

## HUMBERSIDE COUNTY COUNCIL

Working towards equal opportunities

## Leisure & Amenities

### D.S.O. MANAGER (GROUNDS MAINTENANCE)

SALARY UP TO £20,000 pa, SUBJECT TO PERFORMANCE

The City of Cardiff is meeting the challenge of Competitive Tendering by forming a Departmental Direct Services Organisation for Grounds Maintenance, under the control of the D.S.O. Manager.

The post of D.S.O. Manager is new to the Leisure and Amenities Department and will be charged with the responsibility of winning and successfully managing contracts for grounds maintenance in Cardiff, in accordance with Competitive Tendering legislation.

In Cardiff, we are seeking a Manager, capable of performing in a commercial and positive manner, who is aware of the threats and opportunities of competition and able to demonstrate those management skills required to provide a cost effective parks maintenance service in the Capital City of Wales.

The successful applicant will have a proven track record in effectively and efficiently managing a workforce of approximately 200 employees, have experience in the horticultural world, and possess a financial awareness suited for the 1990s.

Cardiff is a very progressive City famous for its 3000 acres of parks and open spaces with horticultural standards which have enabled the City to win the Wales in Bloom award for the past three years. The City is also justifiably proud of its expanding programme recreational facilities and claims now to be the leisure 'centre' of Wales. There are many exciting developments in Cardiff, not least the re-development of Cardiff Bay and the prospect of staging the Commonwealth Games in 1994. The City is ideally located with first class rail, road, sea and air network.

The post carries an essential user car allowance and generous relocation expenses are available.

However, if you wish to discuss the post requirements or require any further information, contact Mr I L Davies, Director of Leisure and Amenities on Cardiff (0222) 751235.

Application Forms and further details available on receipt of a stamped addressed envelope to the City Personnel Officer, City Hall, Cardiff CF1 3ND. Closing date 15th July 1988.

Cardiff City Council is an Equal Opportunity Employer and applications are welcomed from suitably qualified and/or experienced people regardless of sex, marital status, race, religion, colour or disability.

### CITY OF CARDIFF

Working for you and your leisure time

## University of Cambridge Secretary of the Department of Clinical Veterinary Medicine

Secretary of the Department of Clinical Veterinary Medicine, to be responsible to the Head of the Department for many aspects of administration, including the supervision of assistant staff, of facilities for teaching and research, and of finance. To take up appointment on 1 October 1988. Candidates should have considerable administrative experience, preferably in scientific institutions. The appointment will be for three years, with the possibility of reappointment to the retiring age.

The pensionable scale of stipends for the Secretary, for a person not ordinarily resident in College, is £14,500 a year, rising by ten annual increments to £20,920.

Further information may be obtained from the Secretary of the Appointments Committee for Departmental Secretaries, General Board Office, The Old Schools, Cambridge CB2 1TT, to whom applications (ten copies), together with the names of not more than three referees, should be sent so as to reach him not later than 16 July 1988.

## NEWHAM WOMEN'S AID

Newham Women's Aid are seeking to appoint a dedicated dynamic woman to co-ordinate the running of two Refuges and supervise 5 members of staff. We are also looking to appoint a part-time Housing Worker.

They must primarily have experience in some of the following areas: The present Welfare Benefit System, Housing Law and current Housing Legislation, Supervision of Staff, Fund-raising. Some knowledge of W.A.F.E. Policies.

A clean driving licence a desirable. Knowledge of Hostel Management essential. Salary scale 210645 inclusive of London Weightings. For application form and job description ring Claire on 01-657 2418. For all applications closing date 17th July 1988. Section 7(2)(c) of the Sex Discrimination Act applies.

## FINANCE

## CORPUS CHRISTI COLLEGE OXFORD THE BURSARSHIP

Applications are invited for the post of Bursar and Official Fellow, which will become vacant on 1 January 1989. The Bursar is responsible for the formulation of the College's financial policy and for co-ordinating the administration of its investments, estates and buildings. The salary is currently £24,570 p.a. A house in North Oxford is available free of rent and rates, or a housing allowance (currently £2,510 p.a.) will be paid in lieu. The post is pensionable under U.S.S.

Further particulars and application forms may be obtained from the President's Secretary, Corpus Christi College, Oxford OX1 4JF (telephone 0865-276739), to whom the application forms must be returned not later than 15 August 1988.

The College is an equal opportunities employer.

## MOORFIELDS EYE HOSPITAL SPECIAL HEALTH AUTHORITY

### Deputy Treasurer

£15,574 - £19,340 (Pay Award Pending)

This famous London Postgraduate Teaching Hospital requires a hard-working talented manager for its Treasurer's Department who will be responsible for

The day to day running of the office with its 25 staff, the management and development of its own in-house computer system - a position unique in the N.H.S.,

the regular provision of a wide range of management information and financial information, the integrity of the accounting system and records. The post offers immense scope for the right candidate to make a significant impact on the running of the Hospital.

Applicants should be qualified accountants or have had considerable experience in a similar position. For an Application Form and Job Description, please contact the Personnel Department, Moorfields Eye Hospital, City Road, London, EC1V 2PD, telephone 01-253 3411 ext. 2431/2433 or ansaphone service 01-253-8554.

Closing date 12th July 1988. Interviews to be held in third week of July.

## GREENPEACE HEAD OF FINANCE

Re-advertisement previous applicants need not apply.

Greenpeace is a fast-growing campaigning environmental organisation with more than 40 full-time staff. The London based UK office needs an experienced qualified Accountant to head the Finance Department.

You must be able to demonstrate the ability to manage a busy computerised Finance Department and contribute to the wider Management of Greenpeace. SALARY £18,500 Company pension scheme. APPLICATIONS please telephone for a job description and further details. Closing date for applications 22 July. Tel. 01-369 4372. Regrettably only shortlisted candidates can be responded to. Greenpeace is an equal opportunities employer.

## LEGAL

Continued from page 36

## COUNCIL FOR LICENSED CONVEYANCERS

The Council for Licensed Conveyancers is a statutory body established under the Administration of Justice Act 1985 to regulate conveyancers who may practise in competition with solicitors. The Council is required to make rules for training and to regulate the conduct and discipline of licensed conveyancers.

### SECRETARY

£25,000 - £28,000

The Secretary will be responsible to Council for carrying out the statutory duties and legal requirements of this new and growing corporation.

The main areas of responsibility will be: Overall responsibility for the Council's finances; Advising the Council on policy and preparing papers for meetings;

Ensuring that rules and regulations are kept under review and amendment as necessary;

Working with Government Departments and with other professional bodies. Applicants must have experience in administration at senior level.

### LEGAL OFFICER

£17,000 - £20,000

The Legal Officer will: a) Advise the Council and the Secretary on policy and legal issues; help the Secretary draft papers for meetings; draft amendments to rules; b) Act as complete officer with day to day responsibility for complaints. He will act as Secretary to the Investigating Committee and Discipline and Appeals Committee.

Applicants must have a legal qualification. For further details of both posts and application forms please apply to Ann Martin, Room 415, Golden Cross House, Deodar Road, London WC2N 4JF (Telephone: 01 210 4854). The closing date for receipt of completed application forms is 22nd July.

## PRINCIPAL SOLICITOR UP TO £18,810

We require an enthusiastic and versatile solicitor with at least three years post qualification experience, preferably in local government. You must be:

- capable of managing a section of solicitors, legal executives and others, ensuring that work is carried out efficiently, effectively and economically;
- be sufficiently experienced to attend Committees as the Council's legal representative;
- have litigation experience in Magistrates and County Courts and be capable of conducting Public Inquiries etc;
- and be interested in the use of Information Technology.

Benefits include up to £4000 relocation expenses, mortgage assistance, a contract hire car or an interest free car loan, assistance of professional fees, a private health insurance scheme, flexible working hours and a subsidised staff restaurant. Further details can be obtained by telephoning our 24 hour helpline on Basingstoke (0256) 479443 quoting job reference TJL003 at the start of your call. Applications in own style but with detailed CV should be sent to the Head of Personnel Services, Basingstoke and Deane Borough Council, Civic Offices, Basingstoke, Hants, RG21 2AL. Closing date 25 July 1988.



## TASMANIAN STATE INSTITUTE OF TECHNOLOGY FACULTY OF APPLIED AND HEALTH SCIENCES SCHOOL OF APPLIED SCIENCE

### PRINCIPAL LECTURER IN AVIATION STUDIES (Ref. No. 12788)

A National Centre for Aviation Studies is currently being established within the School of Applied Science at the Tasmanian State Institute of Technology in Launceston. The TSI provides high-quality education and training for students preparing for many professional careers, and currently caters for over 3,000 students.

The Centre will, in close collaboration with the Department of Transport and Communications, provide future Air Traffic Control and Flight Service professionals with an integrated two-year programme leading to an award in Aviation Studies. The level of the award is currently being determined.

The first intake in Aviation Studies is scheduled for February 1988. In order to allow adequate time for planning, the Principal Lecturer in Aviation Studies will ideally take up duty in October 1988. He or she will be responsible for the operation of the Centre and the provision of academic and professional leadership within the Centre.

The successful applicant will be expected to have academic and professional qualifications commensurate with the demands of the position. Preference will be given to applicants who can demonstrate an extensive knowledge of the Air Traffic Services system in Australia.

Salary: Principal Lecturer I \$50,103 (Aust.) per annum Principal Lecturer II \$48,256 (Aust.) per annum Principal Lecturer III \$46,400 (Aust.) per annum

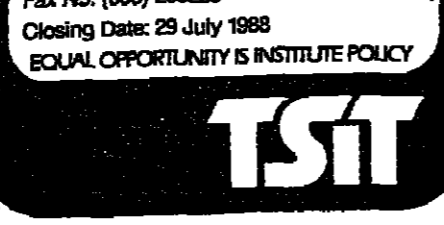
Applications quoting the above reference number, and including the names and addresses of three referees should be forwarded to:

Dean of Academic Services  
Tasmanian State Institute of Technology  
PO Box 1214  
LAUNCESTON TAS 7250  
AUSTRALIA

Fax No. (003) 265223

Closing Date: 29 July 1988

EQUAL OPPORTUNITY IS INSTITUTE POLICY



## DEPUTY DIRECTOR OF THE MUSEUM OF LONDON

The Deputy Director is head of the curatorial division of the Museum of London.

Applications are invited for this post from persons with management experience in a museum, academic or heritage environment. The successful candidate will be able to develop and manage a group of departments concerned with:

- programmes of collecting, research, and publishing related to the history of London;
- the curatorial content of the exhibition programme;
- conservation, documentation and storage of collections.

Current salary: £23,199 to £25,863 plus market supplements totalling £4,704.

Further details may be obtained from the Personnel Officer, The Museum of London, London Wall, London EC2Y 5RN.

Closing date for applications 25th July 1988.

## Unit General Manager (Central Support Services)

Salary £21,000 p.a. + Performance Related Pay + Lease Car Scheme

This is a new appointment at District Management Board level, carrying personal responsibility for the leadership of the Authority's Central Support Services Unit, comprising the Staffs' Ambulance Service and the District Transport and Laundry/Unions services.

The successful applicant will be expected to make a significant contribution to corporate policy development and to take a particular interest in the Authority's developing commercial activities.

Applications are invited from men and women of proven senior management ability who can demonstrate effectiveness in an environment of change and whose personal style is attuned both to a rigorous objective-oriented approach and to developing the contribution of subordinates.



## RUSHCLIFFE BOROUGH COUNCIL Chief Recreation and Amenities Officer

£22,182 - £24,399

The current holder of this post is shortly to retire and the Council is seeking a Manager of proven ability to head the Recreation and Amenities Department.

The responsibilities of the post include joint provision leisure centres; a municipal golf course; the Council's catering services; liaison with Parish Councils and Community Organisations; Tourist, Arts & Entertainment; and other leisure functions.

The post carries Chief Officer status and membership of the Chief Officers' Management Team.

A block car allowance is payable and a generous relocation/replacement scheme is available.

The Borough lies immediately south and south-east of the City of Nottingham and River Trent, the district having a commercial core, highly sought-after residential areas and villages set in the countryside. The Borough has both national and local recreation facilities whilst the entertainment and shopping facilities of Nottingham are within easy reach.

Further details and application form are available from the Personnel Officer, Civic Centre, Pavilion Road, West Bridgford, Nottingham. NG2 5FE. Telephone 0622 819811 ext. 215.

Closing date 18th July 1988

Re-advertisement previous applicants need not re-apply.

## TECHNICAL

### COMPUTER OPERATIONS - BRISTOL Computer Operations Assistant

Salary: Scale 2/5 £6,396 - £9,873

If you have at least 4 GCE 'O' level passes and some experience of operations on mini or mainframe computers then this job should interest you.

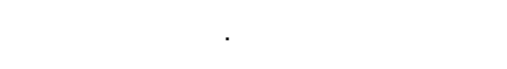
You will be involved in assisting with the operations on a large PRIME 9355 minicomputer which provides a wide range of services to the Highways Department. You will also have the opportunity to assist with systems programming tasks and gain experience in the use of microcomputers. Your other duties will include administrative support to the Department's computer section.

Your starting salary within the career grade will depend on your academic qualifications and length of relevant experience.

You will be working in an attractive part of the Country as well as having the following employment benefits:- Substantial relocation package available when appropriate.

Opportunity to participate in the BCS Development Scheme. Excellent Conditions of Service with up to 28 days holiday and 11 public holidays. Wide ranging experience of computer services in a major technical department.

Application by term only, available with further details from the Director of Personnel Services, P O Box 270, Avon House, The Haymarket, Bristol BS99 7HE, or telephone Bristol 298565 (Ansafone on this number after office hours). Please quote reference number ENG/5387/72 when asking for forms which must be returned by 25th July 1988. Highways and Engineering Department



# The secret beneath the shroud



Wherever, whenever the America's Cup is next contested, Britain is determined to be in with a winning chance: the right leadership, the right team, the right boat, the right support. In a three-part series, *The Times* examines the credentials of the Blue Arrow Challenge. Today: Brian James on how, at last, money matches ambition

Stand by, all hands, to be astonished. The boat to carry Britain's challenge for the America's Cup will be unveiled in a week or two... and the sharp intake of breath from the world's yachtsmen may be enough to capsize a clipper.

"It will," the campaign leader says, "absolutely fly. Or it will sink."

"It will win," the designer says, "that is, if it works."

"The fastest thing afloat," the skipper says, "but I don't know if we can handle it."

So are we aboard yet another great amateur British enterprise, long on grit and gusto, short on research, detail and resource? Not this time. To describe the man around the Blue Arrow Challenge as amateur is like calling the first men on the moon amateur, when they failed to prove in advance they would not be stepping out on to cream cheese.

Amateur is what happened the first time Peter de Savary went to Newport, in 1980, seeking the America's Cup. He found the boat — in which he had invested a little of his money and all of his hope — the only one still afloat. His rivals' craft were swinging high in the air, having their hulls burnished to provide the unresisted passage that victory demanded.

Recalled de Savary: "We couldn't afford the crane. So we had crewmen going down in snorkels, clutching handfuls of rag. They had to come up at dusk, because we had no lamps. But, what really got me to me about our effort in 1985 was an American slinging in \$25,000 to help us out. Like a gladiator giving a rival a sugar lump for energy — so he could lift his head to get it chopped off neatly. I felt shamed, humiliated... bloody angry."

Images like that help appreciation of the scale of the challenge, with the professionals at the helm, now being mounted from offices in Pall Mall, a dock in Falmouth, a well-disguised design centre in Southampton and unlisted workshops all over the south of England.

De Savary is hunting the pot Britain lost 137 years ago, not this time, after shaking a collecting tin about the country as though it were Lifeboat Day, but with a £10 million business. Blue Arrow Challenge plc is subject to the imperatives of the market place, the disciplines of the City.

More than 80 per cent of the money comes from Tony Berry, a sport-loving businessman who built his company from a zero base to a £2.5 billion turnover in five years. Expanding still, he took advice that the often lurid and extravagant contest between yachts was the perfect vehicle to carry his name world-wide, and that de Savary was both the most identifiable name in the sport and one of the few Britons purposefully knavish enough to hold his own with the manic millionaires who have taken over an event once run with lavishly spent old money and lately deadly old-world manners.

It says a deal about the intrigue of this bizarre sport that de Savary's rivals could at present be divided into two camps: those certain that the new Blue Arrow boat should be banned and those who are equally sure it does not exist.



Dry-run: ocean racers on a Welsh beach for essential training with the technology of the Blue Arrow Challenge (Photograph: Stephen Markeson)

We shall get to the shape and nature of the Boat. But first it is necessary to know why the world of racing yachtsmen is taking very seriously the possibility that on Falmouth Dock, guarded by former Marines, inside a hangar-like shed, and beneath two layers of a huge plastic bubble, Britain is lurking something potentially rather evil.

That fear is greater because of evidence of the new professionalism of Britain's challenge. For example, just in case they need a classic 12-metre yacht to compete, Blue Arrow used their new £500,000 Integraph computer to design it, at half-scale, six-metre size. Then they went out and bought the world's fastest six-metre boat to tank-test the design — and check that the computer knew what it was chattering about.

Example: British challenges are usually mounted from hired motor-homes, rented sheds. Blue Arrow is spending £750,000 rebuilding a 1929 ocean-going tug to include crew-quarters, sail-lofts, an electronic laboratory and computer centre.

There is not the slightest chance this support tug will be ready for a race this year. This does not matter, de Savary says. When previous challenges finished, the crew chucked the oilskins into a locker, the owners went off to try to sell the boat. And in a couple of years someone would have to start putting it all together again. "You're missing the point. Blue Arrow Challenge is permanent..."

John Mitchell, the marketing manager, sits in St James's surrounded by samples from companies who want the Blue Arrow logo on their products, and wonders aloud whether instead of spending £1 million buying clothes for supporters' clubs, it makes more sense to buy the clothing company. "We need beds for our crew. We bought an hotel. Blue Arrow plc builds yachts to order, takes parties of businessmen and their customers for day trips on our race yachts. We have a full-time staff of 80 professionals with nothing else to do but win the America's Cup. And make us a profit."

Bombast? Perhaps. Yet other British companies, as hard-headed as Vauxhall Motors and Cellnet, are sufficiently impressed to have weighed in with £1.5 million of their own money and resources to be associated with Blue Arrow. And what is truly remarkable is that none of them know when the next race will be, what sort of boats will race and even — most crucially — if Blue Arrow will be allowed to take part.

A New York Supreme Court is soon to rule on a string of cases, as complex and interdependent as a clipper rigging. And no matter what decision the judge hands down, there will be appeals and injunctions.

I have seen, and could therefore approximately describe what lies beneath the plastic shroud on Falmouth Dock. Except it would instantly add yet another court case to the list. Only a handful have been shown a piece of the structure, a drawing or two of the detail. And no one gets to examine as much as yard of rigging until he signs a three-page legal form, as watertight as the proposed hull, swearing secrecy. Only four people know exactly what the finished craft will look like. De Savary is not among them.

But he knows enough to say this: "When we first put it in the water, it will be towed. Slowly, then at speed. No one goes aboard until we are sure we know what we are doing. We really need a test pilot in those first minutes — it is based on aircraft technology. Look out that window; the stiff breeze — I am serious when I say in these conditions the prediction is this thing could touch 50 m.p.h. Or take off."

"If one man had come up with this design, I would have thought him wacko. Told him to push off, stop wasting our time. But when the 10 best scientists, the most professional designers, sit down together and say, 'Look, this is chancy, but we think it will work', then you say, 'OK, go for it'. What I don't know is if we can handle it."

Handling it is a matter for Chris Law, the skipper. Four times chosen in an Olympic squad, he came back from the last America's Cup convinced: "We can never do it. We will always be too poor, and too amateur, arriving with too little, too late. This lot have changed my mind. Not only me. Three weeks ago I invited the 12 best yachtsmen to a meeting. Swore them to secrecy. Showed what we were doing. Who wanted to be involved? Every hand went up. They are already training."

ack to de Savary to ask: "But what if it doesn't fly — or even float?" "Then we have time before we leave in late July to put it right before the race-off in August."

"And if the court won't let you race?" "Can't keep us out. I have the others' signatures."

"What if compromises are reached, the race is put off until another year, and mutually agreed for 90-footers, or the old 12-metres?" "Look, you still haven't got the idea. Whatever it is, whenever it is held, we shall be there. We can build a 90-footer in 90 days. We have already built prototypes of a new 12-metre. The America's Cup is going to be won for Britain and defended in these waters... by Blue Arrow Challenge plc. We shall do for Falmouth what the Aussies did for Fremantle... bring a billion dollars into the place."

**TOMORROW**  
Big stakes and big egos

Enterprise Rainbow Columbia Constellation France III Australia

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1971 Livia (James Ashbury) — 2-1  
1985 Geneva (Sir Richard Sutton) — 2-0  
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## MOTOR RACING

# Silverstone stage for next act of a captivating duel

By John Blunsden

The tension on the face of Ron Dennis, McLaren international co-constructor and team manager, lifted visibly as he watched first Alain Prost and then Ayrton Senna bring their Honda-powered cars across the finishing line at the end of the 80-lap French Grand Prix.

As usual, he had been watching behind the McLaren pit wall, wearing the headset and mike with which he keeps in touch with his drivers and snatching from the monitors which record engine management information and, in particular, rates of fuel consumption of his cars.

It had been a fraught 97 minutes. "I don't fancy being under that much pressure on the pit wall too often," he joked. The tension was little to do with the opposition on the track. In the fashion which has become so familiar in races this season that had proved little more than a minor inconvenience, cars had been dealt with emphatically in the first quarter of the race.

The adrenaline was being pumped by the increasing rivalry of his two drivers who, being probably the best in the world today, are each driven by a burning desire to prove his superiority over the other. Prost, of course, has experience and statistics on his side — 32 grand prix victories, two world championships and more points scored than by any other driver in the history of the world championship.

Senna's score of nine grand prix wins may seem modest by comparison but he has taken part in only 69 races compared with Prost's 128, yet can claim 22 pole positions (six of them this season) compared with Prost's 17.

In fact, they are remarkably equally talented, and realize it, which only serves to heighten their competitiveness. Fortunately, they also have the greatest mutual respect, between them whatsoever and they seem to have a friendly and positive relationship with each other out of their cars.

On the track, however, they are not so friendly. More than ever, and this really had Ron Dennis worried on Sunday. "The way they were using up their fuel in the first half of the race there was no way they were going to make it across the line if they kept that pace up," he said.

No doubt his increasing tension came across to them loud and clear because for the last 10 laps they switched off their radio links and refused to talk to the pit. Fortunately, their professionalism saw them through, and after easing off they still had more than enough fuel aboard as they crossed the line.

At Silverstone, this coming weekend, the battle will be renewed with even greater vigour. "After recent tests there I think we will be more competitive than ever," Prost said. "We expect to be on the front row again and on such a fast circuit we're going to have a really good scrap between us." Senna, who was smiling as he listened to this prediction, did not deny it. "It's going to be hard work for both of us," he suggested. "But it should be really exciting for the spectators. I think they're going to see a very good race. And, no doubt, not a little tension in a certain area of the pit road."

**OLYMPIC GAMES**  
**Royal tribute to Lord Luke**  
By David Miller

It is unfortunate that the Duke of Edinburgh, a notable former member of the Olympic movement in his position as President of the International Equestrian Federation, should have crossed swords recently with Colin Moylhan, the Minister for Sport. The Duke was defending, justifiably, those amateur administrators who loyally give of their time to keep sport on the road. Moylhan was simply stressing, on the other hand, the need for active contemporary sportsmen to contribute up-to-date first-hand experience.

The kind of largely unseen administrator to whose defence the Duke was springing is Lord Luke, in recognition of whose service to the International Olympic Committee (IOC) a dinner is given tonight at the Café Royal. Lord Luke is retiring from the IOC at the age of 83, being replaced by the Princess Royal, the President of the British Olympic Association, who will attend the dinner.

Critics who cause to denigrate those aristocrats or establishment figures who fill some of the IOC's 90-odd seats often do so out of ignorance. The Solidarity Fund, which pours millions of dollars into sports development in the Third World, was initiated by, among others, Lord Luke when he was chairman of the Finance Commission. It is to the IOC's advantage that he will continue, as an honorary member without a vote, to give his experience to the Commission.

Before the Games of 1968 in Mexico City, the IOC had been run on a shoestring, which is why it was necessary for the members to be men of substance who could afford often to pay some of their own expenses around the world. That tends to be forgotten.

"The television income had only just begun in 1968," Lord Luke recalls. "It was from there that we began to plan." Shrewd investment of the IOC share helped accumulate funds which subsequently went to smother the impecunious national Olympic committees. Other commissions were begun, including the Press Commission, of which Lord Killanin, later to succeed Avery Brundage as IOC President, was chairman.

Lord Luke, educated at Trinity, Cambridge, was elected IOC member in 1952 and for many years served as vice-chairman. He was elected IOC President in 1976 and from him learned the labyrinthine network of the Olympic movement. At home, defeated by Brundage for the presidency and thereafter his closest supporter.

It remains to be seen how the Princess Royal will choose to operate, given the restrictions of royalty, though it is sure her contribution will be positive. Yet will she, for example, feel able publicly to support Manchester's bid for the Centenary Games of 1996 against the Commonwealth rivalry expected from Sydney?

Whatever the Princess Royal decides, once she has been formally introduced into membership in Seoul in two months' time, Lord Luke's opinion is that "her presence will have tremendous public relations value for Britain". Amid controversy among a minority, Lord Killanin, later to succeed Avery Brundage as IOC President, was chairman.

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## PREVIOUS BRITISH AMERICA'S CUP CHALLENGES

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CRICKET: FUTURE OF THE INTERNATIONAL GAME HANGS IN BALANCE AT LORD'S

ICC's prevarication likely to forestall the fateful moment

By Alan Lee Cricket Correspondent

The end of the cricket world as we know it, threatened so often during the past decade...

Many times in the past there have been good reasons to deny the prevarication which characterises ICC meetings...

If passed, this motion, put by the West Indies, would inevitably divide the cricket circuit into black and white countries...

University hopes abandoned

YESTERDAY saw the making of a somewhat grizzly record. The University match, the oldest first-class fixture...

tries would be at liberty to reject any touring South African links. There is also a third proposal on the table...

The reasons are largely legal and complex. They also have something to do with the constitution of the ICC...

There is to be a specific discussion on constitution and Colonel John Stephenson, the secretary, explains: "We want to give the ICC more teeth so we can impose sanctions on people stepping out of line..."

Lancashire make little progress

NORTHAMPTON: Lancashire, with all first-innings wickets in hand, are 19 runs behind Northamptonshire...

Van Zyl departs early

Corrie van Zyl, of Glamorgan, is flying home to South Africa today with three months of his contract to run...

Kent find suitable ground for optimism

By Ivo Tennant

HASTINGS: Sussex, with seven second-innings wickets in hand, are 95 runs behind Kent...

This is the penultimate year of first-class cricket at Hastings, at any rate on this ground...

So one day it will be possible to buy Imran's autobiography here. It was banned from the ground yesterday, and the author was not to be seen either...

All morning rain drifted in from the sea. When play began at 2.00, Cowdrey was naturally keen for Kent's remaining batsmen to get on or get out...

There were runs thereafter for Parker; but in the last over of the day he was caught at the stumps...

YESTERDAY'S DETAILS

Table with cricket match details including scores, wickets, and player statistics for various matches like Lancashire vs Northamptonshire and Kent vs Sussex.

No play yesterday

DERBY: Derbyshire v Middlesex. THE OVAL: Surrey v Warwickshire. WIMBORNE: Dorsetshire v Gloucestershire.

Under-25 competition

WIMBORNE: Middlesex v Essex. Match abandoned - rain.

Minor Counties

CLEETHORPE: Lancashire v Staffordshire. No play - rain.

LEAGUE RESULTS

Table listing league results for various football leagues including the Football League, Northern League, and others.



Morning glory: Steve Bauer, of Canada, wins yesterday's first half-stage of the Tour and relieves Guido Bontempi of the yellow jersey. By evening he had lost it to Team Van Vliet

Canadian surprises bunch to sprint to yellow jersey

From John Wilcockson, Ancenis 14sec advantage on the other members of his team - who are tied for second place overall - by virtue of earning three time bonuses...

Record for Sturgess

Colin Sturgess, aged 19, set a British record of 18min 48sec in the 10-mile race, the shortest distance recognized, at the weekend...

Pre-Seoul boost for top juniors

Britain's top juniors will be gone but not forgotten when the 24-strong team named yesterday goes to Amersfoort. The Netherlands, for the European junior championships later this month...

SWIMMING

Andy Norman, the promotions officer for this Friday's Peugeot Talbot Games at Crystal Palace, confirms that the 1,500m and 500m events were in hand for the meeting to stage the second race in a week between Steve Cram and Abdi Bile...

ATHLETICS

Iken Billy, the former European junior champion. Linford Christie defends his season's unbeaten record against the Nigerian, Chidi Imo, who has defeated the European champion on the six occasions they have met...

EQUESTRIANISM

Whitaker strikes in opening event

By a Special Correspondent

Michael Whitaker, just returned from Aachen, won the first jumping class at the Royal Show yesterday. The Cross and Blackwell Trophy, on Philip Heffer, riding Don Point in an eight horse jump off in which only 18 seconds separated the first three...

Mrs E. Wynn won both the championship and reserve in the hackney classes with her Royal International Show champion horse, Whitehaven Step High, and the pony, Sombear Superstar.

After 15 minutes of delays, the race restarted on the south side of the bridge and almost immediately four riders went clear, including Van Vliet. During their 20-mile attack, the four riders disputed three sprints, with Van Vliet and the Danish rider, Soren Lilholt, both collecting 14sec in time bonuses...

HOCKEY

Sixsmith added to party

By Joyce Whitehead

Jane Sixsmith, aged 20, who came into the Great Britain women's training squad last December, was yesterday named in the 16-strong party for the Olympic Games in Seoul, Dennis Hay, the British coach, has kept faith with the players who won the qualifying series against the Soviet Union in Barcelona...

STUDENT SPORT

Rain proves a valuable Irish ally

By Yuri Matischen

Irish Universities recorded their second victory in the British Universities rowing regatta, triumph by virtue of a higher run-rate, after finishing equal top with the English Roses following five days of competition in the London area...

ATHLETICS

caused the overs to be reduced to 41 and Roses, batting first, made 256 for two, with Gary Corcoran (Southampton University) hitting 109, Ian Osborne (Keele) 77 not out and David Storer (Newcastle) crashing 42 from 20 balls. The Irish reply was a spirited effort and although they were beaten their effort in reaching 239 for four, with Mark McNulty (Trinity) scoring 75 not out, proved vital when the run-rates came to be worked out...

Advertisement for Mycil foot powder, featuring images of the product and text describing its benefits for athletes.

Advertisement for The Hardware and The Software, featuring images of various hardware and software products.

Advertisement for Scotland shipping services, featuring images of ships and text about their offerings.



FOOTBALL: AMERICAN FACILITIES SWING FIFA'S VOTE AWAY FROM MOROCCO AND BRAZIL

US awarded 1994 World Cup

From David Miller, Zurich
The correspondent of the ABC radio network, America's largest...



Cap in hand: Werner Fricker (left) pictured with Joao Havelange after yesterday's decision

(more than 25 per cent of revenue) in transferable currency and with guaranteed television transmission.

Nevin on verge of signing for Everton

By Ian Ross
The uncertainty which has surrounded the future of the Chelsea winger, Pat Nevin, is likely to end this morning...

Thomas finds his old confidence among qualifiers

By Patricia Davies
It was not a day for scintillating scoring at Little Aston yesterday as 109 golfers took part in the Open Championship regional qualifying competition...

Young Italians on the Open road

By John Hennessy
An Italian pursuit of places in the Open championship yielded mixed results at the Hinkley Common club...

BOWLS

Seniors bowled over by youth

By David Rhys Jones
The bowls yuppies were upwardly mobile again yesterday at Larne, Northern Ireland...

TENNIS: GRAF WINS HER SECOND TITLE AWAY FROM THE SHOW COURTS

Americans in famous company

By Richard Evans
Long before Steffi Graf and Gabriela Sabatini had broken with tradition by having the Duke of Kent present them with the women's doubles trophy...

WIMBLEDON

Tenacious Farmer will not take it lying down

By Mel Webb
Lawrenson Farmer crawled out of his sick-bed as dawn broke yesterday morning...

Scotland show perfect judgement to triumph

By Gordon Allan
Incessant rain curtailed play in the Women's International Series at Jubilee Park, Spennymoor, near Durham...

Matthews maintains his excellent form

Laurence Matthews, of Chesham, came safely through the opening round of the Charrington Insurance Bowls Championship...

Clarson is joint leader

Richard Clarson, aged 26, an assistant from Great Barr, Birmingham, was in joint leading place among the men attempting to qualify for the Open Championship...

Schooner's record run

Paris (AP) - A French schooner has claimed a world record for a monohull crossing of the North Atlantic, sailing 2,810 miles (5,224kms) in eight days...

SHOOTING Gurkhas are quickly off the mark

The marksmen of the Gurkha Rifles, who have dominated Army shooting at Bisley for seven years, got off to a good start in the rifle events at the Combined Services meeting...

FOR THE RECORD

Table with columns for ATHLETICS, BASEBALL, CYCLING, YACHTING, FOOTBALL, MOTOR CYCLING, MOTOR SPORT, HOCKEY, RUGBY UNION, and TRIATHLON.

YACHTING

ROYAL LIVERPOOL YC: Healey Class...

Windsor

6.15 (11.70) 1. Royal David (P. Perry and S. Wainwright)...

Wolverhampton

6.35 (11.1) 1. Lucy's Day (P. Cook, 14-1-2)...

Evening Racing

Goings good (straight): good to soft (mainly)...

England v West Indies

0898 400 700
LATEST SCORES
0898 444 440

Honeywell Bull

COMPUTER CRICKET SERVICE
0898 100 180

Cricket Bulletin

FROM DOMINIC ALLAN
Graham Roope
0898 400 600

# Secret fires deep inside nordic Bambi ignite

There are fires that burn perpetually, deep beneath the surface of the earth. This fact is not always easy to accept, I know, particularly on a chilly, windy day on the Centre Court. But I believe that the subterranean fires exist: David Ardenborough told me so.

It is also true that there are fires that burn deep inside the Swedish psyche. I find this even harder to believe normally: but Tony Pickard, coach of Stefan Edberg, told us this was so a couple of days ago. One just had to take it on trust.

We Brits find it hard to understand just about any sort of foreigner. The further South, the



Simon Barnes

more we typecast the people as hysterical, irrational types. We talk about their 'fiery temperament' disparagingly.

But we seem to find the Swedes and the rest of the Nordic types even more confusing. We talk about their lack of fire, and we mean it disparagingly. The eldest nickname Bjorn Borg ever had was 'the ice-borg'. His calmness, politeness, and utter relentlessness won him much admiration —

but less affection than even that rascal Jimmy Connors gets.

Edberg has all the Swedish traits we Brits most completely fail to understand. Where Becker plays up to his irrepressibly boyish self-image, Edberg seems to play up to his own blandness. Many players make more waves by losing in the quarters than Edberg has by winning.

You have to dig pretty deep if you want to lay your hand on the earth's subterranean fires. And the Wimbledon final against Becker yesterday was a profound excavation of the nature of Stefan Edberg. Edberg started the game like a train, but unfortunately a

train we all know too well: the one that breaks down round about Watford Junction.

Becker then won five games off the reel, looking as strong as you could imagine. 'It's like Tyson against Bambi,' someone said to me. Edberg, long-legged, and endearingly fragile-looking, did not seem to me to have the stuff of champions.

But we Brits cannot read Swedes at all. The fires were there all right: smouldering away, without blinding or dazzling anyone; but hot enough to consume Becker. 'He was more psyched up than me,' Becker said afterwards — this from the master of stoked-up on-court aggression.

For it is Edberg's mental toughness that has always been in question when his claims to greatness have been considered. 'I never really gave him a chance,' Edberg said after the despatch of Becker. 'After the second set, I knew I could win. I felt I couldn't miss the ball. I was hitting big returns. I was making trouble for him.'

'I never had it in my mind to give up, not until the last point,' Edberg continued. From just about any one else — anyone not Swedish — this would have sounded insufferably bullish. From Edberg it sounded rather charming.

He feels he has acquired more and more mental strength as

Wimbledon has gone on (and on). He survived his first round four-set examination by Forget, and, crucially, his semi-final against Meicr. After Meicr had twisted him like a pretzel for two sets, Edberg won in five: 'That gave me confidence, that made me feel very strong.'

'I felt I would never give — and I did it today. Mental strength, well, I proved something to myself. And to other people. Before, I have hit double-faults on important points. I never thought about that today. And by the end, he didn't know what to do — and that made me feel even better.' Again, no bullhustness. This was said with a glowingly happy modesty.

Edberg is a man happy to have

risen without trace, happy to live in Kensington rather than Monte Carlo as an expatriate Swede should. 'That's not me,' he said. 'Well, Stefan, do you think Wimbledon will change your life?' 'I don't know. It hasn't changed so far.' That is a Swedish joke, by the way. And it will be hard to avoid changing his life, for all that Edberg is a devout believer that 'you make your own problems'. It is those that can solve them too that have the seeds of long-lasting greatness, as the last Swedish fellow to win Wimbledon knew.

Edberg was asked if the cheery support of the Centre Court made him feel like an adopted Brit. He laughed: 'I'm always going to be Swedish. Of that I have no doubt.'

# Edberg a deserving new champion

By Rex Bellamy  
Tennis Correspondent

Stefan Edberg, aged 22, became Wimbledon champion last evening by beating Boris Becker 4-6, 7-6, 6-4, 6-2 in a final that began on Sunday, was played in three phases, and lasted for a total of two hours and 50 minutes. This was the first Wimbledon singles final to begin one day and end the next.

Edberg is the first Swedish winner since Bjorn Borg in 1980. The title has passed from Pat Cash, an Australian with an apartment in Fulham, to a Swede with an apartment in Kensington. In January of last year Edberg beat Cash in the final of the last Australian championship played on grass.

Five years ago Edberg, having beaten Becker in the first round, won the Wimbledon boys' title. Becker was favoured to win their long-deferred return match on the famous old lawns but, ultimately, was clearly second best to a man giving a classic demonstration of the serve-and-volley game. Edberg's mixture of services teased Becker throughout the match.

Becker said later that his preceding matches with Cash and Ivan Lendl had taken a good deal out of him, physically and mentally, and that consequently he was unable to "push" himself when the quality of Edberg's tennis demanded it.

Edberg led 3-2 in the first set overnight but Becker, having won five consecutive games, went to 5-3 and quickly tucked the set away. But he was soon under stress. In the second set Edberg had four break points. Becker one. In the tie-break Edberg instantly took the initiative and Becker, between points, sometimes reeled



about like a boxer who was taking too many punches. Edberg was two men in one. Between rallies, he ambled about like a quietly watchful gunslinger. When the ball was in motion, he reacted like lightning, shot from the hip, and seldom missed his target. His serving, volleying, and return of service were exhilarating — not least when he was volleying or driving on the backhand.

Always springy in the forecourt, Edberg usually gave a little hop of satisfaction after putting away a volley. There was many a fleeting hint of a private smile. Edberg sometimes punched the air, too.

Such indications of pleasure were never excessive and were always swiftly suppressed. Edberg is no man to make a fuss, or to be discourteous to his opponent by giving any sign of gloating. He was happy because he knew that he was playing his best tennis, whereas Becker was not. But Edberg was aware that it could all change, at any moment.

Edberg broke to 2-1 in the third set and in the next game Becker irritably threw down his racket in frustration and was given a warning. Becker changed his racket but in the next game he was briefly embarrassed when he slipped and sat down in the forecourt; and Edberg lobbed him. Again, Becker angrily swished his racket. Edberg was remorseless. He



Champion's style: one of the rare occasions on which Stefan Edberg was at full stretch as he outplayed Boris Becker (Photograph: Tim Bishop)

clinched that third set with a run of four service games in which he conceded only three points. Becker, often shaking his head, was ridden with self-doubt. His usually formidable power game was spluttering — the blazing services and returns too sporadic to give Edberg persistent cause for concern.

Yet the tension remained almost tangible, because we knew that although Edberg could play no better, Becker might. But in the first game of the fourth set Becker, serving, went 30-40 down; and a voice from the stands cried "Bye, bye, Boris".

Becker lost that game with a double-fault and, head bowed, went to the changeover with one strong hand hiding his face. If there was any further doubt in his mind, or Edberg's, it was dispelled when Edberg broke him again, to 4-1. In that game one of Edberg's backhands exploded down the court like a shell.

# Way to the top laid by British reject

By Richard Evans

No coach creates a tennis player and Tony Pickard certainly did not create Stefan Edberg. But it is doubtful if the shy and unassuming Swede would be Wimbledon champion today had not Pickard been around to chivy and chase him around the practice courts; ease the pain of defeat with some chirpy Nottingham humour and instill the level of self-belief any player needs to reach the very top.

Like so many good relationships, Edberg and Pickard came together by chance. Having been discarded by the British team establishment which has run so often from people who bypass niceties in search of the truth, Pickard became the British representative for Wilson Rackets — the rackets Edberg started to use as a top junior.



Pickard: no short cuts When Percy Rosberg, the Swedish tennis professor who coached a young Bjorn Borg

and then made Edberg change from a double-handed back-hand, backed away from a full-time travelling commitment on the international circuit. Pickard saw the opportunity to work with a real talent and seized it.

As a former coach to Britain's Gala Cup team and later as Davis Cup captain, Pickard was well qualified for the job but no coach can do justice to his knowledge of the game if he does not enjoy an easy and trusting relationship with his player.

Happy for both men, Edberg and Pickard immediately struck up a natural friendship which was nurtured by Pickard's ability to back off and leave the young man to his own devices when

necessary — something Günther Bosch did not manage to do with Becker.

With the trust and friendship cemented, Pickard was then in a position to crack the whip and make Edberg aware of just how far his talent could take him if he was prepared to push himself through the pain barrier in training.

When all the hard clay court preparation went down the drain with a defeat at the hands of Guillermo Perez-Roldan in Paris, Pickard took Edberg across the Channel and started again. 'There was no time to hang around and mope,' Pickard told me. 'We just had to go back to the grass and work our rear ends off. I told him: 'Look, fella, there are no short cuts to winning Wimbledon.''

SPORT IN BRIEF

# Game effort

Dave Moorcroft, the former world 5,000 metres record holder, plans to defy his 35 years and reach a fourth Olympic Games this autumn. The Coventry athlete, now in his twelfth season in the top flight despite being plagued by injuries for years, hopes to run the 5,000 metres at the British selection trials next month.

# Age limit

Zurch (Reuter) — The Olympic Games' football tournament will in future be open only to players under the age of 23, the International Football Federation (FIFA) has announced. The new eligibility rule will come into effect immediately after the Seoul Olympics.

# First base

Soul (AP) — South Korea, Taiwan, the United States and Japan are the top seeds in the Olympic baseball competition, a demonstration sport in this year's games, it was announced yesterday.

# Last farewell

Havana (Reuter) — Teofilo Stevenson, of Cuba, who won the Olympic heavyweight boxing title three times and rejected offers to turn professional, has formally hung up his gloves at the age of 36. People in his home town of Last Tunas in eastern Cuba lined the streets to give him a hero's farewell.

# Pitch denial

The Lancashire committee yesterday denied accusations that the Test pitch had been "fixed" to suit England (Andrew Longmore writes).

The groundsmen, they said, was not told by anyone how to prepare his wicket.

claimed by the crowds here has been a flop. He has scored eight and four to add to his woeful record against this opposition. Even Gattling's place cannot be assured for Headingley.

But for two rare lapses in the slip cordon by the West Indies, it could quickly have been 31 for four. Moxon was put down by Richardson at third slip, Gower by Marshall at gully. Both were off Ambrose and neither was particularly difficult.

Respite from Marshall came in the same way as it had done at Trent Bridge. He received two official warnings for running on the pitch and was promptly withdrawn from the attack. Such are Richardson's options, and such is the conviction now running through his bowlers, that this proved a small handicap.

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# Roof scheme flattened

Professor Bernard Neal, a structural engineer, who is a member of the Wimbledon Management Committee, pointed out yesterday that it was a rare occurrence for the championships to run beyond schedule and that "We beyond schedule and that 'won't be talking about 10s of millions' if the tournament was to put a roof on the centre court (Rex Bellamy writes).

Professor Neal said that the new stadium at Flinders Park, Melbourne, was "the only feasible way of covering a major stadium."

He said that a similar rigid, sliding roof on the centre court

at Wimbledon would demand reconstruction, because new columns would be needed to support the weight of a retractable roof. Professor Neal said that an alternative scheme was a concertina-like roof with a flexible membrane, but the snag with this was that in a strong wind it might be affected by the way a raised umbrella is often affected.

A third possibility is that Wimbledon could leave the centre court as it is and, on adjacent land, build an entirely new main stadium. Paying for such a project would be difficult.

# Imran to explain to Board

By Alan Lee

Imran Khan expressed himself "mystified" after being summoned to appear before a Test and County Cricket Board disciplinary committee next week to explain passages in his autobiography.

The Pakistan captain, very much a part-time county player these days, apparently failed to submit the manuscript to the obligatory vetting process by Sussex and, although its critical content is largely confined to the administration of cricket in his native country, the TCCB have taken exception to various comments on the umpire, David Constant.

Imran traces back the recent troubles, during the series involving Pakistan and England, to a decision made by Constant at Headingley in 1982. That decision, widely agreed at the time to be a mistake, was also criticised by the sacked England captain, Mike Gatting, in his recent, controversial book.

Imran's book has now been withdrawn from sales points on the Sussex ground at Hove. The player's comment is revealing: "I cannot believe there is anything in the book which could offend the TCCB or Mr Constant." There is, perhaps, much in the book to offend Pakistan's cricket authorities but that is another matter.

# Outclassed England set up for the kill

By Alan Lee  
Cricket Correspondent

SCOREBOARD FROM OLD TRAFFORD

England won toss

ENGLAND  
First Innings: 135 (C A Walsh 4 for 48)  
Second Innings

Player	6s	4s	Mins	Balls
G A Gooch lbw b Marshall	1	0	82	9
M D Moxon c Richardson b Benjamin	1	0	23	25
M W Gatting c Richardson b Marshall	4	2	23	25
D J Gower not out	24	0	87	50
A J Lamb not out	6	1	41	38
Extras (lb 1, nb)	10	0		
Total (3 wickets, 29 overs)	60	0		

D J Capel, P R Downing, J E Emburey, P A J DeFreitas, G R Dilly, J H Childs to bat.  
FALL OF WICKETS: 1-6, 2-22, 3-36.  
BOWLING: Marshall 9-3-19-2; Ambrose 9-2-17-0; Walsh 4-1-10-0; Benjamin 4-1-6-1; Harper 2-1-4-0 (nb 2); Hooper 1-0-4-0.

WEST INDIES  
First Innings

Player	6s	4s	Mins	Balls
C B Greenidge lbw b DeFreitas	4	0	155	129
R B Richardson b Daley	15	0	35	27
C L Hooper lbw b Childs	5	0	82	47
T V A Richardson b Capel	17	1	102	71
A J Logan lbw b Dillee	39	4	83	59
JP J Dujon c Capel b Dillee	67	4	180	159
R A Harper b Dillee	74	3	307	244
M A Marshall not out	43	3	158	102
C E L Ambrose not out	7	1	17	8
Extras (lb 21, nb 3)	24	0		
Total (7 wickets dec, 142.1 overs)	384	0		

B W K Benjamin and C A Walsh did not bat.  
FALL OF WICKETS: 1-35, 2-77, 3-101, 4-175, 5-187, 6-281, 7-388.  
BOWLING: Dillee 28-14-98-4 (nb 1); Emburey 27-5-7-4-0; DeFreitas 35-5-81-1 (nb 4); Capel 12-2-38-1; Childs 40-12-91-1.  
Umpires: D J Constant and N T Plews.

# Pitch denial

thudded into his pads as he played an ineffectual back-foot shot and yet, as he trudged away with head bowed, he may have been reflecting that the ball could have missed leg stump.

This was the fourth ball of Marshall's second over, the fifth, delivered to Gatting on a "pair", brought another confident lbw shout. This time the umpire, Nigel Plews, remained impassive. No sooner had he rejected the appeal than the players were off again for bad light. For Gatting, it was fleeting sanctuary.

The time lost on this occasion was 35 minutes. It might have been more, but the umpires applied a sensible expedient by walking out to assess the light carrying their white coats over their arms. In this way, once they were satisfied that conditions were fit, play could resume without further irritating comings and goings.

Just when Gatting appeared to be sorting himself out, stretching a long way forward, Marshall countered. Instead of his stock inswinger he darted a ball away from Gatting off the pitch. So comprehensively was he beaten that he aimed a tentative prod at the next, perfectly straight, ball and was caught at third slip.

England were now set up for the kill — their two best players gone and only 22 on the board. Gatting's comeback, enthusiastically ac-

# Pitch denial

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# Proposed remedy lacks support

By John Goodbody

On the eve of Margaret Thatcher meeting the football authorities, the leading academic institute for football research has come out against a national membership scheme which the Prime Minister is expected to introduce as the centrepiece of her plan to combat hooliganism.

John Williams, of the Sir Norman Chester Centre for Football Research, said yesterday that after surveying over 50 police forces for a second and, as yet, incomplete report for the Football League, there is "not overwhelming support" for the identity-card plan. "My initial feeling from the returns we have received is that the support is very mixed," he said.

The Prime Minister is likely to be told at tomorrow's meeting in Downing Street that several leading police officers, including David Phillips, the secretary of the Association of Chief Police Officers' sub-committee on hooliganism in sport, have expressed reservations about the practical difficulties of the scheme, which will force everyone going to matches to have an identity card.

The Sir Norman Chester Centre, which is supported by the Football Trust and based at the University of Leicester, states in its first report, published this week: "We are not convinced that a national membership scheme which continued to allow visiting support would either prevent or seriously reduce hooliganism."

It is expected that the identity cards would be linked to a central computer and that anyone guilty of an unspecified offence would be excluded from an unspecified length of time from matches. If the League clubs refuse to introduce the scheme, then Government legislation is expected to follow and could be introduced by the New Year.

The Centre instead proposes that difficult games should be made all-ticket, but Williams said that if the scheme is inevitable he hopes that it is used not so much for identity as to establish genuine membership with the clubs so as to strengthen the links with the local community.

The report also states: "We remain puzzled at the continuing under-utilisation of Community Services and Attendance Centre orders for football offenders, particularly as an option for keeping offenders out of the institutional custodial system and away from football matches."

Williams further pointed out that instead of the Government providing new resources in city centres, they should work with the clubs which are already established and providing a focus for local youth. Clubs should be encouraged to diversify their appeal.

Football, he added, must make positive attempts to attract more females to matches and provide better facilities for families to attend games.

Like many observers, Williams expects that the setting-up of a national membership scheme will lose the game supporters in the short-term and could give many clubs even more pressing financial problems than they have already experienced.

He argues that the impetus for identity cards has come after from the misbehaviour of a minority of England followers at the European Championships in West Germany last month. However, the scheme will not prevent fans from accompanying the England team to future international matches including the 1990 World Cup. "To this end it is difficult to see its relevance," he said.

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